

Transaction Number	Transaction Date	Provider Name	Course Name	Course Group	Credits	Course Summary
515763725	12/9/2021	Allianz Life Insurance Company of North America	Growing Your Business Through an Income Strategy Process	Life	General: 1	NAIC uniform submission, 1 general classroom credit hour, approved by Minnestota. This course will provide a repeatable, easy to use retirement income process that will help identify any income gaps and introduce how an annuity can help your clients meet long-term retirement goals by offering tax-deferred growth potential, a death benefit during the accumulation phase, and a guaranteed stream of income at retirement.
634310102	12/9/2021	Delta Dental Insurance Company	Group Dental 101	Life	General: 1	1 general classroom/web based classroom credit hour. This course will provide a basic understanding of dental insurance and the components of a dental plan. Producers should understand why it is important to sell dental benefits as they are an increasingly valuable addition to benefit packages offered by employers. The course content covers the main product options such as PPO and DHMO plans as well as the stakeholders involved in dental plan delivery. The common contract options and an explanation of administrative costs and funding arrangements are introduced, including the cost drivers involved in determining plan risk.
790186677	12/9/2021	Allianz Life Insurance Company of North America	Growing Your Business Through an Income Strategy Process- Webinar	Life	General: 1	NAIC uniform submission, 1 general web based classroom credit hour, approved by Minnesota. This course will provide a repeatable, easy to use retirement income process that will help identify any income gaps and introduce how an annuity can help your clients meet long-term retirement goals by offering tax-deferred growth potential, a death benefit during the accumulation phase, and a guaranteed stream of income at retirement.
1902996809	12/9/2021	National Alliance for Insurance Education and Research	Creating an Internal E&O Loss Program (Webinar)	Property & Casualty	General: 4	NAIC uniform submission, 4 general web based classroom credit hour, approved by Texas. Agents will examine the leading causes of error and omission claims against agents, owners, and agencies. They will discuss why and how to build an internal E&O Loss Control Program. They will identify techniques that can be implemented to prevent and/or mitigate E&O claims and learn methods of controlling the liability exposure of an agency. They will discuss potential exposures, recognize how to minimize the exposures, and know what to do if a claim is made.
1902996809	12/9/2021	National Alliance for Insurance Education and Research	Creating an Internal E&O Loss Program (Classroom)	Property & Casualty	General: 4	NAIC uniform submission, 4 general classroom credit hour, approved by Texas. Agents will examine the leading causes of error and omission claims against agents, owners, and agencies. They will discuss why and how to build an internal E&O Loss Control Program. They will identify techniques that can be implemented to prevent and/or mitigate E&O claims and learn methods of controlling the liability exposure of an agency. They will discuss potential exposures, recognize how to minimize the exposures, and know what to do if a claim is made.

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2192463250	12/9/2021	NAU Country Insurance Company	2022 Spring Adjuster Update	Adjuster	General: 16	16 general classroom credit hours, approved by Minnesota. In this course, we cover changes to procedures relating to crop adjustments and review the policies and procedures which adjusters must be familiar with to properly and fairly adjust insured crops. We will cover Basic and Crop provisions, Unit structure, various Loss Adjustment Handbooks (corn, soybeans, wheat, etc.), Prevented Planting procedures, and the changes to the Loss Adjustment Manual. We will also have discussion and instruction on the various Plans of insurance, regional loss issues, common claims problems and overall changes to the crop insurance program for the 2022 crop year.
3906097102	12/9/2021	Hartford Steam Boiler Inspection and Insurance Company	Home Cyber Protection - Webinar	Property & Casualty	General: 1	NAIC uniform submission, 1 general web based classroom credit hour, approved by Connecticut. At the conclusion of this seminar, the attentive learner will be able to: understand recent developments in the home cyber marketplace, understand the effects of the proliferation of ransomware, data breaches and other computer attacks, understand ways the vulnerability and threats homeowners face in regards to cyber attacks, understand the financial and non-financial losses resulting from cyber threats, discuss the features of available insurance forms for home cyber coverage, discuss the challenges of providing appropriate services to data breach victims.
3906097102	12/9/2021	Hartford Steam Boiler Inspection and Insurance Company	Home Cyber Protection	Property & Casualty	General: 1	NAIC uniform submission, 1 general classroom credit hour, approved by Connecticut. At the conclusion of this seminar, the attentive learner will be able to: understand recent developments in the home cyber marketplace, understand the effects of the proliferation of ransomware, data breaches and other computer attacks, understand ways the vulnerability and threats homeowners face in regards to cyber attacks, understand the financial and non-financial losses resulting from cyber threats, discuss the features of available insurance forms for home cyber coverage, discuss the challenges of providing appropriate services to data breach victims.
133848469	12/10/2021	DF Institute, dba Kaplan Financial	Ethical Practices, 3rd Ed	Ethics	Ethics: 3	NAIC uniform submission, 3 ethics self study-internet credit hours, approved by Illinois. Students who complete this course will be able to: describe the major categories of personal lines policies, identify the kinds of situations that various personal lines policies are designed to cover, and compare and contrast the characteristics and features of various personal lines policies.

