

Insurance Continuing Education Advisory Council meeting - September 19, 2020

Transaction Number	Transaction Date	Provider Name	Course Name	Course Group	Credits	Course Summary
1774206063	8/4/2020	Morton-Barber Learning Center	Kaplan "Ethics" 3rd Edition	Ethics	Ethics: 5	NAIC Uniform submission, 5 text-based self study credit hours approved by Ohio. Discusses business ethics, insurance ethics, insurance company and producer ethics, state ethics laws, and unfair trade practices.
856491092	8/14/2020	ServPro Industries LLC	Understanding Mold in the Restoration Industry (2hr) - 2016 -WEBINAR	Property & Casualty	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by Tennessee. Discusses the history of mold, health exposures, mitigation and remediation of effects, costs and disposal of contaminants.
856491092	8/14/2020	ServPro Industries LLC	Restoring Contaminated Buildings - WEBINAR	Property & Casualty	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by Tennessee. Discusses large losses, microbial growth, response preparation, health and safety restoration planning and water removal.

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856491092	8/14/2020	ServPro Industries LLC	Restorative Drying for Water Damage (2hr) - 2016 - WEBINAR	Property & Casualty	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by Tennessee. Discusses water damage impacts in the insurance industry, and restoration professional expectations.
856491092	8/14/2020	ServPro Industries LLC	Mitigation Awareness & Response Seminar - WEBINAR	Property & Casualty	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by Tennessee. Discusses restoration drying, water damage restoration, loss response and identifying methods of restoration.
856491092	8/14/2020	ServPro Industries LLC	Ethics - WEBINAR	Ethics	Ethics: 3	NAIC Uniform submission, 3 classroom ethics credits approved by Tennessee. Discusses ethics training, values, morals, laws, ethical behavior and three activities.
856491092	8/14/2020	ServPro Industries LLC	Deodorization of Malodors - WEBINAR	Property & Casualty	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by Tennessee. Discusses identifying causes of odors, penetration of odor, masking agents absorption and purification.

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856491092	8/14/2020	ServPro Industries LLC	Cleaning & Restoring Smoke-Damaged Contents 2018 - WEBINAR	Property & Casualty	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by Tennessee. Discusses methods of cleaning smoke-damaged contents, cleaning products, cleaning product pH and mechanical action.
856491092	8/14/2020	ServPro Industries LLC	Biohazard Cleanup - 2 hour - WEBINAR	Property & Casualty	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by Tennessee. Discusses OSHA-required standards of training and pathogen exposure protection, trauma scenes, disposal of porous and unsalvageable materials and decontamination.
3395465484	8/14/2020	Brighthouse Financial	Helping Clients Understand Social Security	Life	General: 1	The course addresses product knowledge of social insurance. Discusses Social Security benefit options, longevity risk, claiming options and strategies, benefit taxation and financial advisor marketing opportunities.

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4204442283	8/15/2020	National Alliance for Insurance Education and Research	Ethical Issues (Web)	Ethics	Ethics: 4	NAIC Uniform submission, 4 classroom ethics credit hours approved by Texas. Discusses ethics in insurance, insurance as a contract industry, professionalism, legal responsibilities, and special considerations.	Initial offering 9/11/2020
516251213	8/17/2020	A. D. Banker and Company	Insuring Cannabis Risks- Webinar	Property & Casualty	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by Kansas. Discusses the cannabis industry, federal and state laws, risks, writing coverage, policy exclusions, and underwriting life and workers' compensation coverage.	
516251213	8/17/2020	A. D. Banker and Company	Drone Risks & Coverages- Webinar	Property & Casualty	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by Kansas. Discusses federal regulation, registration and piloting requirements, legal liability and risks, privacy concerns and types of coverage available.	

