

Montana Insurance Continuing Education Advisory Council meeting - December 21, 2022

Transaction Number	Transaction Date	Provider Name	Course Name	Course Group	Credits	Course Summary
236102110	11/9/2022	CAPE School (Commonwealth Academy of Professional Education)	The World of Health Plans (w)	Disability (Health)	General: 4	NAIC general submission web based classroom course discussing regulations related to health plans, incl: telemedicine, billing & expenses, wellness programs, mental health benefits, and Rx drugs & pharmacy benefit managers and employer group & individual coverage types including: HDHPs, HSAs, FSAs and HRAs.
236102110	11/9/2022	CAPE School (Commonwealth Academy of Professional Education)	Protection for Your Pet (w)	Property & Casualty	General: 1	NAIC general submission web based classroom course discussing the pet insurance arena, including: market characteristics, licensing, regulatory concerns, features, benefits, exclusions, limitations, eligibility requirements, pet insurance alternatives and suitability issues.

Montana Insurance Continuing Education Advisory Council meeting - December 21, 2022

236102110	11/9/2022	CAPE School (Commonwealth Academy of Professional Education)	Life Insurance Dimensions (w)	Life	General: 4	NAIC general submissioner web based classroom course discussing life insurance markets, role of insurer & licensee, term & cash value products, technology, underwriting, amendments to IRC Section 7702, retirement & estate planning, unfair discrimination risks, best interests and fiduciary responsibilities.
236102110	11/9/2022	CAPE School (Commonwealth Academy of Professional Education)	Insuring Automobiles and Their Drivers (w)	Property & Casualty	General: 4	NAIC general submission web based course discussing personal & commercial auto policies, risks, underwriting, rates, electric vehicles, use of telematics, classic auto coverage, umbrella liability, endorsements, transportation network coverage and risk management.
236102110	11/9/2022	CAPE School (Commonwealth Academy of Professional Education)	Diversity and Racial Bias in Insurance (w)	Ethics	Ethics: 3	NAIC general submission web based classroom course discussing ethics and diversity effort, ethical decision making, ethics code statements, ethics and managing managing racial discrimination and bias.

Montana Insurance Continuing Education Advisory Council meeting - December 21, 2022

236102110	11/9/2022	CAPE School (Commonwealth Academy of Professional Education)	Consumer Protection and Ethics (w)	Ethics	Ethics: 3	NAIC general submission web based classroom course discussing business ethics in consumer protection, ethical consumer protection practices and examples of unfair practices.
236102110	11/9/2022	CAPE School (Commonwealth Academy of Professional Education)	Commercial Coverage Insights (w)	Property & Casualty	General: 4	NAIC general submission web based classroom course discussing types of commercial coverage and how they meet the needs businesses, including: business income, inland marine, crime, business auto, cyber liability, umbrella liability, equipment breakdown, surplus lines and flood coverages.
1860851921	11/9/2022	Stewart Title Guaranty - Missoula Office	YEAR IN REVIEW 2022	Ethics	Ethics: 1	NAIC general submission web based classroom course discussing the never-ending challenge of avoiding theft by wire, the number and means of stealing land via identity theft and forgeries.
2576671292	11/9/2022	CAPE School (Commonwealth Academy of Professional Education)	Mental Health Insurance: Benefits and Considerations (w)	Disability (Health)	General: 1	NAIC general submission web based classroom course discussing mental health insurance benefits subject to parity regulation including regulations and how they apply to mental health coverage in various health plans.