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585397767	12/10/2021	CEU Institute, Inc.	Traumatic Brain Injury (TBI) (1hr) Webinar	Adjuster	General: 1	1 general web based classroom credit hour. Head injury/Brain Injury is a major cause of long-term disability in child and adult populations. For this reason, brain injury has major economic and social, as well as medical implications. This course will raise awareness of the incidence and management of severe brain injury and the diagnoses and management of concussion. Adjusters will gain valuable insight into these injuries and examples of guidelines to use to assess the validity of these claims.
1211504347	12/10/2021	National Alliance for Insurance Education and Research	Advanced Inland Marine (Webinar)	Property & Casualty	General: 4	NAIC uniform submission, 4 general web based classroom credit hours, approved by Texas. Agents will identify and examine current coverage issues, problems, and trends associated with key commercial inland marine coverages. They will discuss Builders Risk, Installation Floaters, Contractors Equipment, Jewelers Block and Warehouse Operators Legal Liability, and more.
1211504347	12/10/2021	National Alliance for Insurance Education and Research	Advanced Inland Marine (Classroom)	Property & Casualty	General: 4	NAIC uniform submission, 4 general classroom credit hours, approved by Texas. Agents will identify and examine current coverage issues, problems, and trends associated with key commercial inland marine coverages. They will discuss Builders Risk, Installation Floaters, Contractors Equipment, Jewelers Block and Warehouse Operators Legal Liability, and more.
573971990	12/13/2021	Land Title Institute	2022 Digital Closing and eMortgage Boot Camps	Title	General: 6	6 general classroom credit hours, approved by Montana. Designing curriculum enabling attendees to leave with a plan for implementing digital closings in their businesses and markets, creating networking opportunities for title agents and lenders actively looking to pursue digital closings and eMortgages, encouraging conversations to inspire innovation leading to a better digital closing experience for both industry professionals and their customers, improve industry collaboration to avoid siloed approaches to digital closing and eMortgages, ensuring easier and faster adoption, include GSEs in events and conversations with ALTA and MBA members regarding digital closings and eMortgage.
1085843485	12/13/2021	CEU Institute, Inc.	Compliance 101 (2hr) Webinar	Disability (Health)	General: 2	2 general web based classroom credit hours. This course instructs insurance agents and brokers about various employment health plan compliance topics, such as risk management, avoiding penalties, filing documents, and more.
1658682933	12/13/2021	Broker Educational Sales and Training, Inc	Planning with Social Security	Life	General: 1	1 general web based classroom/ classroom credit hour. At the conclusion of this course, the student will be able to: relate the history of the Social Security program; describe the various OASDI programs and benefits; determine eligibility requirements; calculate OA retirement benefits; utilize strategies to maximize benefits; and apply the taxation rules on Social Security benefits.

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1658682933	12/13/2021	Broker Educational Sales and Training, Inc	Planning with Medicare	Life	General: 1	1 general web based classroom/ classroom credit hour. At the conclusion of the course, the student will be able to: explain the types, benefits, costs and eligibility for Original Medicare; Supplemental, Medical Insurance; Medicare Advantage; Prescription Drug Coverage; and, Medigap Policies. Select appropriate coverage for individual clients.
3336895707	12/13/2021	Modern Woodmen of America	Business Planning & Employee Benefits School	Long Term Care	General: 12	NAIC uniform submission, 12 general classroom credit hours, approved by Illinois. This course is to help in the overall training of our financial representatives. course provides training meant to help reps address the needs of the small business owner. Topics include business insurance, continuation planning, retirement planning and employee benefit plans. Particular time is devoted to working on case studies which help to reinforce topics covered and accelerate learning.
3336895707	12/13/2021	Modern Woodmen of America	Retirement Distribution & Estate Planning School	Long Term Care	General: 12	NAIC uniform submission, 12 general classroom credit hours, approved by Illinois. This course is to help financial representatives as they address the needs of older clientele during retirement and after, topics focus on retirement distribution and estate planning strategies. Considerable time is devoted to working on case studies which help to reinforce topics covered through real life scenarios.
4231106548	12/13/2021	Hartford Fire Insurance Company	CGL Insuring Agreement and the Contractual Exclusion	Property & Casualty	General: 1	NAIC uniform submission. 1 general web based classroom credit hour, approved by Connecticut. During this session we will cover: How to read any insurance policy, ISO CGL insuring agreement, who is an insured, coverage provided by the exception to the contractual exclusion, using a case study insured, review the levels of risk transfer that are addressed by the unendorsed CGL policy, through the exception to the Contractual Exclusion, we will also review some ISO CGL endorsements that can impact this broad coverage.
2812759025	12/14/2021	CAPE School (Commonwealth Academy of Professional Education)	Title Insurance Policies and Endorsements	Title	General: 4	NAIC uniform submission, 4 general self study internet- correspondence credit hours, approved by Virginia. Describe the basic title insurance process, including completing the title application, components of the title search including surveys, identifying title defects and resolving exceptions, identify components of issuing the Title Commitment recognize the provisions of the Owner's Title Policy and illustrate how the provisions apply in various situations, list the elements of the Enhanced Policy –Homeowners form, recall the provisions of the Loan Policy and illustrate how the provisions apply in various situations, state the purpose of elements of the Short Form Residential Loan Policy, Expanded Residential Loan Policy, and Short Form Expanded Residential Loan Form, distinguish among various title endorsements including their purpose, provisions, applicability and uses.

