

Insurance Continuing Education Advisory Council meeting - November 18, 2020

Transaction Number	Transaction Date	Provider Name	Course Name	Course Group	Credits	Course Summary
2461465170	10/16/2020	Federated Mutual Insurance	Cyber-Wholesaler Workshop	Property & Casualty	General: 2	The course addresses product knowledge of property and casualty insurance. Discusses the cyber policy, coverage, data compromise response expenses, computer attack, cyber extortion, data compromise, network security and risk management.
14990906	10/19/2020	Farmers Mutual Hail Insurance Company of Iowa	2021 Crop Hail and Endorsement Update-Webinar	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Iowa. Discusses 2021 policy provisions and updates, crop hail endorsements available, coverage options, crop hail quoting, the Farmers Mutual Hail Insurance Company of Iowa Standalone and Protector policies, and acreage reports.

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1881689895	10/19/2020	Great American Insurance Company - Crop Insurance Division	2021 MPC I SPRING UPDATE WEBINAR - PART 2 REGIONAL SESSION	Property & Casualty	General: 2	NAIC Uniform submission, 2 web-based classroom credit hours approved by Ohio. Discusses a regional update for Great American, claims review, policies, procedures and actuarial updates, and changes to the general standards and crop insurance handbooks.
2695403873	10/19/2020	Great American Insurance Company - Crop Insurance Division	2021 MPC I SPRING UPDATE WEBINAR - PART 1 GENERAL SESSION	Property & Casualty	General: 2	NAIC Uniform submission, 2 web-based classroom credit hours approved by Ohio. Discusses crop insurance industry updates, compliance update, procedures and policies.
3006943256	10/19/2020	ACUITY, a Mutual Insurance Company	CLASSROOM CONSTRUCTION CLAIMS	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Wisconsin. Discusses contracts, additional insureds, construction claims, modular construction, construction defects, general liability policies, arbitration and risk management.

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3206814074	10/19/2020	ArmTech Insurance Services Inc.	Ethics 2021	Ethics	Ethics: 3	NAIC Uniform submission, 3 classroom ethics credits approved by Texas. Discusses workplace ethics, business ethics, federal crop insurance data mining, and compliance.	
242552598	10/20/2020	CE University- ceu.com	Long Term Care Partnership - 4 Hour	Long Term Care	General: 4	NAIC Uniform submission, 4 computer-based self study credit hours approved by Pennsylvania. Discusses long-term care definitions, insurance protections, traditional long-term care settings, qualified versus non-qualified policies, form structure, benefits and policy options.	
3673393303	10/20/2020	Professional Liability Underwriting Society (PLUS)	2020 PLUS CONFERENCE VI: THE FUTURE WILL BE GREAT IF WE ARE READY	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Minnesota. Discusses the risks of artificial intelligence, block chain, bit coins and workplace robots.	11/11//20 course offering

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3673393303	10/20/2020	Professional Liability Underwriting Society (PLUS)	2020 PLUS CONFERENCE V: PREVENTING NUCLEAR VERDICTS IN A POST COVID WORLD	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Minnesota. Discusses COVID-19 related corporate actions, legal actions resulting from breach of contract, management liability, premises liability, labor and employment issues, employee safety and charges for services not provided.
3673393303	10/20/2020	Professional Liability Underwriting Society (PLUS)	2020 PLUS CONFERENCE IV: SOCIAL ACTIVISM IN THE WORKPLACE - THE PRESSURE IS RISING - FROM THE INSIDE	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Minnesota. Discusses types of social activism, insurance protection against employee activism, social media in the workplace, laws that protect the employee activist, and risk mitigation.

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3673393303	10/20/2020	Professional Liability Underwriting Society (PLUS)	2020 PLUS CONFERENCE III: RECIPE FOR DISASTER- COVID 19, INSURANCE AGENTS AND BROKERS, AND THE COMING WAVE OF E&O CLAIMS	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Minnesota. Discusses natural disasters, cybercrime, pandemic losses, errors and omissions risks, expanded risks and risks to third parties, special COVID -19 risks and defense strategies.
3673393303	10/20/2020	Professional Liability Underwriting Society (PLUS)	2020 PLUS Conference II: STEM CELL THERAPY- REGULATORY DEVELOPMENTS AND CLAIM CONSIDERATIONS	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Minnesota. Discusses federal stem cell regulation, stem cell treatments, efficacy and legality of treatment, insurance policies and provisions of concern, underwriting and claims.
3673393303	10/20/2020	Professional Liability Underwriting Society (PLUS)	2020 PLUS Conference I: The Surge of Bankruptcies and D&O Claims	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Minnesota. Discusses types of corporate bankruptcy, 2020 bankruptcy surge, frequent and severity of bankruptcy claims, directors and officers policy claims and claim handling challenges.