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861063198	8/17/2020	Nationwide Life Insurance Company	Special Considerations for Life LGBTQ Clients' Financial Futures (Webinar)	General: 1	The course addresses product knowledge of life insurance. Discusses issues that create differences in coverages, elder LGBTQ considerations, Social Security and long-term care coverages.
3187562071	8/17/2020	Sigco, Inc. dba Pohs Institute	Principles of Life and Health Insurance & Ethics	Ethics: 3	The course addresses product knowledge of ethics. Discusses ethical practices, coverage needs analysis, claim practices, legal and ethical responsibilities in financial planning, and ethical principles in insurance.

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3187562071	8/17/2020	Sigco, Inc. dba Pohs Institute	Principles of Life and Health Insurance & Ethics	Life	General: 20	The course addresses product knowledge of life insurance and annuities. Discusses insurance principles, life and health legal responsibilities, HIPAA, long-term care insurance products, senior health care, types of life and health insurance products, fixed versus variable annuities and the planning process.
310090851	8/18/2020	Guardian Life Insurance Company of America	Overview Business Disability Insurance Products	Disability (Health)	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by New York. Discusses business disability insurance, coverage, overhead expense policies, disability buy-out, and key employee coverage.

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1221310390	8/19/2020	Society of Financial Service Professionals	Advanced Practice Symposium: "Meet the Feldmans" Case Study	Life	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Pennsylvania. Discusses life insurance-based benefit plans, buy-sell versus split-funded plans, executive bonus, qualification and criteria for defined benefit plans.
1937852087	8/19/2020	Nationwide Life Insurance Company	Roth IRA Conversion Considerations (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance. Discusses IRA assets, traditional versus Roth IRA accounts and benefits, retirement incomes, and structuring retirement plans.
1937852087	8/19/2020	Nationwide Life Insurance Company	Roth IRA Conversion Considerations	Life	General: 1	The course addresses product knowledge of life insurance. Discusses IRA assets, traditional versus Roth IRA accounts and benefits, retirement incomes, and structuring retirement plans.

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3925476108	8/19/2020	National Association of Public Insurance Adjusters	2020 First Party Claims Conference - Days 1&2	Adjuster	General: 9	NAIC Uniform submission, 9 classroom credit hours approved by Colorado. Discusses loss coverage, protection gap identification, finding additional gap coverage, hail and wind damage analysis, property insurance claims, ingress/egress coverages, liability insurance, case law amendments to policy terms, and adjuster fraud claims.
3925476108	8/19/2020	National Association of Public Insurance Adjusters	2020 First Party Claims Conference - Day 1	Adjuster	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Colorado. Discusses first party claims, hail and wind claim analysis and managing property insurance claims.
398508796	8/20/2020	Equitable Financial Life Insurance Company, formerly AXA Equitable Life Insurance Company	Planning for Changing Dynamics- Helping to Understand Annuity Planning in a New Environment (Webinar)	Life	General: 1	The course addresses product knowledge of annuity contracts, terminology, contract structure, benefits versus need, and changes with an impact on benefits.

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1775151246	8/20/2020	Connecticut General Life Insurance Company	AFRICA: Meeting the Health and Wellbeing Needs of Ex Pats and Local Nationals	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Connecticut. Discusses healthcare plans for ex-patriots, combining local and ex-patriots in coverage plans, insurance solutions, benefits and plan features.
3961506861	8/20/2020	Connecticut General Life Insurance Company	Healthcare: A Canadian Perspective	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Connecticut. Discusses the Canadian healthcare system, issues, program funding, healthcare for foreign citizens and solutions.
516426593	8/24/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	Virtual 2020 CLM Claims College-Level 3	Adjuster	General: 15	The course addresses product knowledge of property and casualty insurance. Discusses cyber risk and coverage, the methods of cyber hacking, motivations, networks versus devices, first and third party claims, good faith claim handling, trial tactics, loss management and claim mediation.