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3519904909	12/14/2021	Delta Dental Insurance Company	THE SHAPE OF DENTAL: How legislative and market trends are reshaping the dental benefits landscape.	Disability (Health)	General: 1	1 general classroom/web based classroom credit hour. Discuss some of the changes within the dental benefits industry that differ from traditional dental coverage, review new trends are emerging, discuss the political and legislative climate address dental benefits, this one hour, one CE credit course evaluates trends in dental benefits and what changes the industry might face next.
2762117172	12/15/2021	CEU Institute, Inc.	WIND 2022 Conference: Thursday AM (2hr)	Adjuster	General: 2	2 general classroom credit hours. How to More Effectively Mediate a First Party Insurance Claim (Wind, Flood, ...):What to think about when contemplating mediation, How to craft an opening demand/offer, Special considerations for mediating over Zoom, How to More Effectively conduct a non-binding arbitration: What will your arbitrator expect from you prior to the arbitration hearing, What happens in the aftermath of the arbitration hearing.
2762117172	12/15/2021	CEU Institute, Inc.	WIND 2022 Conference: Wednesday PM (4hr)	Adjuster	General: 4	4 general classroom credit hour. After the Storm: Adjusting, Engineering, Covering and Litigating the Post Storm Loss Claim, Hurricane Losses 2021: What a year! Adjusting the first party property claim, Engineering Analysis: Wind v. Water: What caused the loss? Commercial Property Issues, Civil Authority Coverage, Ingress and Egress Coverage, National Flood Insurance, Concurrent Causation - Efficient Proximate Cause and Anti-Current Cause (ACC) Clauses, Appraisal and Mediation Appraisal, Wind, Fire, & Flood Damage and FEMA's 50 Percent Rule, Different Perceptions About the Modern Claims Process Between Policyholder and Insurance Industry, Curing the Epidemic of Unlicensed Fraudulent Claim Activity.
2762117172	12/15/2021	CEU Institute, Inc.	WIND 2022 Conference: Wednesday AM (2hr)	Adjuster	General: 2	2 general classroom credit hours. Adjusting, Engineering, Covering and Litigating the Post Storm Loss Claim, Wind, Fire, & Flood Damage and FEMA's 50 Percent Rule, Collapse and Substantial Structural Damage, Different Perceptions About the Modern Claims Process Between Policyholder and Insurance Industry, Curing the Epidemic of Unlicensed Fraudulent Claim Activity, Adjusting Claims During COVID, Certified Appraiser Course.

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2762117172	12/15/2021	CEU Institute, Inc.	WIND 2022 Conference: Tuesday PM (4hr)	Adjuster	General: 4	4 general classroom credit hours. Recent Case Law Review, Wind Causation – Characteristics of Wind Damage, or Not? What is Timely Notice of a Wind Claim? Different Types of Appraisal, Comprehending Condominium Claims, Hail – How the Hail Can You Tell? How Adjusters, Engineers, Meteorologists and Attorneys Can Prove Their Cases Using Reliable Evidence, Accepted Practices and Case Law – Case Studies from Florida and Around the Country, Climbing the Emotion/Logic Mountain: Overcoming Barriers Towards Claim Resolution, Navigating Strange and Unusual Claims with Professionalism Balanced, Trial and Error, Comprehending Condominium Claims, How the Insurance Restoration Process Can Make the Built Environment More Sustainable and Resilient Against Natural Disasters, Climbing the Emotion/Logic Mountain: Overcoming Barriers Towards Claim Resolution, Certified Umpire Course.
2762117172	12/15/2021	CEU Institute, Inc.	WIND 2022 Conference: Tuesday AM (1hr)	Adjuster	General: 1	1 general classroom credit hour. While advances in technology can assist in the adjustment of claims, it should be used to augment adjusters, not replace them. Let our panel guide you through all of the modern advances in adjusting tech and best practices for its use.
2993328412	12/15/2021	AgriSompo North America Inc.	2022 MPCl Adjuster School Session IV Webinar	Adjuster	General: 4	NAIC uniform submission, 4 general web based classroom credit hours, approved by Texas. The 2022 MPCl Adjuster School Session IV webinar is designed to provide crop insurance adjusters with current information on changes and modifications to the Federal Crop Insurance program as they relate to insurable commodities. Session IV spends time on prevented planting, appraisals, and replants. The course also provides adjusters with reminders about best practices as well as common errors and how to avoid them in all mentioned situations.
2993328412	12/15/2021	AgriSompo North America Inc.	2022 MPCl Adjuster School Session III Webinar	Adjuster	General: 4	NAIC uniform submission, 4 general web baased classroom credit hours, approved by Texas. The 2022 MPCl Adjuster School Session III webinar is designed to provide crop insurance adjusters with current information on changes and modifications to the Federal Crop Insurance program as they relate to insurable commodities. Session III focuses on the controversial claims, and production allocation. The course also provides adjusters with reminders about best practices as well as common errors and how to avoid them.

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2993328412	12/15/2021	AgriSompo North America Inc.	2022 MPCl Adjuster School Session IV	Property & Casualty	General: 4	NAIC uniform submission, 4 general classroom credit hours, approved by Texas. The 2022 MPCl Adjuster School Session IV course is designed to provide crop insurance adjusters with current information on changes and modifications to the Federal Crop Insurance program as they relate to insurable commodities. Session IV spends time on prevented planting, appraisals, and replants. The course also provides adjusters with reminders about best practices as well as common errors and how to avoid them in all mentioned situations.
2993328412	12/15/2021	AgriSompo North America Inc.	2022 MPCl Adjuster School Session III	Property & Casualty	General: 4	NAIC uniform submission, 4 general classroom credit hours, approved by Texas, The 2022 MPCl Adjuster School Session III is designed to provide crop insurance adjusters with current information on changes and modifications to the Federal Crop Insurance program as they relate to insurable commodities. Session III focuses on the controversial claims, and production allocation. The course also provides adjusters with reminders about best practices as well as common errors and how to avoid them.
1205104377	12/16/2021	CEU Institute, Inc.	Long Lasting Effects of Severe TBI & Levels of Care Needed (1hr) Webinar	Adjuster	General: 1	1 general web based classroom credit hour. This course instructs adjusters on the various long-lasting effects of severe Traumatic Brain Injury and what they will encounter as they handle TBI claims. They will understand the severity of TBI and the various levels of care needed based on the claimant's injury, with the ultimate goal of returning the patient to independent living.
3945391037	12/16/2021	Farmers Mutual Hail Insurance Company of Iowa	2022 National Claims Conference-Webinar	Adjuster	General: 7	NAIC uniform submission, 7 general web based classroom credit hours, approved by Iowa. Upon completion of the course, attendees will be able to successfully communicate policy provision requirements and changes. They will be able to locate and use current program reference materials. Attendees will be able to thoroughly review crop insurance reporting forms, fill out claim forms correctly, and effectively provide policy data electronically to the insurance company.
1562995109	12/17/2021	Allcat Claims Service, dba ACS Training	Consumer Protection	Ethics	Ethics: 4	NAIC uniform submission, 4 ethics classroom credit hours, approved by Texas. Upon completion of the "Consumer Protection" course, the adjuster will have a thorough knowledge of the Consumer Bill of Rights, as well as a complete understanding of Prohibited and Deceptive Trade Practices, and Insurance Fraud. He/She will have the ability to process a claim with the insured's best interest in mind.

