

Insurance Continuing Education Advisory Council meeting - March 16, 2022

Transaction Number	Transaction Date	Provider Name	Course Name	Course Group	Credits	Course Summary
67642993	2/7/2022	UNUM Group	Life and Disability 101	Life	General: 1	NAIC Uniform submission, 1 web-based classroom credit hour approved by Maine. Discusses basic life and disability insurance characteristics, how life and disability insurance works for the owner, individual versus group policies and benefit taxation.
232204515	2/7/2022	National Alliance for Insurance Education and Research	Elements Affecting WC Costs (Webinar)	Property & Casualty	General: 4	NAIC Uniform submission, 4 web-based classroom credit hours approved by Texas. Discusses commercial worker's compensation premium factors, experience and experience control methods, funding mechanisms and traditional worker's compensation versus reduced cost plans.

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232204515	2/7/2022	National Alliance for Insurance Education and Research	Elements Affecting WC Costs (Classroom)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses commercial worker's compensation premium factors, experience and experience control methods, funding mechanisms and traditional worker's compensation versus reduced cost plans.
912725384	2/7/2022	Pacific Life Insurance - Retirement Solutions Division	Client Conversations: Leaving a Legacy with Annuities (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance. Discusses qualified and non-qualified annuities, annuities in Roth and non-Roth IRAs, pre-tax versus after tax contributions, annuity owners, beneficiaries and distributions from annuities.
912725384	2/7/2022	Pacific Life Insurance - Retirement Solutions Division	Client Conversations: Leaving a Legacy with Annuities	Life	General: 1	The course addresses product knowledge of life insurance. Discusses qualified and non-qualified annuities, annuities in Roth and non-Roth IRAs, pre-tax versus after tax contributions, annuity owners, beneficiaries and distributions from annuities.

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2561533023	2/7/2022	NAU Country Insurance Company	2022 Spring Adjuster Update Webinar	Adjuster	General: 12	NAIC Uniform submission, 12 web-based classroom credit hours approved by Minnesota. Discusses 2022 federal crop insurance program and loss adjustment manual updates, covered unit structure, regional actuarial and quality adjustment, replant and prevented planting coverage, and common claim issues.
3934142774	2/7/2022	UNUM Group	An Employer's Guide to the FMLA	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Maine. Discusses the federal Family Medical Leave Act, the federal Department of Labor Employer Guide, covered employers and employees, certification types, and seven case studies.

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195014137	2/8/2022	Insurance Business Consultants, Inc.	Supply Chain Ins. Considerations (web)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Florida. Discusses for-hire motor carrier coverage, port entry requirements for drivers, general liability, auto liability cargo and trailer interchange insurance coverage, worker's compensation and employer's liability coverage and carrier versus driver requirements.
195014137	2/8/2022	Insurance Business Consultants, Inc.	Supply Chain Ins. Considerations	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Florida. Discusses for-hire motor carrier coverage, port entry requirements for drivers, general liability, auto liability cargo and trailer interchange insurance coverage, worker's compensation and employer's liability coverage and carrier versus driver requirements.

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638323290	2/8/2022	National Association of Health Underwriters	Level-Funded Health Plans	Disability (Health)	General: 1	NAIC Uniform submission, 1 web-based classroom credit hour approved by Illinois. Discusses health cost risk management using a combination of level funded health and stop-loss insurance plans, comparisons with other employer health plan types, annual cost rebalancing and unexpected/higher claims experience.
717946094	2/8/2022	National Alliance for Insurance Education and Research	CISR - Agency Operations (OL Self-Paced) ETH	Ethics	Ethics: 1	NAIC Uniform submission, 1 computer-based, self-study ethics credit hour approved by Texas. Discusses ethical and legal requirements, ethical issues and decision-making, agent authority, standards of care, and licensing requirements.