Not an ethics  
class

Montana Insurance Continuing Education Advisory Council meeting - December 21, 2022

2576671292	11/9/2022	CAPE School (Commonwealth Academy of Professional Education)	Identifying and Preventing Money Laundering (w)	Life	General: 4	NAIC general submission web based classroom course discussing the risks of money laundering in the insurance industry, identifies money laundry indications and explains anti-money laundering practices.
2576671292	11/9/2022	CAPE School (Commonwealth Academy of Professional Education)	E Practices in Insurance (w)	Property & Casualty	General: 4	NAIC general submission web based classroom course discussing legal practice standards and direction in the areas of eCommerce transactions, electronic communications, internet and mobile office management, and insurer, agency and customer privacy.
3087619190	11/9/2022	Pacific Life Insurance - Retirement Solutions Division	CC: Early Distributions from Retirement Savings: To or Not To? (Webinar)	Life	General: 1	NAIC general submission web based classroom course discussing how the additional 10% penalty works, exceptions to the penalty tax, separation from service at or after age 55 and the death exception.

Montana Insurance Continuing Education Advisory Council meeting - December 21, 2022

4027727941	11/9/2022	CEU Institute, Inc.	Advancing the Care of Patients with Disorders of Consciousness (1hr) Webinar	Adjuster	General: 1	Web based classroom course discussing the differences between coma, vegetative state, and the minimally conscious state and explore the challenges commonly experienced by patients and families regarding Disorders of Consciousness treatment.	
576284822	11/10/2022	ALPS (Attorneys Liability Protection Society) Corporation	The Insurance Coverages Law Firms Need to Thrive	Property & Casualty	General: 1	NAIC general submission web based classroom course discussing the basics of lawyers professional liability insurance, the application process, insuring other business risks and cyber liability insurance.	
146066326	11/11/2022	Crop Risk Services, formerly ADM Crop Risk Services, Inc.	2023 Adjuster School Day 3- Webinar	Adjuster	General: 8	NAIC general submission web based classroom course discussing the Federal Crop Insurance Program for 2023 including audit updates, organic claims, compliance and underwriting and provisions of insurance.	Classroom or web
146066326	11/11/2022	Crop Risk Services, formerly ADM Crop Risk Services, Inc.	2023 Adjuster School Day 2	Adjuster	General: 8	NAIC general submission classroom course discussing the Federal Crop Insurance Program for 2023 including unit structure, replant claims, quality adjustment and good farming practices.	Classroom or web

Montana Insurance Continuing Education Advisory Council meeting - December 21, 2022

146066326	11/11/2022	Crop Risk Services, formerly ADM Crop Risk Services, Inc.	2023 Adjuster School Day 1	Adjuster	General: 8	NAIC general submission classroom course discussing the Federal Crop Insurance Program for 2023 including including unit structure, harvest claims, LAM/LASH updates and prevent plant.
146066326	11/11/2022	Crop Risk Services, formerly ADM Crop Risk Services, Inc.	2023 Adjuster Ethics-Webinar	Ethics	Ethics: 2	NAIC general submission classroom course providing adjusters with knowledge of ethics as it pertains to the Federal Crop Insurance Program and Crop Risk Services.
936630429	11/11/2022	Professional Liability Underwriting Society (PLUS)	Emerging E&O and Other Issues for Insurance Agents/Brokers in 2023 and Beyond	Property & Casualty	General: 1	NAIC general submission web based classroom course discussing E&O issues for insurance agents including disastgers, cybercrime, agent standards and emerging risks.
1300916815	11/11/2022	National Alliance for Insurance Education and Research	Garage vs Auto Dealers Coverage Forms (Classroom)	Property & Casualty	General: 4	NAIC general submission classroom course discussing intro to garage coverages, types of forms for the auto industry insurance, garage coverage form and garagekeepers coverage.
3645144066	11/15/2022	Bureau of Business and Economic Research	2023 Montana Economic Outlook Seminar	Life	General: 2	Classroom course discussing the no insurance economic outlook for Montana for component 2023.