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2709338490	8/24/2020	CEU Institute, Inc.	Independent Medical Examinations (IMEs): Tools to Determine Return to Work Status (1hr) Webinar	Adjuster	General: 1	The course addresses product knowledge of disability and workers' compensation insurance. Discusses independent medical examination, return to work programs, program enhancement, rehabilitation program criteria and progression.
1842588323	8/25/2020	Falvey Insurance Services, LLC	Cargo 101	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by California. Discusses cargo policies, coverages, policy provisions, stowage, conveyances and claims.
2214969605	8/25/2020	Federal Insurance Company	Finance for the Insurance Professional	Property & Casualty	General: 14	NAIC Uniform submission, 14 classroom credit hours approved by New Jersey. Discusses finance and financial performance, income and cash flow statements, long term versus short term business planning, the effect of understanding business organizations on insurance plan development.

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1452262077	8/27/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	CLM Webcast: Tripped Up! Demolishing the Plaintiff's Case – Accident Video as a Lethal Weapon	Adjuster	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses availability and preservation of accident video, video as evidence, and three case studies.
1929007996	8/27/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	CLM Webcast: Sports Concussion Claims – What's in Your Playbook?	Adjuster	General: 1	The course addresses product knowledge of disability and casualty insurance. Discusses claim reduction, claim issues, causation, targeted organizations in the claim, and methods of claim documentation.
2872120247	8/27/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	CLM Webcast: Defending Public Employees in the Video Age	Adjuster	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses video evidence in civil claims, smart phones and body camera video as evidence, video in mediation, pre-trial and in trial.

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2115328316	8/28/2020	Protective Life Insurance Company	Medicare Made Easy: Myths, Mistakes & Opportunities (Webinar)	Life	General: 1	The course addresses product knowledge of disability and life insurance. Discusses Medicare administration and enrollment, excess expense reasons, pre-enrollment guidance, timing of enrollment, Medicare Advantage, and the need for long-term care insurance.
2850055400	8/28/2020	American College (The)	Social Security Certification - Helping Clients Maximize Social Security Benefits	Life	General: 8	NAIC Uniform submission, 8 computer-based, self study credit hours approved by Pennsylvania. Discusses Social Security funds in retirement, eligibility, funding, old age benefits versus disability benefits, benefit calculation, dependent benefits, claiming strategies, and financial professional assistance.

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986267627	8/31/2020	Pacific Life - Individual	What Clients Don't Know About Long-Term Care	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by California. Discusses retirement health care costs, the need for long-term care, terminology and coverages, costs and paying for long-term care insurance.
1543946143	8/31/2020	National Alliance for Insurance Education and Research	The Edge of Risk (Webinar)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses global health, patient safety, medical injuries to patients, risk management, and risk management design.
1543946143	8/31/2020	National Alliance for Insurance Education and Research	The Edge of Risk (Classroom)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses global health, patient safety, medical injuries to patients, risk management, and risk management design.

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1543946143	8/31/2020	National Alliance for Insurance Education and Research	Insuring Hospitals (Webinar)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses enterprise risk management, risk domains, apparent and unexpected risks, external risks and insurable risks, risk transfer, claim-producing action, and insurance protection.
1543946143	8/31/2020	National Alliance for Insurance Education and Research	Insuring Hospitals (Classroom)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses enterprise risk management, risk domains, apparent and unexpected risks, external risks and insurable risks, risk transfer, claim-producing action, and insurance protection.

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1543946143	8/31/2020	National Alliance for Insurance Education and Research	Medical Malpractice (Classroom)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses medical malpractice trends, insuring physicians and other medical professionals, nursing homes versus assisted living coverage, ancillary healthcare organizations, and non-profit health organizations.
1543946143	8/31/2020	National Alliance for Insurance Education and Research	Medical Malpractice (Webinar)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses medical malpractice trends, insuring physicians and other medical professionals, nursing homes versus assisted living coverage, ancillary healthcare organizations, and non-profit health organizations.