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717946094	2/8/2022	National Alliance for Insurance Education and Research	CISR - Agency Operations (OL Self-Paced)	Property & Casualty	General: 6	NAIC Uniform submission, 6 computer-based, self-study credit hours approved by Texas. Discusses insurance agency management and operation, the insurance industry and market regulation, agency processes and risk management, information exchange and privacy, workflow procedures, underwriting, and errors and omissions.
1961769383	2/8/2022	UNUM Group	ADA: Keeping it Straight, State by State	Life	General: 1	NAIC Uniform submission, 1 web-based classroom credit hour approved by Maine. Discusses the federal Americans with Disabilities Act, disability in the workplace, accommodation requirements and Equal Employment Opportunity enforcement and compliance.
2429150484	2/8/2022	A. D. Banker and Company	2021 Montana Legislative Updates	MT Legislative Changes	MT Legislative Changes: 1	The course addresses insurance law. Discusses legislative changes to Montana insurance statutes during the 2021 legislative session with House bills 43, 117, 195 and 290 and Senate bills 363 and 395.

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290825993	2/9/2022	CLM Group, Inc., dba Claims & Litigation Management Alliance	CLM Webinar: COVID Symptoms: Side-Effects of the Pandemic on Litigation and Claims Handling	Adjuster	General: 1	The course addresses management. Discusses the effects of COVID-19 shut downs on insurance claim processing, remote mediation, statutes of limitations and extensions and claim litigation.
1497224441	2/9/2022	CLM Group, Inc., dba Claims & Litigation Management Alliance	CLM Webinar: Cannabis 101: The Growth of the Industry and Future Predictions	Adjuster	General: 1	The course addresses product knowledge of property and casualty insurance and management. Discusses recreational versus medicinal marijuana state legalization, cannabis industry hazards, state legal versus federally illegal, and the industry insurance needs.
2543588436	2/9/2022	CLM Group, Inc., dba Claims & Litigation Management Alliance	CLM Webinar: Thinking Outside the Box: The New Mediation Mindset	Adjuster	General: 1	The course addresses management. Discusses claim mediation, claim elements that increase the likelihood of mediation, alternative dispute resolution, and mediation adjournment followed by co- mediation.

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2713597163	2/9/2022	CLM Group, Inc., dba Claims & Litigation Management Alliance	CLM Webinar: Are Non- Submit MSAs under attack by the Centers for Medicare & Medicaid Services (CMS)?	General	General: 1	The course addresses product knowledge of casualty and health insurance. Discusses non-submit (evidence-based) Medicare set-asides (MSA), Center for Medicare and Medicaid Services policy guidance, federal MSA proposal review, the effect of policy changes on worker's compensation and compliance.
2071178299	2/10/2022	DF Institute, dba Kaplan Financial	Financial Exploitation of Seniors and FINRA Rule 2330, 2nd Edition	Life	General: 3	NAIC Uniform submission, 3 computer-based self study credit hours approved by Illinois. Discusses types of annuities and suitability for aging investors, federal, state and FINRA regulation of transaction suitability, supervisory approval of transactions, identifying financial exploitation of seniors, types of vulnerabilities and catching financial abusers.

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2747103163	2/10/2022	RegEd, Inc.	Diversity, Inclusion, and the Elimination of Bias-Insurance	Ethics	Ethics: 3	NAIC Uniform submission, 3 computer-based self study credit hours approved by North Carolina. Discusses serving diverse client bases, identifying client concerns in insurance, and insurance industry inclusion initiatives.
43382623	2/11/2022	CEU Institute, Inc.	NASP 2022 Spring Conference (7hr) Webinar	Adjuster	General: 7	The course addresses product knowledge and management. Discusses property and casualty insurance coverage claim issues, lien recovery and claim subrogation, mass tort litigation, case studies, claim resolution negotiation and claim leadership transition. The course includes six concurrent training sessions.
43382623	2/11/2022	CEU Institute, Inc.	NASP 2022 Spring Conference (7hr)	Adjuster	General: 7	The course addresses product knowledge and management. Discusses property and casualty insurance coverage claim issues, lien recovery and claim subrogation, mass tort litigation, case studies, claim resolution negotiation and claim leadership transition. The course includes six concurrent training sessions.