Montana Insurance Continuing Education Advisory Council meeting - December 21, 2022

4165761678	11/15/2022	The Cincinnati Insurance Company	Virtual Machinery & Equipment Insurance-2023	Property & Casualty	General: 2	NAIC general submission web based classroom course discussing machinery and equipment insurance including exclusions, exposures, direct damage coverages and indirect losses.
4165761678	11/15/2022	The Cincinnati Insurance Company	Machinery & Equipment Insurance - 2023	Property & Casualty	General: 2	NAIC general submission classroom course discussing machinery and equipment insurance including exclusions, exposures, direct damage coverages and indirect losses.
1618337758	11/16/2022	Old Republic National Title Insurance Company - Rocky Mountain	Endorsement Extravaganza 2023	Title	General: 1	NAIC general submission web based classroom course discussing ALTA 9, 22 & 8.1, construction disbursement endorsements, common commercial endorsements, other key features and risks insured.
1618337758	11/16/2022	Old Republic National Title Insurance Company - Rocky Mountain	Bankruptcy Trustees: Friends or Foes?	Title	General: 1	NAIC general submission web based classroom course discussing and introduction to bankruptcy, bankruptcy procedures, trustee motivations and when a trustee should be involved.

Montana Insurance Continuing Education Advisory Council meeting - December 21, 2022

1618337758	11/16/2022	Old Republic National Title Insurance Company - Rocky Mountain	RONs Post-COVID: Where We Are Now	Title	General: 1	NAIC general submission web based classroom course discussing RONs post COVID issues, update on RON legislation, common schemes for fraudulent RON and security of RONs versus in-person notaries.
1618337758	11/16/2022	Old Republic National Title Insurance Company - Rocky Mountain	Chronicles of Claims VI: "Oops, We Did it Again"	Ethics	Ethics: 1	NAIC general submission web based classroom course discussing chronicles of claims, encroachment and survey issues, wire transfer and escrow issues, improperly executed conveyances and mineral coverage.
1618337758	11/16/2022	Old Republic National Title Insurance Company - Rocky Mountain	New Construction and Mechanic's Liens: TOs Beware!	Title	General: 1	NAIC general submission web based classroom course discussing new construction, mechanics liens, concept of relation back and how to insure with ALTA 32/33.
1618337758	11/16/2022	Old Republic National Title Insurance Company - Rocky Mountain	What Belongs on Schedule B-II? Exceptions Explained	Title	General: 1	NAIC general submission web based classroom course discussing schedule B-11 exceptions, the purpose of schedule B and BII in commitment, common mistakes on BII and issues dealing with moving rivers and shorelines.



Montana Insurance Continuing Education Advisory Council meeting - December 21, 2022

1618337758	11/16/2022	Old Republic National Title Insurance Company - Rocky Mountain	Trending Claims, Ethics Scams, and Other Issues	Ethics: 1	NAIC general submission web based classroom course discussing trending claims including the FBI cyber fraud report, common title claims, ethically handling claims issues and how to discuss potential claims with insureds.
1618337758	11/16/2022	Old Republic National Title Insurance Company - Rocky Mountain	Seller Carries, Title Assumptions, and Wraps: What You Need to Know	General: 1	NAIC general submission web based classroom course discussing seller carrybacks, the purchase money rule, assumptions and seller wraps.
1618337758	11/16/2022	Old Republic National Title Insurance Company - Rocky Mountain	Issuing Leasehold Policies: Tips & Tricks	General: 1	NAIC general submission web based classroom course discussing leaseholder tips and tricks, differences between a fee-simple policy and leasehold policy, issues with railroad land, governmental/county land and leases for billboards, cell towers and solar panels.
1618337758	11/16/2022	Old Republic National Title Insurance Company - Rocky Mountain	Probate, TOD Deeds, and POAs Explained	General: 1	NAIC general submission web based classroom course discussing probates, transfer of death deeds, and powers of attorney issues.