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1562995109	12/17/2021	Allcat Claims Service, dba ACS Training	Basics of Water Mitigation and Remediation	Adjuster	General: 5	NAIC uniform submission, 5 general classroom credit hours, approved by Texas. The attendee is expected to gain general and specific knowledge of the basics of water restoration, mold remediation, and asbestos remediation. The licensee will develop skills and abilities with regard to applying knowledge to specific fact situations, expanding knowledge to its logical conclusion, and solving problems.
3170256289	12/17/2021	Stewart Title Guaranty - Missoula Office	Title Insurance, Covenants, Conditions and Restrictions	Title	General: 1	NAIC uniform Submission, 1 general web based classroom credit hour, approved by Montana. The purpose of this course is to review the unique challenges posed by Covenants, Conditions and Restrictions in today's real estate market. We will review strategies for identifying, addressing, and resolving issues raised by Covenants, Conditions and Restrictions in real estate transactions, to minimize the risks in issuing title insurance policies. We will review some of the common risks, newer trends, and the resources available to underwrite the risks.
3254942290	12/17/2021	Stewart Title Guaranty - Missoula Office	Coverage and Other Commonly Requested Endorsements	Title	General: 1	NAIC uniform submission, 1 general web based classroom credit hour, approved by Montana. Attendees should be familiar with ALTA 2006 policies. The purpose of this course is to review and understand the coverages afforded under extended coverage and other commonly requested endorsements. We will review the potential risks and what requirements are needed to issue the endorsement. Our discussions will include the 2006 vs. 2021 endorsements and when to use them. And finally, the attendees will leave with an understanding of where their endorsement resources can be found.
3703195856	12/17/2021	Stewart Title Guaranty - Missoula Office	TITLE 101	Title	General: 1	NAIC uniform submission, 1 general web based classroom credit hour, approved by Montana. The purpose of this course is to return to the basics of title, cover several foundational principles of title insurance, defining key terms, the different ways that title is created, what a chain of title is and the search process, look at common defects in title and how to address them, review formatting for exceptions and requirements on commitment, and where to find them on virtual underwriter, briefly discuss the different types of policies and some common endorsements, we will touch on common situations that place the transaction in the extra-hazardous risk category requiring underwriter approval.
1750841878	12/20/2021	Group Benefits Division of Hartford Life Insurance Company	Critical Illness Insurance: What's It All About-Webinar	Life	General: 1	NAIC uniform submission, 1 general web based classroom credit hour, approved by Connecticut. Advise clients on the current trends as they relate to serious illness in the American population, communicate the gaps created by comprehensive health insurance, share strategies to protect employees from the financial perils created by a serious illness, consult with clients regarding the contractual language of Critical illness plans.

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49273187	12/21/2021	First American Title Insurance Company	Unusual Underwriting Risks	Title	General: 1	1 general web based classroom credit hour, approved by Montana. This course will be discussing the schedule of unusual underwriting risks and will include everything from Access to Waterways and more.
2997238432	12/21/2021	National Alliance for Insurance Education and Research	CISR - Insuring Personal Auto Exposures (OL Self-Paced)	Property & Casualty	General: 7	NAIC uniform submission, 7 general self study- internet credit hours, approved by Texas. During this course, you will study the ISO 2018 Personal Auto Policy definitions and coverage parts. You will develop the ability to identify common personal auto exposures, explain how the Personal Auto Policy both provides and limits coverage, and identify common endorsements available to personal auto clients.
2061472080	12/22/2021	Federated Mutual Insurance	Funding DI-Life Insurance	Life	General: 1	1 general classroom credit hour, approved by Minnesota. Provide an overview of discovering the Life or DI need. Provide a basic understanding of how UL products solve a permanent need to clients who have a need. Help those with a Life or DI Insurance find money to fund their need if they don't believe they can afford it.
2582841941	12/22/2021	CEU Institute, Inc.	NFIP Adjuster Authorization Course (6hr)	Adjuster	General: 6	6 general classroom credit hours. National flood insurance program, Claims manual, disaster response-deployment of resources, claims professionals expectations-FEMA expectations, training for the claims professionals, the standard flood insurance policy, claims processes and guidance, NFIP claims appeals.
2627320276	12/22/2021	American Institute for CPCU (formerly AICPCU/Insurance Institute of America)	AU 61 – Underwriting Organizations' Property Risks	Property & Casualty	General: 8	NAIC uniform submission, 8 general self study- correspondence credit hours, approved by Pennsylvania. Summarize the major causes of loss underwriters need to consider when evaluating a commercial property, analyze the components of fire and ways to control their sources, examine the key provisions that underwriters consider to determine a commercial property's maximum exposure to loss, describe the tools and considerations underwriters use to verify the value of commercial property, explain how underwriters use various measures to determine potential loss severity, illustrate how underwriters use the COPE model to evaluate property loss exposures.
2713432372	12/22/2021	CEU Institute, Inc.	HCAA Executive Forum 2022	Disability (Health)	General: 9	8 general classroom credit hours. This session will review the best innovators disrupting the field today. We will also highlight the movement to re-design health care. At the heart of many of these changes is a new science of healthy living. As the medical field establishes new criteria for appropriate care, employers are leading the way. This session will share how new payment designs and advocacy efforts are changing the future of health care. Discuss what will be the future landscape of health care, how will medical services get paid, who are the disruptors in paying for health care, how will lawmakers react.