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81096582	2/11/2022	Mountain West Farm Bureau Mutual Insurance Company	Subrogation 101	Adjuster	General: 1	The course addresses product knowledge of property insurance. Discusses property claim subrogation, automobile insurance claim subrogation, claim referrals and claim arbitration. The meeting is scheduled March 8, 2022.
503130790	2/11/2022	Group Benefits Division of Hartford Life Insurance Company	Disability Manual Rates Webinar	Disability (Health)	General: 1	The course addresses management and disability insurance. Discusses group insurance rate development, underwriting processes, balancing the premium and the relationship between rates and underwriting.
792991568	2/11/2022	UNUM Group	Advantages of Voluntary Benefits	Life	General: 1	NAIC Uniform submission, 1 web-based classroom credit hour approved by Maine. Discusses voluntary group health plan benefits, employer versus employee advantages, traditional voluntary benefits, enrollment and participation, and non-traditional voluntary benefits.

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1348157064	2/11/2022	Great West Casualty Company	CT 4200 - Risk Management Alternatives	Property & Casualty	General: 8	NAIC Uniform submission, 8 classroom credit hours approved by Nebraska. Discusses umbrella policies, self-insured retention policies, captive insurance programs, and a comparison of the coverages and features offered through each, provisions of covered auto, liability, physical damage and conditions, small group policies and ten case studies, and loss reduction strategies.
2196236476	2/11/2022	Great West Casualty Company	CT 4100 - Trucking Coverages	Property & Casualty	General: 8	NAIC Uniform submission, 8 classroom credit hours approved by Nebraska. Discusses types of trucking operations, commercial auto underwriting, trucking worker's compensation exposures, motor carrier liability and general liability policies, physical damage policy, payment and direct billing, occupational and accidental coverages.

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2757969227	2/11/2022	Mountain West Farm Bureau Mutual Insurance Company	Claim File Photo Documentation	Adjuster	General: 1	The course addresses management. Discusses claim file documentation and photographs, interior and exterior structure damage photos, accident scene photos and photographing vehicle damage. The course is scheduled March 9, 2022.
3549971348	2/11/2022	Mountain West Farm Bureau Mutual Insurance Company	Fire and Electrical Investigations	Adjuster	General: 2	The course addresses property insurance and management. Discusses determination of the cause and origin of fires, the concept of forensic engineering, interviews and documentation during field investigation of a fire claim, the role of a claim adjuster at a fire scene and electrical forensics concepts. The course is scheduled March 8, 2022.

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3755375401	2/11/2022	Mountain West Farm Bureau Mutual Insurance Company	Personal Policy 2.2	Adjuster	General: 8	The course addresses product knowledge of property and casualty insurance. Discusses personal insurance policy coverage, general forms, the personal auto policy, inland marine policy, property policy, personal and farm liability policy and personal and farm umbrella policies. The course is scheduled March 9, 2022.
4042229197	2/11/2022	HalfMoon Education Inc.	Montana Easements, Rights- of-Way and Eminent Domain	Title	General: 6	The course addresses product knowledge of title insurance. Discusses easement identification and location, water rights, and water-related land boundary and use issues, utility easements, rights-of-way, and ownership and access to surface lands and minerals.
492583089	2/14/2022	One Call Care Management	Ethical Investigations	Ethics	Ethics: 1	The course addresses ethics. Discusses types of ethics, application of ethics in claim investigation, insurance ethics, unethical choices, state laws and the consequences of unethical investigative practices.