Montana Insurance Continuing Education Advisory Council meeting - December 21, 2022

1618337758	11/16/2022	Old Republic National Title Insurance Company 2023 - Rocky Mountain	Proving Access in Title		General: 1	NAIC general submission web based classroom course discussing the definition of "access" under ALTA title policy, establish access for property abuts, public roads easements and problems with access.
2067021617	11/17/2022	Enterprise Training School Inc.	Understanding the Principles of Annuities-Best Interest	Annuity Suitability	General: 4	NAIC general submission web based classroom course discussing the history of annuity products, annuity benefits/premiums, investment options, parties to annuities, contract provisions, taxation, uses of annuities and suitability in annuity transactions model regulation.
1093310875	11/18/2022	WebCE, Inc.	Using Annuities for Retirement Income	Life	General: 4	NAIC general submission self-study internet course discussing annuity principles, using annuities for income, deferred income annuities, qualified longevity annuities and taxation of annuity income.
262335890	11/21/2022	Professional Insurance Agents (PIA) of Montana	Homeowners Deep-Dive: What You Need to Know About the Most Recent Forms	Property & Casualty	General: 3	Web based classroom course discussing ISO forms review, definitions, coverage C special limits, property not covered, vacancy, remodeling and repair limitations and common exclusions.

Montana Insurance Continuing Education Advisory Council meeting - December 21, 2022

262335890	11/21/2022	Professional Insurance Agents (PIA) of Montana	Ethical Dilemmas in Insurance and the Responsibilities of Agents	Ethics	Ethics: 3	Web based classroom course discussing ethical dilemmas, definition of ethics, approaches to decision making, responsibilities of the insurance producer and dealing with conflicts of interest.
262335890	11/21/2022	Professional Insurance Agents (PIA) of Montana	Claims That Will Convince Your Insured to Enhance Their Homeowners Coverage	Property & Casualty	General: 3	Web based classroom course discussing homeowners policies property section, liability section, umbrella/excess coverages, endorsements and exclusions.
783462659	11/21/2022	Professional Insurance Agents (PIA) of Montana	Errors & Omissions: Three Crazy Cases & Post-Covid Social Media Rules	Property & Casualty	General: 3	Web based classroom course discussing potential errors and omission claims including common scenarios of divorce/split households, late pay dilemmas, lapse/cancellations, replacing coverage with new company and management failures.
783462659	11/21/2022	Professional Insurance Agents (PIA) of Montana	“Wait...What Just Happened?!” Fourteen Personal Lines Issues To Know Before It’s Too Late	Property & Casualty	General: 3	Web based classroom course discussing common home and auto concerns due to marriage, divorce, having children, college, roommates and property off premises.

Montana Insurance Continuing Education Advisory Council meeting - December 21, 2022

783462659	11/21/2022	Professional Insurance Agents (PIA) of Montana	Mastering Business Income: Tools & Tips to Keep Insureds Flush	Property & Casualty	General: 3	Web based classroom course discussing business income exposures, extra expense coverage forms, loss determination, choosing adequate limits, endorsements and exclusions.
783462659	11/21/2022	Professional Insurance Agents (PIA) of Montana	Inflation and Personal Lines: Helping Insureds Understand Why It Matters and What to Do	Property & Casualty	General: 3	Web based classroom course discussing impact of inflation on homeowners, cost of building materials, project delays and backlogs, workforce shortages supply change issues, loss of use and auto endorsements.
1445803640	11/21/2022	Professional Insurance Agents (PIA) of Montana	Commercial Property: Recent Changes and Crucial Concepts	Property & Casualty	General: 3	Web based classroom course discussing commercial property forms, new ISO endorsements, broadened water damage form, building coverage for tenants, off premise coverage, civil authority coverage, vacancy and ordinance and law.
1445803640	11/21/2022	Professional Insurance Agents (PIA) of Montana	Covering Online Fraud and employees Who Turn out To Be Crooks	Property & Casualty	General: 3	Web based classroom course discussing crime coverage, discovery form, employee theft, exclusions, computer and funds transfer fraud, endorsements and exclusions.