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236673631	10/21/2020	One Call Care Management	Traumatic Brain Injury - Management in the Trauma Setting	Adjuster	General: 1	The course addresses product knowledge of casualty and disability insurance. Discusses common issues in treatment of brain injury, pharmacological treatments, and restricted medication classes.
236673631	10/21/2020	One Call Care Management	Benefits of Acupuncture Combined with Physical Therapy	Adjuster	General: 2	The course addresses product knowledge of casualty and disability insurance. Discusses acupuncture as a treatment for injury and pain, physical therapy, diagnoses that benefit for these treatments.
236673631	10/21/2020	One Call Care Management	Improving Access to Clinical Practice Through Telemedicine	Adjuster	General: 1	The course addresses product knowledge of casualty and disability insurance. Discusses telemedicine best practices, clinical limitations in treatment , technology access and telemedicine navigation.

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236673631	10/21/2020	One Call Care Management	Understanding Ethical Standards in Investigations	Ethics	Ethics: 1	The course addresses ethics. Discusses types and application of ethics, professional ethics, ethical versus unethical and the consequences of unethical investigation practices.
236673631	10/21/2020	One Call Care Management	Neuropsychology in the Rehabilitation Setting	Adjuster	General: 1	The course addresses product knowledge of casualty and disability insurance. Discusses neuropsychological rehabilitation, assessment and intervention, and report interpretation.
236673631	10/21/2020	One Call Care Management	Transitioning Home with Increased Self-Efficacy through Life Skills Training and Peer Support	Adjuster	General: 2	The course addresses product knowledge of casualty and disability insurance. Discusses life skill retraining following injury, transition to home, peer support, and condition diagnoses.

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236673631	10/21/2020	One Call Care Management	The Assumption of Ethics in the Workers' Comp Arena	Ethics	Ethics: 1	The course addresses ethics. Discusses ethics in the realm of workers' compensation, participant roles in a workers' compensation claim, HIPPA, rules of professional conduct and unethical conduct.
236673631	10/21/2020	One Call Care Management	Restoring Hope at Shepherd Center	Adjuster	General: 1	The course addresses management. Discusses spinal cord and traumatic brain injuries, continuum of care, treatment planning and family support on discharge.
1654421212	10/22/2020	One Call Care Management	Shoulder and Knee Conditions plus Rehabilitation Concepts	Adjuster	General: 1	The course addresses product knowledge of casualty and disability insurance. Discusses knee and shoulder anatomy and injuries, physical therapy considerations and clinical follow-up.

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3962892018	10/22/2020	Quest Continuing Education Solutions	Strategic Retirement Planning	Life	General: 13	The course addresses product knowledge of life insurance and annuities. Discusses financial security in retirement, types of investment vehicles, types of life insurance, policy features and uses, long-term care insurance and riders, annuity types and features, employer-funded retirement plans, and business owners retirement plans.
4080662969	10/22/2020	WebCE, Inc.	Who is "You?" Navigating Named Insured Issues in Personal Lines Policies	Property & Casualty	General: 6	NAIC Uniform submission, 6 computer-based self study credit hours approved by Texas. Discusses insurance policy coverage, parties to the contract, named insureds in various property and liability insurance policies, insurable interest.

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1674581158	10/23/2020	Rural Community Insurance Company	2021 Agent Federal Crop Spring CE Course - Webinar	Property & Casualty	General: 3	The course addresses product knowledge of property and casualty insurance. Discusses crop year policy renewals, 2021 policy updates, adding insurable acreage, written agreement updates, federal program updates, actuarial updates and policy mechanics.
2184265027	10/23/2020	Wildfire Defense Systems, INC.	Understanding the Wildfire Peril	Property & Casualty	General: 3	The course addresses product knowledge of property insurance and management. Discusses wildfire risk management, terminology, structure ignition, structure protection, design and defensibility, and risk management strategies.
2851618941	10/23/2020	Hartford Fire Insurance Company	Tenant Landlord Leases- Insuring Improvements & Betterments	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Alabama. Discusses landlord/tenant leases, defining improvements and betterments, insurance coverage by landlord versus tenant, lease specification on insuring these changes, coverage options and one case study.