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3671806712	12/23/2021	National Alliance for Insurance Education and Research	There Cannot be a Crisis this Week (Webinar)	Property & Casualty	General: 4	NAIC uniform submission, 4 general web based classroom credit hours, approved by Texas. Agents will learn how to define a crisis in risk management terms. They will identify types of crisis situations that could have a significant impact on their client's business, their agency, or organization. They will examine the complex issues that may arise from a crisis and how to prepare a crisis management plan to prevent or lessen the damage a crisis can inflict on an organization and its stakeholders. The session will conclude with a discussion of an active shooter event. Using an interactive and case study approach, agents will learn how to prepare for such an incident and how to respond if one does occur.
3671806712	12/23/2021	National Alliance for Insurance Education and Research	There Cannot be a Crisis this Week (Classroom)	Property & Casualty	General: 4	NAIC uniform submission, 4 general classroom credit hours, approved by Texas. Agents will learn how to define a crisis in risk management terms. They will identify types of crisis situations that could have a significant impact on their client's business, their agency, or organization. They will examine the complex issues that may arise from a crisis and how to prepare a crisis management plan to prevent or lessen the damage a crisis can inflict on an organization and its stakeholders. The session will conclude with a discussion of an active shooter event. Using an interactive and case study approach, agents will learn how to prepare for such an incident and how to respond if one does occur.
3291017028	12/25/2021	Scully Health Management, Inc.	Managing Dental Claims. Every Day, Every Claim webinar	Adjuster	General: 1	1 general web based classroom credit hour. Summarize treatment plans for handling Workers' Comp Dental Claims and recognize the best course of action based on the injury pathology. State the most common dental injuries and explain the probable treatment plan related to the injury and describe how the pre-existing oral health can affect treatment and outcomes. List the type of dentists, specialists and their scope of treatment and utilization in the work comp and liability claims. Describe potential complications that may interfere with case resolution and cost containment.
2541310314	12/27/2021	Producers AG Insurance Company, dba PROAG	2022 Adjuster Training Webinar	Adjuster	General: 16	NAIC uniform submission, 16 general web based classroom credit hour, approved by Texas. The Standard Reinsurance Agreement requires that specific administrative topics be covered annually for all adjusters of the Federal Crop Insurance program. Among those required topics are: Civil Rights, Non-Discrimination, And Justice for All, Anti-Rebating, Drug Free Workplace, Limited Resource Farmer, Conflict of Interest, Training Requirements, Language Assistance Procedures, Adjusters will be updated on company operations, Underwriting and Operation changes that affect their day to day functions. Adjusters will be updated on the overall 2022 changes to the RMA/NCIS. Adjusters will be updated on Farm Bill changes and how it affects claims within their respective regions.

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2541310314	12/27/2021	Producers AG Insurance Company, dba PROAG	2022 Adjuster Training	Adjuster	General: 16	NAIC uniform submission, 16 general classroom credit hour, approved by Texas. The Standard Reinsurance Agreement requires that specific administrative topics be covered annually for all adjusters of the Federal Crop Insurance program. Among those required topics are: Civil Rights, Non-Discrimination, And Justice for All, Anti-Rebating, Drug Free Workplace, Limited Resource Farmer, Conflict of Interest, Training Requirements, Language Assistance Procedures, Adjusters will be updated on company operations, Underwriting and Operation changes that affect their day to day functions. Adjusters will be updated on the overall 2022 changes to the RMA/NCIS. Adjusters will be updated on Farm Bill changes and how it affects claims within their respective regions.
121438949	12/28/2021	InsuranceStudy.com	2022 FSP Institute	Life	General: 18	NAIC uniform submission, 18 general classroom credit hours, approved by Illinois. A deferred installment sales trust (IST) is an emerging alternative to the Section 1031 exchange, wherein the taxpayer has the opportunity to defer the gain on a sale without the restrictions of a Section 1031. An IST is an irrevocable trust that utilizes the installment sale treatment under IRC Section 453 in order to defer the taxes due on the sale of a business, real estate, or other highly appreciated taxable assets. The IST can safely diversify and let your money keep working hard, so you don't have to! A proven strategy to sell highly appreciated real estate, assets, or a business, and defer the capital gains, how a deferred installment sales trust works, together with identifying the core structure and learning the pitfalls to avoid, what happens after the sale, and how the IST continues to operate, invest, and pay out, how the IRS treats installment sales, and when are they at risk for attack.
2733058642	12/28/2021	Rain and Hail Insurance Service, Inc.	2022 Spring Agent Training	Property & Casualty	General: 3	NAIC uniform submission, 3 general classroom credit hours, approved by Washington. This Agent Training school focuses on the crop policies for Multi-Peril Crop Insurance as offered by the Federal Crop Insurance Corporation (FCIC) through Rain and Hail LLC. The focus will be on crops that have a Sales Closing date in February through July, which we refer to as "spring" crops. Objective of this course is to update our MPCl agents on the changes to the program that affect crops with a "spring" sales closing date. Agents attending this course are familiar with the crop insurance program and need to be updated on the "changes" for the 2022 crop year.