Montana Insurance Continuing Education Advisory Council meeting - December 21, 2022

1445803640	11/21/2022	Professional Insurance Agents (PIA) of Montana	More Money, More (Insurance) Problems? Mastering P&C Coverage for the Affluent Market	Property & Casualty	General: 3	Web based classroom course discussing issues with affluent clients including unique needs/challenges, underwriting issue and concerns, liability exposures, coverage for recreational vehicles/toys and umbrella issues.
2244882452	11/21/2022	National Alliance for Insurance Education and Research	Construction Court Cases and Issues (Webinar)	Property & Casualty	General: 4	NAIC general submission web based classroom course discussing faulty workmanship, general contractors, subcontractors, defective work, insurance requirements common in construction contracts and why they are important, and exclusions.
4015313753	11/21/2022	CEU Institute, Inc.	Searching for Excellence Through Ethics and Values (2hr)	Ethics	Ethics: 2	Classroom course approved by Florida discussing ethics related issues including ethical relationships, ethical codes, social responsibility, accountability and conflicts of interest.
4015313753	11/21/2022	CEU Institute, Inc.	IRMI 2023 Agribusiness Conference: Tues PM	Property & Casualty	General: 3	Classroom course approved by Florida discussing farm liability, special farm property coverages, umbrellas/excess, renewable energy special coverages and the effect of rising costs in construction.

Montana Insurance Continuing Education Advisory Council meeting - December 21, 2022

4015313753	11/21/2022	CEU Institute, Inc.	IRMI 2023 Agribusiness Conference: Tues AM	Property & General: 3 Casualty	Classroom course approved by Florida discussing special farm property and liability coverages including environmental risks in farming, pollution exposures, equine operations, and food processing claims.
4015313753	11/21/2022	CEU Institute, Inc.	IRMI 2023 Agribusiness Conference: Mon PM	Property & General: 3 Casualty	Classroom course approved by Florida discussing out building exposures, farm auto, workers compensation, umbrella insurance, miscellaneous farm exposures and advancing technology and enhanced insurance modelling to help mitigate hail risk.
4015313753	11/21/2022	CEU Institute, Inc.	IRMI 2023 Agribusiness Conference: Mon AM	Property & General: 2 Casualty	Classroom course approved by Florida discussing farm liability and property exposures including electric/battery powered vehicles and tools, underwriting, pricing and valuation on farm equipment, vertical farming and the use of blockchain technology in farming.

Montana Insurance Continuing Education Advisory Council meeting - December 21, 2022

4030099706	11/21/2022	RegEd, Inc.	ERISA Protection Life for Employee Benefits		General: 4	NAIC general submission self- study internet course discussing ERISA matters including taxes, no-tax reason for preferring employee benefits, defined benefit plans 401 k plans, distribution, rollovers and fiduciary duties.
427962426	11/22/2022	American Farm Bureau Insurance Services, Inc.	2023 Ethics in Crop Insurance_Adjust ers	Ethics	Ethics: 2	Classroom course approved by North Dakota discussing ethical dilemmas, adjuster responsibilities and importance of integrity and values with working claims.
427962426	11/22/2022	American Farm Bureau Insurance Services, Inc.	2023 Crop Adjuster Annual Course	Adjuster	General: 12	Classroom course approved by Norths Dakota discussing 2023 crop adjuster training including inspection duties, LAM handbook changes, prevented planting, SRA regulatory duties, establishing production and adjustments to production.
52103736	11/23/2022	National Alliance for Insurance Education and Research	Workers Compensation Issues and Trends (Classroom/Webi nar)	Property & Casualty	General: 4	NAIC general submission both delivery classroom and webinar discussing methods workers compensation issues including WC benefits with Medicare and SS benefits, waiver of subrogation, independent contractors, experience modification problems, coverage and E&O issues.