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2851618941	10/23/2020	Hartford Fire Insurance Company	Tenant Landlord Leases- Insurance Issues & Solutions	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Alabama. Discusses leases that specify responsibility for damage and/or injury to premises, structuring the insurance coverage, triple net leases defines, additional and named insureds, tenant coverage options, commercial general liability, subrogation and one case study.
3599588272	10/23/2020	Rural Community Insurance Company	2021 Federal Crop Spring Agent CE Update - Webinar	Property & Casualty	General: 3	The course addresses product knowledge of property and casualty insurance. Discusses acreage reporting changes, 2021 policy updates, acreage reporting restrictions, written agreements, federal program updates, compliance and actuarial updates.

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2921715464	10/25/2020	National Alliance for Insurance Education and Research	Contractual Risk Transfer (Webinar)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses the basics of contractual risk transfer, term definitions, freedom of contract, commercial general liability policy definition of insured contract, contract execution, exclusions, additional insureds, certificates of insurance and certificate holders.
630102351	10/26/2020	Old Republic National Title Insurance Company - Rocky Mountain	SSU - Title Insurance Industry Trends	Title	General: 1	The course addresses product knowledge of title insurance. Discusses uniform closing instructions, using a closing template, general requirements, disclosures powers of attorney, post closing requirements, instructions regarding the transaction, state and federal requirements and digital closings.

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683352951	10/27/2020	Rain and Hail Insurance Service, Inc.	2021 Back to Basics Training Webinar	Property & Casualty	General: 12	NAIC Uniform submission, 12 web-based classroom credit hours approved by Washington. Discusses multi-peril crop insurance, policy provisions, actual production history, claims, unit structure, small grains crop provisions, coverage plans, actuarials, crop insurance handbook, acreage reporting, common land unit reporting and agency operation.
1539087225	10/27/2020	National Alliance for Insurance Education and Research	Ten Questions - BAP (Webinar)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses business auto and commercial general liability through the same carrier, contractual liability coverage, insured contract, pollution coverage, additional insureds, certificates of insurance, rented autos and named insureds.

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2591580579	10/27/2020	ClieTell CE	Active Retirement Lifestyle Life	General: 20	NAIC Uniform submission, 20 computer based self study credit hours approved by California. Discusses the retirement insured market, traits of the generations, ethical sales, life and disability insurance for retirees, retirement planning, agent responsibilities and misconduct, long-term care insurance, disclosures, agent errors and omissions coverage, NAIC uniformity in policy provisions, taxation of life insurance benefits, annuities and annuitization, health insurance for retirees, underwriting concerns, and special retirement insurance issues.
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3871685298	10/27/2020	American United Life Insurance Company	Trends in Group Disability Insurance 2 hr Virtual	Life	General: 2	NAIC Uniform submission, 2 web-based classroom credit hours approved by Indiana. Discusses defining disabilities, common terms, disability contracts, insurable income, disability insurance trends, and return to work.
3871685298	10/27/2020	American United Life Insurance Company	Trends in Group Disability Insurance 1 Hr Virtual	Life	General: 1	NAIC Uniform submission, web-based classroom credit hour approved by Indiana. Discusses defining disabilities, common terms, disability contracts, insurable income, disability insurance trends, and return to work.
3871685298	10/27/2020	American United Life Insurance Company	Family Medical Leave Act Virtual	Life	General: 1	NAIC Uniform submission, web-based classroom credit hour approved by Indiana. Discusses Family Medical Leave Act provisions, eligibility, qualified reasons, state leave laws, compliance risks and employer challenges.

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1444703695	10/28/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	VIRTUAL 2020 CLM Focus: Session 4-Extra- Contractual, Insurance Coverage, Claims & Litigation	Adjuster	General: 1	The course addresses management. Discusses protected communication during mediation, on and off the record dialog, mediation structure, confidentiality and statutory examples.
1444703695	10/28/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	VIRTUAL 2020 CLM Focus: Session 3-Extra- Contractual, Insurance Coverage, Claims & Litigation	Adjuster	General: 1	The course addresses management. Discusses first party insurance claimants, claimant financial hardship an the effect on claims and insurers, liability claim increases, errors and omissions, and litigation challenges.