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4237307979	12/28/2021	InsuranceStudy.com	Annuities (Meets Suitability & Best Interest Guidelines)	Annuity Suitability	General: 4	NAIC uniform submission, 4 general self study-internet credit hours, approved by Illinois. Describe a typical annuity buyer and the principal reasons individuals buy annuity contracts. List the characteristics of annuities and the benefits of tax deferral. Explain how variable annuities work. Identify the cash value management tools available to a variable annuity contract owner. List the factors to be considered in determining variable annuity suitability. Calculate interest to be credited under various fixed annuity contracts. Explain the operation of indexed annuities. Describe how annuities are taxed. Recognize the requirements imposed on the sale of variable annuities under Regulation Best Interest.
4237307979	12/28/2021	InsuranceStudy.com	1 Hour Annuity Training: The "Best Interest" Standard	Annuity Suitability	General: 1	NAIC iniform submission, 1 general self study- internet credit hour, approved by Illinois. Define suitability and the requirements of Regulation Best Interest in the context of an annuity transaction; Describe the client information required to perform an appropriate annuity suitability analysis and determine if an annuity recommendation is in the client's best interest; List the types of information that must be disclosed when making an annuity recommendation; Identify those situations in which an insurance producer has no suitability or best interest obligation to the client; and Describe the recordkeeping obligations to which insurance producers are subject in connection with recommended annuity transactions.
68762170	12/29/2021	American Institute for CPCU (formerly AICPCU/Insurance Institute of America)	AU 62 – Underwriting Organizations' Liability Risks	Property & Casualty	General: 10	NAIC uniform submission, 10 general self study-correspondence credit hours, approved by Pennsylvania. Explain how torts, contracts, and statutes can each form the basis for legal liability. Analyze the legal foundations for each of these commercial liability loss exposures:• Premises and operations liability• Products and completed operations liability• Automobile liability• Workers compensation and employers liability Illustrate how organizations can successfully implement risk control to address liability loss exposures. Demonstrate how certain factors affect the amount payable for a claim covered under a liability insurance policy.
926258193	12/31/2021	Pilot Catastrophe Services, Inc.	Homeowner Property Policy	Adjuster	General: 4	NAIC uniform submission, 4 general self study-internet credit hours, approved by Alabama. Utilize insured information in Declarations section of the policy. Protect insured's Personal Identifiable Information. Apply proper coverages under the insured's Insuring Agreement. Define the meaning of Policy Definitions as they apply to claims. Apply Policy Definitions to determine coverages. Apply systematic approach to coverage determination in Section I. Utilize the 5-Step Coverage Model. Explain to insureds how Declarations, Definitions and 5-Step Coverage Model applies to their claim.

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1877864604	12/31/2021	WebCE, Inc.	WORKERS COMPENSATION EXPERIENCE RATING	Property & Casualty	General:3	NAIC uniform submission, 3 general self study-internet credit hours, approved by Texas. Recognize the role experience rating plays in determining the premium an insured must pay for its workers compensation insurance; identify the sources of data used in rating workers compensation insurance policies; recognize the source and effect of each item in an experience rating worksheet; recognize how an organization's experience rating modification may be affected by changes in ownership, participation in joint ventures, or using a professional employer organization; identify steps a business can take to control its experience modification; and identify the types of errors that can often be found and corrected by understanding and reviewing the experience rating worksheet used to determine its experience modifier.
560442656	1/3/2022	Allcat Claims Service, dba ACS Training	Inspection Process	Adjuster	General: 2	NAIC uniform submission, 2 general classroom credit hours, approved by Texas. Gain knowledge in the Inspection Process Course in preparing for catastrophe storm duty, timelines, and expectations for the overall inspection process. Tools needed for accurate inspection scopes, estimates, and claim file documentation. Also, instructions of how to utilize satellite imagery to increase productivity and to decrease overall reopens and re-inspections.
3166595116	1/3/2022	Rural Community Insurance Company	2022 FCIC Resource 1 Adj Training - Webinar	Property & Casualty	General: 2	NAIC uniform submission, 2 general web based credit hours, approved by Minnesota. Course designed to update crop adjusters with changes and new information in FCIC crop insurance business.
3336402018	1/3/2022	Grinnell Mutual Reinsurance Company	Academy Mini- Series: Golf Courses	Property & Casualty	General: 2	NAIC uniform submission, 2 general web based credit hours, approved by Iowa. The mini-series academy offers agents of Grinnell Mutual Reinsurance Company a focus on Golf Courses topics of interest that include: Coverages, Endorsement, Eligibility & Classification, Supplemental Application, Loss Control.
3993080629	1/3/2022	DF Institute, dba Kaplan Financial	FICF Graduate III - Financial Products Training Course, 8th Edition	Life	General: 12	NAIC uniform submission, 12 general self study- internet credit hours, approved by Illinois. Students who complete this course will be able to: Describe how various financial products complement a financial plan. Understand the role of tax planning and management in achieving financial goals. Explain the risk-reward relationships inherent in various financial products. Discuss the factors and forces involved designing an effective financial plan.

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761119106	1/4/2022	National Alliance for Insurance Education and Research	Ethical Principles - Everything Has Changed (Webinar)	Ethics	Ethics: 4	NAIC uniform submission, 4 ethics web based classroom credit hours, approved by Texas. Agents will learn the professional, legal, and ethical responsibilities in dealing with the day-to-day realities of the complex, ethical issues of the insurance industry, be able to compare the difference between legal and ethical responsibilities and discuss the foundations of ethical behavior, review the core components of responsible agent conduct and better understand their duty to the customer, insurer, and peers, review the steps used in the ethical decision-making process and then apply them to real-life scenarios, discuss examples of improper conduct and how unethical behavior can create a breach in a legal requirement, understand unfair business and claims practices model act provisions.
761119106	1/4/2022	National Alliance for Insurance Education and Research	Ethical Principles - Everything Has Changed (Classroom)	Ethics	Ethics: 4	NAIC uniform submission, 4 ethics classroom credit hours, approved by Texas. Agents will learn the professional, legal, and ethical responsibilities in dealing with the day-to-day realities of the complex, ethical issues of the insurance industry, be able to compare the difference between legal and ethical responsibilities and discuss the foundations of ethical behavior, review the core components of responsible agent conduct and better understand their duty to the customer, insurer, and peers, review the steps used in the ethical decision-making process and then apply them to real-life scenarios, discuss examples of improper conduct and how unethical behavior can create a breach in a legal requirement, understand unfair business and claims practices model act provisions.
1582448541	1/4/2022	AgriSompo North America Inc.	2022 MPCl Adjuster School Session II Webinar	Adjuster	General: 4	NAIC uniform submission, 4 general web based classroom credit hours, approve by Texas. The 2022 MPCl Adjuster School Session II webinar is designed to provide crop insurance adjusters with current information on changes and modifications to the Federal Crop Insurance program as they relate to insurable commodities. Session II focuses on the Basic Provisions, Loss Adjustment Manual, and Quality Control issues. The course also provides adjusters with reminders about best practices as well as common errors and how to avoid them.
1582448541	1/4/2022	AgriSompo North America Inc.	2022 MPCl Adjuster School Session II	Property & Casualty	General: 4	NAIC uniform submission, 4 general classroom credit hours, approve by Texas. The 2022 MPCl Adjuster School Session II webinar is designed to provide crop insurance adjusters with current information on changes and modifications to the Federal Crop Insurance program as they relate to insurable commodities. Session II focuses on the Basic Provisions, Loss Adjustment Manual, and Quality Control issues. The course also provides adjusters with reminders about best practices as well as common errors and how to avoid them.