2078177555	11/23/2022	WebCE, Inc.	Products Liability and Products Recall for Manufacturers	Property & Casualty	General: 7	NAIC general submission self-study internet course discussing product recall exposures, insurance solutions, coverage triggers and the importance of adequated limits.
3416355354	11/23/2022	COR Enterprises, LLC dba AdjusterPro and All-Lines Training	Let's Talk Shop: Insurance in Business	Property & Casualty	General: 8	NAIC general submission self-study internet course discussing commercial business insurance including building and personal property coverages, business income forms, extra expense forms, causes of loss and exclusions, specialty insurance, equipment breakdown, package policies and commercial auto.
3416355354	11/23/2022	COR Enterprises, LLC dba AdjusterPro and All-Lines Training	Let's Get Personal: Private Property Insurance	Property & Casualty	General: 4	NAIC general submission self-study internet course discussing the standard fire policy, homeowner's policy, dwelling policy, personal auto all sections and definitions.
3416355354	11/23/2022	COR Enterprises, LLC dba AdjusterPro and All-Lines Training	Excluded Coverages: Covering Common Gaps	Property & Casualty	General: 3	NAIC general submission self-study internet course discussing speciatly coverages including inland marine property floaters, boatowners coverage, flood insurance, earthquake insurance and federal terrorism insurance.



Montana Insurance Continuing Education Advisory Council meeting - December 21, 2022

3416355354	11/23/2022	COR Enterprises, LLC dba AdjusterPro and All- Lines Training	Earning Ethically for Insurance Producers	Ethics	Ethics: 3	NAIC general submission self- study internet course discussing philosophy of ethics, ethics and the law, agent responsibilities and types of agents, fiduciary duties, unlawful and unfair practices.
3416355354	11/23/2022	COR Enterprises, LLC dba AdjusterPro and All- Lines Training	Back to Basics: A Review for Insurance Agents	Property & Casualty	General: 6	NAIC general submission self- study internet course discussing types of insurance contracts, types of insurers, hazards and risks, risk management, underwriting and rating types of hazards and fraud, liability insurance and policy limits.
3029360429	11/28/2022	Farmers Mutual Hail Insurance Company of Iowa	2023 National Claims Conference	Adjuster	General: 9	NAIC general submission classroom course discussing the crop adjuster issues including claim processes, hail damage assessments and appraisals, private product options, technology in claims and future trends in crop insurance adjusting.
1631971345	11/29/2022	National Alliance for Insurance Education and Research	Contractual Liability... Separating Fact From Fiction (Classroom)	Property & Casualty	General: 4	NAIC general submission classroom course discussing the commercial general liability policy form including the insuring agreement, damages, occurrence, contractual liability and additional insured issues.

Montana Insurance Continuing Education Advisory Council meeting - December 21, 2022

1821550738	11/29/2022	National Association of Surety Bond Producers	William J. Angell Surety School - Level 1	Property & Casualty	General: 21	NAIC general submission classroom course discussing contractor's financial statement analysis, work in progress, introduction to surety claims, ethics in bond underwriting, commercial surety and case studies on each major topic.
3983200974	11/29/2022	CEU Institute, Inc.	IME: Accelerating Claim Resolution (1hr) Webinar	Adjuster	General: 1	Web based classroom course discussing the history of workers compensation and labor laws, use of independent medical exams, legalities and IME quality matters.
3678329863	11/30/2022	National Underwriter Company	Commercial Lines Coverage Specialist Training Program	Property & Casualty	General: 24	NAIC general submission classroom course discussing the commercial lines coverage specialist training program including commercial package policies, commercial general liability insurance, workers compensation and the business auto policy. (outline was 24 pages long and very detailed)

Montana Insurance Continuing Education Advisory Council meeting - December 21, 2022

1981863913	12/1/2022	National Alliance for Insurance Education and Research	CIC - Commercial Multiline REV23 (Webinar)	Property & Casualty	General: 16	NAIC general submission web based classroom course discussing inland marine concepts and coverages, installation floaters, contractors equipment policy, transportation policies, employment practices coverage, crime insurance and cyber exposures and coverage.
1981863913	12/1/2022	National Alliance for Insurance Education and Research	CIC - Commercial Multiline REV23 (Classroom)	Property & Casualty	General: 16	NAIC general submission classroom course discussing course discussing inland marine concepts and coverages, installation floaters, contractors equipment policy, transportation policies, employment practices coverage, crime insurance and cyber exposures and coverage.
406235541	12/2/2022	Rural Community Insurance Company	2023 Spring Agent Crop Course - Webinar	Property & Casualty	General: 4	NAIC general submission web based classroom course discussing RCIS 2023 crop insurance written agreement updates, program updates, actuarial updates, claims, acreage reporting and private products.