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1816292233	8/31/2020	National Underwriter Company	Wildland Urban Interface Hazards and Mitigation Measures	Property & Casualty	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses wildfire loss factors, exposures, mitigation methods, safety precautions, risk management and reduction and loss control.
3187874536	8/31/2020	Northstar Educational Services	Term VS Permanent Life Insurance	Life	General: 2	The course addresses product knowledge of life insurance. Discusses permanent versus term insurance, history of life insurance in the United States, personal life insurance concepts, types of and need for life insurance, policies and features and choosing between permanent and term life.

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3187874536	8/31/2020	Northstar Educational Services	Homeowner Policy Forms and Coverages	Property & Casualty	General: 2	The course addresses product knowledge of property and casualty insurance. Discusses forms of homeowner policies, tenants and condominium forms, basic, broad and special ISO form elements, comprehensive and older home forms.
2176869400	9/1/2020	@ Your Pace Online, LLC	Montana 1 Hour Legislative Updates for 2020	MT Legislative Changes	MT Legislative Changes: 1	The course addresses insurance law. Discusses changes made to Administrative Rules of Montana during 2019 and 2020.
2190989775	9/1/2020	Northstar Educational Services	Homeowner Policy Limitations and Exclusions	Property & Casualty	General: 2	The course addresses product knowledge of property and casualty insurance. Discusses the history of property insurance in the United States, liability limitations, general limitations, optional coverages, insurance exclusions, homeowner tenure and common homeowner discounts.

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3622056745	9/1/2020	Connecticut General Life Insurance Company	Navigating the Middle East	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Connecticut. Discusses the Gulf Cooperation Council, employer and sponsor responsibilities, compliance requirements, and business requirements in all countries.
1574575085	9/2/2020	Bison Mountain Financial	Rock n Roll Case Study	Property & Casualty	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by Arizona. Discusses risk analysis in music venues, criminal and civil penalties, field underwriting locations, use of pyrotechnics, and two fire in music venue case studies.

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1392882510	9/3/2020	WebCE, Inc.	Farm Insurance: Understanding Who is Insured	Property & Casualty	General: 6	NAIC Uniform submission, 6 computer-based self study credit hours approved by Texas. Discusses basic insurance policy coverage, property and liability named insureds, commercial general liability, personal auto named insureds, business auto, workers' compensation and umbrella or excess policies.
1909075497	9/3/2020	National Alliance for Insurance Education and Research	Insuring Hurting Employees - WC & EPLI (Webinar)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses insuring employees, workers' compensation, state- mandated coverages, benefit triggers, employers liability, employment practices liability insurance and federal endorsements.

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2615365509	9/3/2020	American Institute for CPCU (formerly AICPCU/Insurance Institute of America)	CPCU 530 - Navigating the Legal Landscape of Insurance	Property & Casualty	General: 23	NAIC Uniform submission, 23 text-based self study credit hours approved by Pennsylvania. Discusses civil and common law systems, understanding and applying contract law, commercial and property law, tort and agency law, employment law and differentiating business entities.
2779278284	9/3/2020	American Institute for CPCU (formerly AICPCU/Insurance Institute of America)	CPCU 500 - Managing Evolving Risks	Property & Casualty	General: 13	NAIC Uniform submission, 13 text-based self study credit hours approved by Pennsylvania. Discusses risk management, risk management technology, analyzing risks, leveraging technology, mitigation, operational and financial risk.
3586284905	9/3/2020	Land Title Institute	What's Next in Real Estate Technology?	Title	General: 1	The course addresses product knowledge of title insurance. Discusses title and settlement technology, evaluating the technology, and one case study.