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1549908639	2/14/2022	Land Title Institute	2022 ALTA Springboard	Title	General: 4	The course addresses product knowledge of title insurance. Discusses educating consumers about title insurance, types of title insurance policies, lender versus owner title policies, federal laws regulating policy marketing, title policy issuance workflow, data privacy and state regulation.
1708121983	2/14/2022	Great West Casualty Company	CT 4300 - Legal Interests	Property & Casualty	General: 8	NAIC Uniform submission, 8 classroom credit hours approved by Nebraska. Discusses liability claims, independent contractor coverage, insured bankruptcy, claim mediation, insurance contracts and certificates, insurance fraud awareness, errors and omissions and producer ethics.
2434162316	2/14/2022	CEU Institute, Inc.	A Rampant Diagnosis in Claims: Radiculopathy (1hr) Webinar	Adjuster	General: 1	The course addresses product knowledge of disability and casualty insurance. Discusses radiculopathy (pinched nerve) diagnoses, x-ray versus MRI/EMG evaluation, diagnostic treatment variations, and mis-use of diagnosis based on x-ray evaluation.

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791432097	2/15/2022	WebCE, Inc.	Homeowners 2022: What Changed?	Property & Casualty	General: 2	NAIC Uniform submission, 2 computer-based self study credit hours approved by Texas. Discusses coverage changes in the ISO homeowners policy, revised and deleted endorsements, the new contents policy comprehensive form, exclusions and differences between the homeowners 4 and 14 policy forms.
1092561390	2/16/2022	AON Corporation	2022 Broker E&O Prevention Case Study Webinar	Property & Casualty	General: 2	The course addresses product knowledge of property and casualty insurance and management. Discusses errors and omissions practices and hazards, policy review on renewal, failure to obtain engagement business terms and waiver, requirement for client communication of changed status, false promises and four case studies.

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1102916684	2/16/2022	First American Title Company of Montana, INC.	2021 Montana Legislative Changes	MT Legislative Changes	MT Legislative Changes: 1	The course address changes to Montana insurance statutes. Discusses 2021 insurance legislative changes made in House bills 43, 117, 195, 198, 290 and 379 and Senate bills 28, 76, 101, 149, 363 and 395 and securities legislative changes in House bills 64, 65 and 66.
1358280153	2/16/2022	Grinnell Mutual Reinsurance Company	Mutual Summit 2022 Day Two	Property & Casualty	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Iowa. Discusses fire investigation in agriculture-related losses, fire investor role and responsibilities, and avoiding bad faith claims. This session is 8 classroom hours. Three hours address continuing education elements. The course is scheduled for April 6, 2022.

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1809972614	2/16/2022	5th Gear Enterprises	Annuity Recommendations, Suitability and Disclosure - Best Interest	Annuity Suitability	General: 4	NAIC Uniform submission 4 computer-based, self study credit hours approved by Oregon. Discusses the history of annuity contracts, types and classification of annuities, parties to an annuity, contract provisions and how they vary, taxation of qualified and non-qualified annuities, uses for annuities and sales best practices.
1833593620	2/16/2022	Grinnell Mutual Reinsurance Company	Mutual Summit 2022 Day Three	Property & Casualty	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by Iowa. Discusses underwriting farm outbuildings, mutual insurer investment and insurer ratemaking processes. This session is 3 classroom hours. Two hours submitted for continuing education. The course is scheduled April 7, 2022.

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3615930266	2/16/2022	Grinnell Mutual Reinsurance Company	Mutual Summit 2022 Day One	Property & Casualty	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Iowa. Discusses Derecho (a violent regional wind storm event) damage evaluation and assessment, catastrophe plan implementation, underwriting wins and losses, equipment breakdown coverage, claim on breakdown versus wear and tear, and cyber risk. This session is 7 classroom hours. Three hours submitted for continuing education. The course is scheduled April 5, 2022.
1892388141	2/17/2022	CEU Institute, Inc.	Whole-Person Care, Real Results: The Impact of Behavioral Health Expertise, From Injury to Recovery (1hr) Webinar	Adjuster	General: 1	The course addresses product knowledge of disability and casualty insurance. Discusses behavioral health and catastrophic injury recovery, adjustment challenges, depression, burn injuries, post COVID-19 behavioral health recovery strategies.