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1444703695	10/28/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	VIRTUAL 2020 CLM Focus: Session 2 -Extra- Contractual, Insurance Coverage, Claims & Litigation	Adjuster	General: 1	The course addresses property and casualty insurance and management. Discusses emerging technology claim litigation, artificial intelligence in construction, assignment of liability, risk in delayed catastrophic claim settlement and duty to defense and bad faith claim handling. These are 3 concurrent sessions.
1444703695	10/28/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	VIRTUAL 2020 CLM Focus: Session 1-Extra- Contractual, Insurance Coverage, Claims & Litigation	Adjuster	General: 1	The course addresses management. Discusses the defense of claims, and extrinsic evidence in insurance coverage claims. These are tow concurrent sessions.
1889082983	10/28/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	VIRTUAL 2020 CLM Focus: Session 5-Extra- Contractual, Insurance Coverage, Claims & Litigation	Adjuster	General: 1	The course addresses management. Discusses claim handling best practices, important administrative and regulatory decisions in 2020, and extra contractual claims.

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2438130154	10/28/2020	National Alliance for Insurance Education and Research	GL Insurance Traps & Tricks (Webinar)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses general liability insurance, policy traps, certificates of insurance, and additional insureds.
4009054178	10/28/2020	Stewart Title Guaranty - Missoula Office	2020 - IT REALLY HAPPENED	Title	General: 1	The course addresses product knowledge of title insurance. Discusses exceptions and legal description drafting, access issues, land trusts, endorsement coverage and remotely signed deeds.
4147296326	10/28/2020	National Alliance for Insurance Education and Research	Errors and Omissions Prevention vs. Mitigation (Webinar)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses prevention versus mitigation in errors and omissions, risk management, errors and omissions claim causes, reasonable expectations and processes to reduce claim situations.

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1671024580	10/29/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	CLM Webcast: Mediating Cases Involving Liability When There Is No Coverage – Part II	Adjuster	General: 1	The course addresses property and casualty insurance. Litigation of uncovered damage, liability actions, mediation and pre-mediation discussions, and identifying areas of agreement.
216820604	11/2/2020	WebCE, Inc.	Fleet Safety: Why it is Critical to Risk Management	Property & Casualty	General: 4	NAIC Uniform submission, 4 computer-based self study credit hours approved by Texas. Discusses motor vehicle fleet safety, driver-related factors and safety programs, equipment- related issues, types of technology in fleet safety, automation in trucking, the legal and regulatory environment, car and light truck safe driving programs, and types of insurance for trucking-and non-trucking- related organizational risks.

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632892267	11/2/2020	Prudential Annuities Life Assurance Corporation	Professional Ethics: Doing Business the Right Way (Webinar)	Ethics	Ethics: 3	The course addresses product knowledge of ethics. Discusses ethics fundamentals, financial services professional ethics, public expectations, annuity and insurance suitability, ethical recommendations and ethical versus unethical sales processes.
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930476171	11/2/2020	WebCE, Inc.	Inherited IRAs and Beneficiary Designations	Life	General: 4	NAIC Uniform submission, 4 computer-based self study credit approved by Texas. Discusses IRA beneficiaries, distribution and death rules, look-through trusts, when and how a beneficiary is named, eligible IRA beneficiaries, designated and non-designated beneficiaries, distribution options, SECURE Act requirements regarding distributions and required timing of distributions and consequences.
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4064726493	11/2/2020	American Farm Bureau Insurance Services, Inc.	2021 MPCCI Spring Update Training	Property & Casualty	General: 4	The course addresses product knowledge of property and casualty insurance. Discusses federal and state program requirements, crop cycle review, updates in handbooks and policies, whole farm revenue protection, claims, crop hail coverage and private products.
1925112599	11/3/2020	ALPS (Attorneys Liability Protection Society) Corporation	2021 National Form Filing Updates	Property & Casualty	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses policy form changes, non-renewable policies, application and supplement revisions, changes to endorsements and the effect on insureds.