Montana Insurance Continuing Education Advisory Council meeting - December 21, 2022

2541121329	12/2/2022	Rural Community Insurance Company	2023 Crop Insurance Spring Course - Webinar	Property & Casualty	General: 4	NAIC general submission web based classroom course discussing different from RCIS 2023 crop insurance written agreement updates, program updates, actuarial updates, claims, acreage reporting, private products and supplemental and enhanced coverage option.	slightly different from pervious submission.
3444342595	12/2/2022	Hartford Fire Insurance Company	Certificates of Insurance and Additional Insureds for Small Commercial Accounts	Property & Casualty	General: 2	NAIC general submission web based classroom course discussing certificates of insurance including why they are requested, what does it tell the certificate holder, recent court cases and primary and non-contributory.	
4107380854	12/2/2022	Professional Liability Underwriting Society (PLUS)	The Year in Review: Key Management and Professional Liability Decisions Issued in 2022	Property & Casualty	General: 1	NAIC general submission web based classroom course discussing key management and professional liability decision including question of capacity, what constitutes a claim, insured vs insured exclusion and interrelated claims.	
3305735305	12/5/2022	PayneWest Insurance, Inc.	Life Insurance 101 LIVE Class	Life	General: 1	NAIC general submission classroom course discussing concepts of individually underwritten life insurance and its business purposes, key person life, ownership agreements and types of life insurance.	

Montana Insurance Continuing Education Advisory Council meeting - December 21, 2022

3305735305	12/5/2022	PayneWest Insurance, Inc.	Life Insurance 101 WEB BAED Class	Life	General: 1	NAIC general submission web based classroom course discussing concepts of individually undewritten life insurance and its business purposes, key person life, ownership agreements and types of life insurance.
875249179	12/6/2022	Montana State Compensation Insurance Fund	Section 39-71-405	Adjuster	General: 1	Web based classroom course discussing workers compensaton including the liability of employer who contracts out work and multiple course case reviewe on statute 39-71-405.
2032948448	12/6/2022	Pilot Catastrophe Services, Inc.	Commercial Large Loss - Unmasking Coverage Investigation and Fraud Issues during Covid - NACA 2023	Adjuster	General: 2	NAIC general submission classroom course discussing elements of investigations affected by COVID, investigation best practices, concurrent investigations and scope of damages.
2906315000	12/6/2022	NAU Country Insurance Company	2023 Spring Adjuster Training	Adjuster	General: 16	NAIC general submission classroom course discussing crop adjusting practices including the loss adjustment handbook/manual, prevented planting procedures, various plans, regional loss issues, common claims problems and changes to the 2023 crop insurance program.

Montana Insurance Continuing Education Advisory Council meeting - December 21, 2022

19667590	12/7/2022	National Alliance for Insurance Education and Research	You Have Been Served (Webinar)	Property & Casualty	General: 4	NAIC general submission classroom and web based classroom course discussing claims investigations, liability assessment, damage assessment, settlement negotiations, service of process and litigation steps.
1010728092	12/7/2022	CEU Institute, Inc.	WIND 2023 Conference: Wed PM	Adjuster	General: 2	Classroom course for adjusters discussing property investigating, evaluating, negotiating, settlement, weather related claims and appraiser certification.
1010728092	12/7/2022	CEU Institute, Inc.	WIND 2023 Conference: Wed AM	Adjuster	General: 2	Classroom course for adjusters discussing site inspections, communication best practices, commercial policy provisions, covered property, business income policies and the appraisal process.
1010728092	12/7/2022	CEU Institute, Inc.	WIND 2023 Conference: Tues PM	Adjuster	General: 4	Classroom course for adjusters discussing civility, professionalism for social media, claim handling for tornadoes/microbursts, non-binding and binding arbitration and role of certified umpire.