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709654688	2/18/2022	National Alliance for Insurance Education and Research	Certified Environmental Strategist I (OL Self-Study)	Property & Casualty	General: 4	NAIC Uniform submission, 4 computer-based, self study credit hours approved by Texas. Discusses environmental liability insurance, assessing and documenting the risk and recovery processes, managing environmental exposures, conducting risk assessments, and environmental management strategies.
1336366337	2/18/2022	National Alliance for Insurance Education and Research	Constructing the Builders Risk Policy (Webinar)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses the builder's risk policy elements, coverage and contract requirements, insured interests, potential pitfalls, excluded property, and covering all risks of loss.

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1336366337	2/18/2022	National Alliance for Insurance Education and Research	Constructing the Builders Risk Policy (Classroom)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses the builder's risk policy elements, coverage and contract requirements, insured interests, potential pitfalls, excluded property, and covering all risks of loss.
3905223065	2/18/2022	CEU Institute, Inc.	Concussion and Mild Traumatic Brain Injury (1hr) Webinar	Adjuster	General: 1	The course addresses product knowledge of disability and casualty insurance. Discusses definitions of injury types and levels of severity, objective measurement versus subjective experience, characteristics, sport-related concussion and epidemiology of concussion.

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3763650420	2/19/2022	National Association of Public Insurance Adjusters	2022 FPCC West	Adjuster	General: 5	NAIC Uniform submission 5 classroom credit hours approved by Virginia. Discusses first party claims topics of causes of loss in commercial property special form, environmental and abatement claims, ethics rules in public adjusting, and the Unfair Claims Settlement Practices Act,
1378041048	2/21/2022	First American Title Insurance Company	Money, Bitcoin and Title Insurance: What could go wrong?	Title	General: 1	The course addresses product knowledge of title insurance and management. Discusses the evolution of Bitcoin, money in history, value volatility, and cybercrime and bitcoin.
2482715249	2/21/2022	National Association of Insurance and Financial Advisors Montana	Social Security From Point A to Z	Annuity Suitability	General: 1	The course addresses product knowledge of social insurance. Discusses various Social Security benefit programs, eligibility and qualifications, maximizing benefits, and the relationship with Medicare.

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4101298167	2/21/2022	One Call Care Management	Finger Amputations: Functional Impact and Solutions	Adjuster	General: 1	The course addresses product knowledge of disability and casualty insurance. Discusses frequency of digit amputation, assistive technology following injury, prostheses, and prosthetic acceptance.
4101298167	2/21/2022	One Call Care Management	Ethics Unleashed in Workers' Compensation	Ethics	Ethics: 1	The course addresses ethics. Discusses ethics in the worker's compensation environment, medical, legal, insurance and employment participants in worker's compensation ethics, and legal case studies from Georgia, Minnesota, Ohio and Florida.
2433450229	2/22/2022	United Insurance Educators, Inc.	UIECE P&C Principles (Self- Study)	Property & Casualty	General: 3	The course addresses product knowledge of property and casualty insurance. Discusses property and casualty principles, liability exposures, homeowners forms, named perils, automobile coverage, umbrella policies, and loss adjustment provisions.

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2433450229	2/22/2022	United Insurance Educators, Inc.	UIECE P&C Principles (Online)	Property & Casualty	General: 3	The course addresses product knowledge of property and casualty insurance. Discusses property and casualty principles, liability exposures, homeowners forms, named perils, automobile coverage, umbrella policies, and loss adjustment provisions.
4000364278	2/22/2022	United Insurance Educators, Inc.	UIECE Moral Obligations (Self-Study)	Ethics	Ethics: 3	The course addresses ethics. Discusses personal and professional ethics, preventing public harm, risk control, morality, and implementing ethical behaviors in insurance.
4000364278	2/22/2022	United Insurance Educators, Inc.	UIECE Moral Obligations (Online)	Ethics	Ethics: 3	The course addresses ethics. Discusses personal and professional ethics, preventing public harm, risk control, morality, and implementing ethical behaviors in insurance.