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2456888126	11/3/2020	ArmTech Insurance Services Inc.	2021 Spring Adjuster Webinar - Session 1	Adjuster	General: 8	NAIC Uniform submission, 8 classroom credit hours approved by Texas. Discusses federal requirements, the 2021 loss adjustment manual, late planting coverage, double cropping, replanted crops, third party causes of loss, corrected records, and one claim adjustment case study.
3367356249	11/3/2020	Chicago Title of Montana	2021 Evolutionary Escrow Training Event - Day 2	Title	General: 3	The course addresses product knowledge of title insurance. Discusses electronic processing changes, forbearance agreements and deferred payments, settlement agents under duress, sale versus refinancing, mistakes that cause loss, risky transactions, estates, closing protection letters, and simultaneous transactions.

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3367356249	11/3/2020	Chicago Title of Montana	2021 Evolutionary Escrow Training Event - Day 1	Title	General: 3	The course addresses product knowledge of title insurance. Discusses digital changes in the real estate marketplace, 2021 title policies, forbearance, preventing fraud, preventing errors, payoff loss, loss recovery, risky transactions, real estate commissions, estates, closing protection letters, loan and simultaneous transactions.
3379260121	11/3/2020	Professional Insurance Agents (PIA) of Montana	Errors & Omissions: Case Studies, HUGE LOSSES, and Navigating Social	Property & Casualty	General: 3	The course addresses product knowledge of title insurance. Discusses holdback risks, types of holdbacks, best practices for remote offices, remote notarizing, underwriting guidelines, electronic signatures, identifying a signer, and security tools.

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3685385554	11/3/2020	Professional Insurance Agents (PIA) of Montana	Concrete Ethics in a Post Modern World	Ethics	Ethics: 3	The course addresses ethics. Discusses culture and ethical violations, compliance versus ethics, using specialized knowledge, insurance industry ethical issues, common law and the authority of agency, actual or expressed authority, implied versus apparent authority, unethical and illegal acts, and ethics in social media.
521777320	11/4/2020	First American Title Insurance Company	Remote Online Notarization	Title	General: 1	The course addresses product knowledge of title insurance. Discusses e-closings, remote ink-signed and on-line notarization, hybrid signing and notarizing processes, contracting with remote on-line notarizing organizations, the mechanics of remote notarizing, identity proofing, concerns, document recording and planning to use remote processes.

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1186548727	11/4/2020	Pacific Life Insurance - Client Conversations: Retirement Solutions Division	Should a CRT Be the Beneficiary of My IRA?	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses inherited IRA distribution rules, charitable remainder trusts, and one case study.
1767568496	11/4/2020	Rain and Hail Insurance Service, Inc.	2021 Spring Agent Training Webinar	Property & Casualty	General: 3	NAIC Uniform submission, 3 web-based classroom credit hours approved by Washington. Discusses federal requirements, 2021 spring crop actuarial updates, the crop insurance handbook, policy provision amendments, claims, whole farm revenue protection policies, and underwriting.
2257547438	11/4/2020	American Institute for CPCU (formerly AICPCU/Insurance Institute of America)	CPCU 551 - Addressing Commercial Property Risk	Property & Casualty	General: 17	The course addresses product knowledge of property and casualty insurance. Discusses commercial property risk, building and personal property coverage and conditions, coverage extensions, managing disaster losses, business income coverage, coverage for property in transit, crime loss, and other commercial coverages.

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2524272782	11/4/2020	Quest Continuing Education Solutions	Supplemental Health Products and Enrollment (Webinar)	Life	General: 1	The course addresses product knowledge of life and disability insurance. Discusses supplemental health insurance products, critical illness, accident, hospital indemnity, benefit administration, and enrollment.
131042382	11/5/2020	Pacific Life Insurance Retirement Solutions Division	- Client Conversations: Should a CRT Be the Beneficiary of My IRA?- Webinar	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses inherited IRAs, rules for charitable remainder trusts, and one case study.
455315280	11/5/2020	National Alliance for Insurance Education and Research	CGL & The Contractor: Traps & Tricks (Webinar)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses commercial general liability insurance, coverages, insureds, liability exclusions, coverage A and B, limits of insurance and rights of recovery.