Montana Insurance Continuing Education Advisory Council meeting - December 21, 2022

1010728092	12/7/2022	CEU Institute, Inc.	WIND 2023 Conference: Tues AM	Adjuster	General: 1	Classroom course for adjusters discussing property policy forms, alternative dispute resolution provisions, the valuation process and the future of the insurance policy.
1073363901	12/7/2022	ACUITY, a Mutual Insurance Company	NATURAL DISASTER CLAIMS	Property & Casualty	General: 1	NAIC general submission self-study course discussing storm related claims, preparing for the storm, claims response, commercial and personal lines coverage and the rebuilding process.
2431263627	12/7/2022	Allcat Claims Service, dba ACS Training	Insurance Claim Handling & Symbility	Property & Casualty	General: 2	NAIC general submission classroom course discussing claims process with symbility, claim handling and inspection protocol, documentation and overview of best practices.
2431263627	12/7/2022	Allcat Claims Service, dba ACS Training	Insurance Adjuster Sketch Class 4HR	Property & Casualty	General: 4	NAIC general submission classroom course discussing claims processes, how to sketch property/damage interior, exterior, roofs, attachments and other structures using Xactimate.
2865150117	12/7/2022	American Equity Investment Life Insurance Company	Advanced ROTH Strategies	Life	General: 1	NAIC general submission web based classroom course discussing ROTH IRAs, contribution and conversion rules, tax free asset growth, protecting retirement income and flexibility of IRAs.

Montana Insurance Continuing Education Advisory Council meeting - December 21, 2022

2865150117	12/7/2022	American Equity Investment Life Insurance Company	Advanced ROTH Life Strategies	General: 1	NAIC general submission classroom course discussing ROTH IRAs, contribution and conversion rules, tax free asset growth, protecting retirement income and flexibility of IRAs.
3891603181	12/7/2022	Dream Team 3 Adjusting Academy, LLC	Introduction to Fraud for Claims Adjusters	Adjuster General: 2	NAIC general submission web based classroom course for adjusters discussing the definition of insurance fraud, the different types of insurance fraud and how to detect fraud while investigating insurance claims.
1735716743	12/7/2022	Bison Mountain Financial	Employee Insurance Benefits	Disability (Health) General: 3	NAIC general submission web based classroom course discussing the basic characteristics and the advantages and disadvantages of group life insurance, the principal types of group health insurance, learn the characteristics of group short-term and long-term disability coverage, and the principal types of voluntary employee benefits available in the marketplace.



1735716743	12/7/2022	Bison Mountain Financial	Homeowners Insurance	Property & Casualty	General: 3	NAIC general submission web based classroom course discussing the HO 3 form's basic property coverages that apply to the dwelling, other structures, personal property, and loss of use, covered and excluded perils for each of the four basic property coverages, and which property and perils are excluded and the rationale behind various exclusions.
3986695869	12/7/2022	One Call Care Management	Balancing Injured Worker Outcomes and Cost Containment	Adjuster	General: 1	Web based classroom course for adjusters discussing the key components of a high quality provider network, weighing the cost of different providers, defining success and practical application case studies.

**Individual Course submissions**

Individual Submission	Insight Insurance Consulting for the Insurance Community	Farm Workers Compensation and Independent Contractors - Course #11	Property & Casualty	General: 3	Web-based classroom course discussing farm employees, independent contractors, laws affecting agricultural employees and worker compensation coverage, unique risks related to farm/ag workers and coverages and endorsements.
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Individual Submission	Rimkus	Electrical Fire Investigations	Adjuster	General:1	Web-based classroom course designed to help understand the balance between fire investigation and electrical examination. Fire investigator defines orgine of a fire and attempts to pinpoint a casue based on what items in the area of the origin are capable of being an ignition source. If the item is an electrical artifact, the engineer takes the lead and attempts to define the failure scenario that would cause ignition. Covers several case studies. It is an approved course in 14 states.
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