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787615498	2/23/2022	National Structured Settlements Trade Association	Navigating the Evolving MSA	Adjuster	General: 1	The course addresses product knowledge of disability, casualty and social insurance. Discusses Medicare, Medicare set-aside and secondary payers, the effect on coverage and claims, using evidence-based Medicare set-asides versus standard Medicare set-asides, and new Center for Medicare and Medicaid Services administrative policies.
4006403077	2/25/2022	CEU Institute, Inc.	ERISA Basics: Select Title I Requirements for Health & Welfare Plans (2hr) Webinar	Disability (Health)	General: 2	The course addresses social insurance and insurance law. Discusses the federal Employee Retirement Income Security Act of 1974 (ERISA) policies and procedures, voluntary employee retirement and health plans, 1963 Studebaker retirement default, minimum health plan standards, federal pre-emption of state benefit plan requirements, and disclosure and reporting requirements.

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932723413	2/28/2022	Montana Association of Mutual Insurance Companies (MAMIC)	Wood burning stoves	Property & Casualty	General: 1	The course addresses product knowledge of property insurance and management. Discusses risk inspection of wood burning stoves, application of local building codes, types of fireplaces and chimneys, and inspection photos. The course is scheduled June 9, 2022.
932723413	2/28/2022	Montana Association of Mutual Insurance Companies (MAMIC)	Roof Pictionary	Property & Casualty	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses common roof styles, roofing materials, types of roof damage and the cause, solar home systems and damage inspection using drones.
932723413	2/28/2022	Montana Association of Mutual Insurance Companies (MAMIC)	Building Construction methods	Property & Casualty	General: 2	The course addresses product knowledge of property and casualty insurance and management. Discusses farm and home insurance coverage, local and state building code enforcement, construction terminology, home and farm building construction and current construction materials. The course is scheduled June 9, 2022.

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932723413	2/28/2022	Montana Association of Mutual Insurance Companies (MAMIC)	Understanding Fire Classifications ISO Rating	Property & Casualty	General: 1	The course addresses management. Discusses insurer risk management, Insurance Service (ISO) fire classification rating, underlying elements of the rating, and the effect of fire response to the fire loss clock. The courses is scheduled June 9, 2022.
928760603	3/1/2022	Quest Continuing Education Solutions	Montana Insurance Code Update	MT Legislative Changes	MT Legislative Changes: 1	The course addresses insurance law. Discusses legislative changes to Montana insurance statutes during the 2021 legislative session with House bills 63, 74, 117, and 195 and Senate bills 57, 101, 149, 363, 364, 395 and 399.
1158714777	3/1/2022	National Alliance for Insurance Education and Research	Mergers, Acquisitions & Joint Ventures (Classroom)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses the merger and acquisition types, successor liability, insurance policies that cover merged and acquiring organizations, the impact on directors and officers policy,.

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1158714777	3/1/2022	National Alliance for Insurance Education and Research	Mergers, Acquisitions & Joint Ventures (Webinar)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses the merger and acquisition types, successor liability, insurance policies that cover merged and acquiring organizations, the impact on directors and officers policy,.
2969116829	3/1/2022	Delta Dental Insurance Company	Age and Dental Utilization	Disability (Health)	General: 1	NAIC Uniform submission, 1 web-based classroom credit hour approved by Georgia. Discusses insurance provider use by age of patient, type of dental treatment by patient age, changes in dental provider care post retirement, and dental utilization based on insurance coverage.
3440138505	3/1/2022	Land Title Institute	ALTA Insights: How to Select a RON Provider	Title	General: 1	The course addresses product knowledge of title insurance and management. Discusses remote on-line notary (RON), traditional versus electronic record notarization, the Mortgage Industry Standards Maintenance Organization (MISMO), closing instructions and standards, credential analysis and authentication.