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455315280	11/5/2020	National Alliance for Insurance Education and Research	CGL & The Contractor: Traps & Tricks (Classroom)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses commercial general liability insurance, coverages, insureds, liability exclusions, coverage A and B, limits of insurance and rights of recovery.
455315280	11/5/2020	National Alliance for Insurance Education and Research	Risk Control Employment Practices (Webinar)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses employment-related liability, exposures, workplace trends, specific insurance forms, employment practices liability insurance, coverage issues, and risk control.
455315280	11/5/2020	National Alliance for Insurance Education and Research	Risk Control Employment Practices (Classroom)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses employment-related liability, exposures, workplace trends, specific insurance forms, employment practices liability insurance, coverage issues, and risk control.

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455315280	11/5/2020	National Alliance for Insurance Education and Research	BAP Endorsements Why & Why Not (Webinar)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses business auto policies, rented vehicles in business, using personal autos in business, leased autos, physical damage and loss of use, exclusions diminution of value and other endorsements.
455315280	11/5/2020	National Alliance for Insurance Education and Research	BAP Endorsements Why & Why Not (Classroom)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses business auto policies, rented vehicles in business, using personal autos in business, leased autos, physical damage and loss of use, exclusions diminution of value and other endorsements.

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559874483	11/5/2020	American Institute for CPCU (formerly AICPCU/Insurance Institute of America)	CPCU 552 - Addressing Commercial Liability Risk	Property & Casualty	General: 17	NAIC Uniform submission, 17 text-based self study credit hours approved by Pennsylvania. Discusses managing commercial liability risks, examining and applying coverages, business auto coverage form, commercial auto coverage, payments for employee illness and injury, professional liability, marine and aviation coverage, and increasing liability protection.
1999564404	11/5/2020	Bureau of Business and Economic Research	2021 Montana Economic Outlook Seminar	Life	General: 2	The course addresses product knowledge of management. Discusses Montana economic outlook in 2021, issues in health care, agriculture, real estate and construction with an effect on insurance.

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2103032665	11/5/2020	American United Life Insurance Company	Understanding Your Fiduciary Responsibility Webinar	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses fiduciary definitions, responsibilities, ERISA protections for fiduciaries, minimizing risk, common fiduciary breaches and due diligence.
2846200094	11/5/2020	Montana State Compensation Insurance Fund	Policy Services Quarterly Professional Development Meeting- Dec 2020	Property & Casualty	General: 2	The course addresses product knowledge of property and casualty insurance. Discusses the effect of COVID-19 on workers' compensation insurance, workplace injury reductions, delays in medical care, policyholder responses to policy cancellations, de-escalating intense interactions, Montana resident employees working outside of Montana, extraterritorial insurance coverage and an insurance contract overview.

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3182213475	11/5/2020	Mountain West Farm Bureau Mutual Insurance Company	Farm and Ranch and Commercial Collaboration	Property & Casualty	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses property coverage in farm and ranch insurance, commercial and liability coverage, tailoring coverage, and underwriting.
3375209721	11/5/2020	ArmTech Insurance Services Inc.	2021 Spring Adjuster Webinar - Session 2	Adjuster	General: 8	NAIC Uniform submission, 8 classroom credit hours approved by Texas. Discusses federal requirements, standard reinsurance agreement, large claim standards, code of conduct, regional claims, and actuarial update.
4061535838	11/5/2020	Stewart Title Guaranty - Missoula Office	FRAUD AND FORGERY	Ethics	Ethics: 2	The course addresses management and ethics. Discusses title insurance fraud, policy coverage for fraud and forgery, thirteen cases that address elements of fraud or forgery in the title industry and common real estate fraud schemes.

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4215668519	11/5/2020	CEU Institute, Inc.	Investigation: Mechanism of Injury (1hr) Webinar	Adjuster	General: 1	The course addresses product knowledge of disability insurance. Discusses bodily injury, medical procedures and rehabilitation, and analyzing a claim.
1923462128	11/6/2020	Hudson Insurance Company	2021 Intro to Crop Hail and Private Products Webinar	Property & Casualty	General: 2	NAIC Uniform submission, 2 web-based classroom credits approved by Kansas. Discusses hail and private crop products versus multi-peril crop insurance, elements of hail insurance policies, Hudson Insurance group proprietary crop product availability and options.
1923462128	11/6/2020	Hudson Insurance Company	2021 Adjuster Training Session 2 Webinar	Property & Casualty	General: 4	NAIC Uniform submission, 4 web-based classroom credits approved by Kansas. Discusses claims, compliance regulation, policyholder recordkeeping, underwriting, policyholder record review, claim evaluation and work flow, and record retention.