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1582448541	1/4/2022	AgriSompo North America Inc.	2022 MPCl Adjuster School Session I Webinar	Adjuster	General: 4	NAIC uniform submission, 4 general web based classroom credit hour, approve by Texas. The 2021 MCI Adjuster School Session I webinar is designed to provide crop insurance adjusters with current information on changes and modifications to the Federal Crop Insurance program as they relate to insurable commodities. Session I focuses on Compliance, the RMA Handbooks, and program updates. Subjects are specifically focused on how changes relate to loss adjustment. The course also provides adjusters with reminders about best practices as well as common errors and how to avoid them.
1582448541	1/4/2022	AgriSompo North America Inc.	2022 MPCl Adjuster School Session I	Property & Casualty	General: 4	NAIC uniform submission, 4 general classroom credit hour, approve by Texas. The 2021 MCI Adjuster School Session I webinar is designed to provide crop insurance adjusters with current information on changes and modifications to the Federal Crop Insurance program as they relate to insurable commodities. Session I focuses on Compliance, the RMA Handbooks, and program updates. Subjects are specifically focused on how changes relate to loss adjustment. The course also provides adjusters with reminders about best practices as well as common errors and how to avoid them.
1970539281	1/4/2022	WebCE, Inc.	MONTANA INSURANCE LAWS: UPDATE 2021	MT Legislative Changes	MT Legislative Changes: 1	1 MT Legislative Changes self study credit hour. The state's 2021 legislative session was held by the 67th Montana Legislature in Regular Session. This course presents select portions of the laws pertaining to Montana insurance licensees as found in the Montana Code Annotated (MCA) and resulting from this legislative session, understand the changes to the Montana Insurance Code brought about by the 2017 legislative session as they affect the insurance business, insurance companies, and insurance producers in this state.
3406788215	1/4/2022	Rural Community Insurance Company	2022 FCIC Resources Part 2 Adj Training - Webinar	Property & Casualty	General: 2	2 general web based classroom credit hours, approved by Minnesota. Identify applicable details in RCIS resources and policyholder documents for claim determinations. Obtain data from third-party websites to support claim findings.
3406788215	1/4/2022	Rural Community Insurance Company	2022 FCIC Units and MCEU Adj Training - Webinar	Property & Casualty	General: 2	2 general web based classroom credit hours, approved by Minnesota. Identify applicable details in RCIS resources and policyholder documents for claim determinations. Obtain data from third-party websites to support claim findings.

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3406788215	1/4/2022	Rural Community Insurance Company	2022 FCIC Acres and Share Adj Training - Webinar	Property & Casualty	General: 2	2 general web based classroom credit hours, approved by Minnestota. Obtain the reports used to determine acres and share. Verify that the insured reported their acres and share(s) correctly. Adhere to one of the acceptable methods for determining acres. Describe when you must measure acres and how you will measure them. Explain how to enter the determined acres on the production worksheet (PW). Express how to verify share and how to document the correct share on the PW.
3406788215	1/4/2022	Rural Community Insurance Company	2022 FCIC Doc and Cause of Loss Adj - Webinar	Property & Casualty	General: 2	2 general web based classroom credit hours, approved by Minnesota, Complete clear, accurate, and timely entries in the Claims Contact Log. Identify insured and uninsured causes of loss. Complete required steps for cause of loss verification. Follow requirements for the use of photos to document a claim. Use crop-specific LASHs to identify required entries for a claim narrative. Specify the situations when the Certification Form is needed and the form completion requirements.
3407564670	1/4/2022	Independent Insurance Agents' Association of Montana	Insurance Ethics: Easy to Discuss, a Bit Harder to Achieve	Ethics	Ethics: 3	3 Ethics web based classroom credit hours. Discuss and develop awareness of the various definitions of ethics and how those definitions relate to your insurance career, on and off the job. You have an ethical code, an ethical mission or a goal to achievement related to your personal ethical standards. If we were to put pen to paper what attributes would you include in your insurance career ethical belief statement? Controlling the mind is arguably the key to success for positive ethical decisions – so what entices us to go 'off track' and make poor decisions? Define principle and how it relates to exemplary ethical practices. Sample principles (team and individual). Why question the principle before and after adopting it? Why monitoring is important? Summary including student involvement.
1488841	1/5/2022	ALPS (Attorneys Liability Protection Society) Corporation	Understanding Other Valuable Insurance Coverage of Importance to Lawyers – Employment Practices Liability	Property & Casualty	General: 1	1 general classroom credit hour. This course is designed to educate insurance producers and claim adjusters about another insurance coverage of importance to lawyers and law firms: employment practices liability. Specific attention will be paid to what the policy ordinarily covers, what is excluded and how the policy is structured. This is an advanced, in-depth course.