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945900544	3/2/2022	Insurance Centers of America	EPLI	Property & Casualty	General: 2	NAIC Uniform submission, 2 web-based classroom credit hours approved by Colorado. Discusses employment practices liability (EPLI), exposures and coverages, statutes, the EPLI policy, coverage forms, rating and underwriting, risk management, management liability versus businessowners policy and stand alone policies.
1039113428	3/2/2022	CEU Institute, Inc.	Functional Capacity Evaluations (FCEs): Medical Evidence or Hearsay (1hr) Webinar	Adjuster	General: 1	The course addresses product knowledge of casualty and disability insurance and management. Discusses functional capacity evaluation of patients, valid and met standards for job demands, the use of FCE in workers' compensation injury, standardization of FC evaluations, FCE components and determining maximum capability.
1419019219	3/2/2022	National Association of Insurance and Financial Advisors Montana	Ethics: Do It Right. You Do Make A Difference Part 2	Ethics	Ethics: 1	The course addresses ethics. Discusses four Montana ethical practices situations and a series of ten questions that demonstrate the issues involved in ethical business practices.

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2084646577	3/2/2022	ClienTell CE	Retirement: The Power of an Life Insurance Plan (Live)	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by California. Discusses use of insurance and annuities in a retirement plan, defined contribution plans, accumulation period, retirement income and annuities, structured annuities and guaranteed lifetime withdrawal benefits, and structured annuity features.
2862289489	3/2/2022	National Association of Insurance and Financial Advisors Montana	Insurance, LTC, and Succession Planning in Today's Landscape	Life General: 2	The course addresses product knowledge of life and disability insurance. Discusses insurance in estate planning, irrevocable life insurance trusts (ILIT), estate equalization, business succession, valuation of a business, and disability insurance for long-term care coverage.
1021373184	3/3/2022	Broker Educational Sales and Training, Inc	4-Hour Annuity Suitability Best Interest Training Course	Annuity Suitability General: 4	NAIC Uniform submission, 4 text-based, self study credit hours approved by Florida. Discusses annuity classification, types of annuities, parties to the contract, standards of conduct and product suitability.

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1162405547	3/3/2022	CEU Institute, Inc.	Common Foot and Ankle Injuries in the Workplace (1hr) Webinar	Adjuster	General: 1	The course addresses product knowledge of disability and casualty insurance. Discusses foot and ankle anatomy, pre-injury physical differences, types of ankle fractures, common work-related injuries, nerve conditions and return-to-work.
3612528690	3/3/2022	National Alliance for Insurance Education and Research	Insuring Defective Construction (Webinar)	Property & Casualty	General: 4	NAIC Uniform submission, 4 web-based classroom credit hours approved by Texas. Discusses policies that may cover defective construction claims and the legal theories for each, breach of commercial general liability insurance contract, occurrence-based coverage, coverage triggers, contractual liability coverage, worked performed exclusion and completed operations coverage, alienated premises, impaired property and business risks exclusions.

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3612528690	3/3/2022	National Alliance for Insurance Education and Research	Insuring Defective Construction (Classroom)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses policies that may cover defective construction claims and the legal theories for each, breach of commercial general liability insurance contract, occurrence-based coverage, coverage triggers, contractual liability coverage, worked performed exclusion and completed operations coverage, alienated premises, impaired property and business risks exclusions.
775020425	3/4/2022	International Foundation of Employee Benefit Plans	GBA1: Directing Benefits Programs Part 1, 2nd Edition	Life	General: 24	NAIC Uniform submission, 24 text-based, self study credit hours approved by Wisconsin. Discusses employee benefits, managing benefit risks, group health plan structure, consumer-directed health plans, dental, vision, prescription drug, and behavioral health plan benefits, flexible spending plans and one case study.

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1407056464	3/4/2022	Broker Educational Sales and Training, Inc	Social Security Optimization	Life	General: 1	The course addresses product knowledge of social insurance. Discusses benefit calculation, determining full retirement age, cost of living adjustments and the effect of taking early benefit.
2275574862	3/4/2022	Federated Mutual Insurance	Lumber, C-Store, Term Conversion	Property & Casualty	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by Minnesota. Discusses building material and convenience store diversification, coverages need for varied market mixes, terms of business, acceptable versus unacceptable operations, key insurance coverages, conversion of term to permanent life insurance, determining suitability for conversion.