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1923462128	11/6/2020	Hudson Insurance Company	2021 Adjuster Training Session 1 Webinar	Property & Casualty	General: 4	NAIC Uniform submission, 4 web-based classroom credits approved by Kansas. Discusses claims and compliance objectives, the effect of COVID-19 on processes, analyzing 2020 completed claims, 2021 procedures, arbitration, claim file submission and claim processing.
3678950087	11/6/2020	American Institute for CPCU (formerly AICPCU/Insurance Institute of America)	CPCU 555 - Developing Personal Insurance Solutions	Property & Casualty	General: 11	NAIC Uniform submission, 11 text-based self study credit hours approved by Pennsylvania. Discusses managing personal property and casualty risks, customizing coverage, protecting real property, coverage for other exposures, vehicles and excluded items, and personal lines profitability.

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2836847343	11/9/2020	Land Title Institute	What You Need to Know About the 2021 ALTA Policy Forms	Title	General: 1	The course addresses product knowledge of title insurance. Discusses 2021 revised ALTA policy forms, changes in laws, regulation and business practices, covered policy risks, coverage exclusions, loan policies, owner's policies and changes in 2021.
2676613891	11/10/2020	Wildfire Defense Systems, INC.	Understanding the Wildfire Peril	Property & Casualty	General: 3	The course addresses product knowledge of property insurance and management. Discusses wildfire risk management, terminology, structure ignition, structure protection, design and defensibility, and risk management strategies.
2921272348	11/10/2020	Crop Risk Services, formerly ADM Crop Risk Services, Inc.	2021 Spring Agent Update - Webinar	Property & Casualty	General: 3	NAIC Uniform submission, 3 web-based classroom credit hours approved by Illinois. Discusses the 2021 standard reinsurance agreement, farm bill implementation, claims and compliance, the 2021 reinsurance year, underwriting, and updated handbooks.

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1203717780	11/11/2020	One Call Care Management	Lifetime Costs for Prosthetics	Adjuster	General: 1	The course addresses product knowledge of casualty and disability insurance. Discusses types of prosthetics, projecting lifetime costs for initial and replacement/updated prosthetics, technology changes and yearly versus cumulative costs.
2395949752	11/11/2020	American Institute for CPCU (formerly AICPCU/Insurance Institute of America)	CPCU 557 - Understanding Commercial Risk	Property & Casualty	General: 14	NAIC Uniform submission, 14 text-based self study credits approved by Pennsylvania. Discusses commercial property risk, building and personal property coverage and conditions, coverage extensions, conditions, examining coverages, business income coverage, coverage for property in transit, employee illness and injury, crime loss, and other commercial coverages.

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2747777114	11/11/2020	Pilot Catastrophe Services, Inc.	Balancing Laws, Ethics and Claim Handling	Ethics	Ethics: 2	NAIC Uniform submission, 2 classroom ethics credit hours approved by Alabama. Discusses universal rules, defining ethics, laws versus ethics, unethical or illegal, and considerations in adjusting.
2653016	11/12/2020	National Underwriter Company	International Exposures and Insurance Solutions	Property & Casualty	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by Kentucky. Discusses terminology in international insurance coverage, basic exposures, coverage programs, international property underwriting, general liability, foreign voluntary workers' compensation and auto underwriting and additional coverage.
3249518480	11/12/2020	NAU Country Insurance Company	2021 Spring Products/Procedures Webinar	Property & Casualty	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Minnesota. Discusses 2021 federal updates, product updates, supplemental products, crop hail coverage, and endorsements.

Individual Course Submission

11/11/2020	Pamela Byers	Workers' Compensation Court Discussion, Department of Labor and Industry, Employment Relations Division	Disability & Casualty	General: 1	The course addresses product knowledge of disability and casualty insurance. Discusses independent medical examination of client injuries, fact discrepancies, comparing the diagnosis of the treating versus examining physician, third party documentation of the case and workers' compensation internal reviews.
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