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2482476436	1/5/2022	ALPS (Attorneys Liability Protection Society) Corporation	Understanding Other Valuable Insurance Coverages of Importance to Lawyers – Cyber Liability and Data Breach Response Policy	Property & Casualty	General: 1	1 general classroom credit hour. This course is designed to educate insurance producers and claim adjusters about another insurance coverage of importance to lawyers and law firms: cyber liability and breach response. Specific attention will be paid to what the policy ordinarily covers, what is excluded, and how such policies are structured. This is an advanced, in-depth course.
3232037951	1/5/2022	Morton-Barber Learning Center	Estate Planning 101 for Insurance Agents & Advisors	Life	General: 20	NAIC uniform submission, 20 general self study-correspondence credit hours, approved by Ohio. Estate Planning Basics. The Estate Planning Process. Individual Life Insurance. Insurance Taxation. Annuities. Annuity Characteristics. Variable Annuities. Annuities in Today's Market. Taxation of Annuities. Fundamentals of Insurance Planning. Life Insurance Planning for Business Owners and Professionals. Insurance in Financial Planning. Wills. Trusts. Estate Plan Taxation. Estate Liquidity Insurance. Taxation of Life Insurance and Annuities. Estate Planning Strategies. Life Insurance in Estate Planning Case Studies.
4159175578	1/5/2022	Group Benefits Division of Hartford Life Insurance Company	LTD Contract Comparison Webinar	Disability (Health)	General: 2	2 general web based classroom credit hours, approved by Connecticut. Advise clients on the intent of the contract language and how this could subsequently affect a claim. Effectively communicate complex contract language to their clients. Assist client in achieving goals of the LTD plan with a better understanding of the differences in major provisions of the LTD contract among carriers. Share Leave Management best practices. Consult with client regarding major price drivers within an LTD policy.
138662567	1/6/2022	American Institute for CPCU (formerly AICPCU/Insurance Institute of America)	AU 67 – Managing Underwriting Success	Property & Casualty	General: 6	NAIC uniform submission, 6 general self study-correspondence credit hours, approved by Pennsylvania. Cultivating Organizational Alignment. Developing Employees. Dissolving Organizational Boundaries. Devising Competitive Underwriting Strategies. Managing an Insurer's Book of Business. Leveraging Underwriting Data.
747024542	1/6/2022	National Association of Insurance and Financial Advisors Montana	Disability Insurance Income Now	Disability (Health)	General: 1	1 general web based classroom credit hour. This course is to educate the agent or broker on the fundamentals of disability income insurance for the personal markets. We will examine the importance for disability income protection, types of coverage available, design and use of individual disability income products.

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778126389	1/6/2022	Rural Community Insurance Company	2022 FCIC Harvested Prod Adj Training - Webinar	Property & Casualty	General: 2	2 general web based classroom credit hours approved by Minnesota. Harvested Production. Specify the types of harvested production. Explain how production is determined when stored on the farm. Describe what the acceptable documentation is for each type of harvested production, what the documentation must contain, and how the production is recorded on the production worksheet (PW). Determine or verify harvested production. Explain when and how to link production.
2225594753	1/6/2022	Rural Community Insurance Company	2022 FCIC Signature and Entity Adj - Webinar	Property & Casualty	General: 2	2 general web based classroom credit hours, approved by Minnesota. Describe how to verify or review the person type and identification numbers. Describe how to verify an SBI. Explain what to do if you find a person type or identification number discrepancy when working a claim. Outline what to do if the insured died after the policy was in force. Recognize the person type, power of attorney (POA), and signing authority requirements to determine who can sign a claim form.
3164718966	1/6/2022	Rural Community Insurance Company	2022 FCIC Combo and Self-Cert Replant - Webinar	Property & Casualty	General: 2	2 general web based classroom credit hours, approved by Minnesota. Combo Form and Self-Certification Replants. Generate the combo form. Identify claim-related information on the combo form. Explain to the insured the self-certification replant claim process and requirements. Specify the purpose of the MPCl Self-Certification Replant Worksheet. Complete the MPCl Self-Certification Replant Worksheet. Enter a self-certification replant claim in the RCISQuest® system.
3928071926	1/6/2022	National Association of Insurance and Financial Advisors Montana	What Disasters Can Teach Us	Property & Casualty	General: 2	2 general web based classroom/classroom credit hours. This course will explain the importance of Pre-planning for emergencies that affect structures. This knowledge will enable the agent to open a discussion on risk management and pre-planning in order to mitigate damage to a structure, ultimately lessening business interruption and dollars spent.
4276340154	1/7/2022	Northstar Educational Services	Rethinking P&C Insurance	Property & Casualty	General: 2	2 general web based classroom/classroom credit hours. Students will be presented with a discussion of Property and Casualty insurance, starting with some history of actuarial science. Statistics and common claim mistakes will also be covered. Discussion will be at a basic to intermediate level.
4276340154	1/7/2022	Northstar Educational Services	Liability Insurance and Risk	Property & Casualty	General: 2	2 general web based classroom/classroom credit hours. Students will be presented with a discussion of insurance and strategies to insure against or mitigate liabilities. Discussion will be at a basic to intermediate level.

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4276340154	1/7/2022	Northstar Educational Services	Factors Impacting Auto and Home Rates	Property & Casualty	General: 2	2 general web based classroom/ classroom credit hours. Students will be presented with a discussion of factors that affect the cost and coverage of auto and home insurance. Specific risks and other items that affect policies will be reviewed. Discussion will be at the basic to intermediate level.
4276340154	1/7/2022	Northstar Educational Services	Auto and Home Insurance Underwriting	Property & Casualty	General: 2	2 general web based classroom/ classroom credit hours. Students will be presented with an overview of the process of underwriting auto and home insurance. In addition to the who, what, and how of the underwriting the course will also cover examples. Discussion will be at the basic to intermediate level.