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965369287	3/7/2022	WebCE, Inc.	Homeowners 2022 Policy: Exploring the Coverages	Property & Casualty	General: 9	NAIC Uniform submission, 9 computer-based, self study credit hours approved by Texas. Discusses the 2022 ISO homeowners forms, HO3 basic property coverage for dwelling, other structures, personal property and loss of use, covered and excluded perils, breach of policy condition duties, liability coverage, and the new HO14 contents comprehensive for tenants and the differences between the two policies.
1762925521	3/7/2022	Montana State Compensation Insurance Fund	A Small Price for Safety	Property & Casualty	General: 4	The course addresses product knowledge of casualty insurance and management. Discusses job safety/hazard analysis, types and levels of analysis, determining task steps that include risk, identifying safer methods, the usefulness of employee participation in the process, controlling workers' compensation costs, underwriting, subsequent injury fund and two case studies.

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2408169543	3/7/2022	National Association of Insurance and Financial Advisors Montana	Financial Literacy in Montana Classrooms	General	General: 1	The course addresses management and marketing. Discusses elements of personal finance education, the effect of financial education on financial behaviors, and six case studies on credit scores, student loans and repayment, payday lending, saving for retirement and how financial education of students affects the financial behaviors of related adults.
3219221538	3/7/2022	RegEd, Inc.	The Psychology of Financial Planning	Life	General: 5	NAIC Uniform submission, 5 computer-based, self study credit hours approved by North Carolina. Discusses management of client communications regarding financial decisions, conflict resolution on the impact of finances, the financial planning process, emotional bias in financial decision making, and reducing cognitive and emotional bias impacts.

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2701310805	3/8/2022	Aviation Insurance Association	2022 Aviation Insurance Association Continuing Insurance Education	Property & Casualty	General: 8	NAIC Uniform submission, 8 classroom credit hours approved by Washington. Discusses the effect of large dollar liability verdicts, errors and omissions mitigation, cyber liability risks in aviation, safety programs and risk reduction, emerging aircraft technologies, insuring aviation operation and claims. The course is scheduled May 1, 2022.
2712579586	3/8/2022	CEU Institute, Inc.	Leaking the Truth (1hr) Webinar	Adjuster	General: 1	The course addresses management. Discusses detecting fraudulent claim activities, identifying lies, deceptive behavior, analyzing a statement for deception, and applying deception analysis skills.

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3358519310	3/8/2022	Federal Insurance Company	Social Engineering Fraud and Cyber Risk	Property & Casualty	General: 2	NAIC Uniform submission, 2 web-based, classroom credit hours approved by New Jersey. Discusses cyber social engineering fraud, using open source information to deceive and impersonate internal staff, social engineering fraud coverage, common exclusions, reinforcing policies and protocols to reduce risk, phishing and spear phishing, the cyber risk landscape and risk mitigation.
3358519310	3/8/2022	Federal Insurance Company	Package Policy - Coverages and Products	Property & Casualty	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by New Jersey. Discusses real and personal property coverage, business income and extra expense, business continuity planning, restricting clauses and exclusions, equipment breakdown, catastrophe perils, general liability coverages, and duty to defend.

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3358519310	3/8/2022	Federal Insurance Company	Managing Home Renovation Risks for High Net Worth Homeowners	Property & Casualty	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by New Jersey. Discusses construction contracts, contractor's insurance, securing personal information and property during construction, worksite safety, weather protection, spotting construction defects and revising insurance coverage following construction completion.
3358519310	3/8/2022	Federal Insurance Company	Personal Excess Coverage - Why Your Clients Need It	Property & Casualty	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by New Jersey. Discusses elements of personal excess insurance coverage, additional exposures and coverages beyond existing home and auto policies, areas of liability and jury awards, and four case studies.
3358519310	3/8/2022	Federal Insurance Company	Contractual Indemnity: A Nuts and Bolts Approach	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by New Jersey. Discusses indemnity clauses, types of negligence claims, and four case studies.

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3358519310	3/8/2022	Federal Insurance Company	How to Implement an Effective Risk Assessment Program	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by New Jersey. Discusses hazards, assessing risk, conducting risk assessment, best practices and one case study.
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