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3586284905	9/3/2020	Land Title Institute	Where Do You Draw the Line? (*Ethics credit)	Title	General: 1	The course addresses ethics. Discusses safekeeping property model rule, the real estate settlement procedures act, fee overcharging, confidentiality and conflicts of interest.	should be ethics
3586284905	9/3/2020	Land Title Institute	Exit Strategies: Creating a Tailored Succession Plan	Title	General: 1	The course addresses product knowledge of life and title insurance. Discusses business succession planning, agency life cycle, plan design and implementation, mergers and acquisitions, and company valuation.	
3586284905	9/3/2020	Land Title Institute	Impact of Coronavirus on the Commercial Real Estate Market and U.S. Title Insurance Industry	Title	General: 1	The course addresses product knowledge of title insurance. Discusses commercial real estate market, sales volume, types of sales and revenues.	
3586284905	9/3/2020	Land Title Institute	2021 ALTA Owner's and Loan Policies – Key Changes to Know	Title	General: 1	The course addresses product knowledge of title insurance. Discusses revisions to the 2006 policies and forms, key changes, and timeframes.	

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3586284905	9/3/2020	Land Title Institute	ALIGNING PEOPLE, PROCESS AND TECHNOLOGY TO PREVENT CYBER ATTACKS	Title	General: 1	The course addresses product knowledge of title insurance. Discusses fraud in real estate transactions, wire fraud, money muling, title agent obligations, state and federal requirements, and methods to improve security.
3586284905	9/3/2020	Land Title Institute	It Takes Two to Make a Deal Go Right	Title	General: 1	The course addresses product knowledge of title insurance. Discusses common title issues, underwriter, agent and the outside claims counsel concerns, open security instruments, liens on title, estate probate issues, easements, and access issues.
4212225705	9/3/2020	American Institute for CPCU (formerly AICPCU/Insurance Institute of America)	CPCU 520 - Connecting the Business of Insurance Operations	Property & Casualty	General: 15	NAIC Uniform submission, 15 text-based self study credit hours approved by Pennsylvania. Discusses insurer operation, insurance regulation, marketing and distribution, underwriting and controlling risk, rate development, reinsurance and analyzing claims.

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1220173576	9/4/2020	CGB Diversified Services Inc	Pasture, Rangeland, and Forage Webinar	Property & Casualty	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Illinois. Discusses pasture, rangeland and forage insurance policies, insured and uninsurable crops, rainfall index coverage program, claims, causes of loss and acreage certification.
2260598317	9/4/2020	First American Title Insurance Company	Deeds In Lieu, Distressed Properties, Foreclosures & REO Properties	Title	General: 1	The course addresses product knowledge of title insurance. Discusses deeds in lieu, distressed properties, foreclosure and real estate owned properties.
3071140198	9/4/2020	National Alliance for Insurance Education and Research	Leased/Rented Property- Contract vs Coverage (Webinar)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses leased and rented property insurance coverage, leasing considerations, commercial lease terms, lease provisions, liability insurance lease provisions, and real estate leases.

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3596816274	9/4/2020	National Association of Insurance and Financial Advisors Montana	A Reverse Mortgage Cinderella Story	Life	General: 1	The course addresses product knowledge of life insurance. Discusses reverse mortgages then and now, benefits and basics, lines of credit and one case example.
3136204340	9/6/2020	National Alliance for Insurance Education and Research	Business Income - Coverage Analysis (Webinar)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses business interruption insurance, business income coverage, manufacturing risk coverages, and extra expense coverage.
1599331178	9/8/2020	Nationwide Life Insurance Company	Federal Student Loan Debt Management Strategies (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance. Discusses student loan repayment, standard repayment plan, federal student loan basics, and forgiveness programs.

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2045058234	9/8/2020	Bison Mountain Financial	Life and Health Insurance Law	Life	General: 3	NAIC Uniform submission, 3 classroom credits approved by Arizona. Discusses insurance statute concepts, insurable interest, consent in insurance, assignment, warranties and representations, and unfair trade practices.
2045058234	9/8/2020	Bison Mountain Financial	Health Savings and Spending Accounts	Disability (Health)	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by Arizona. Discusses healthcare costs, high deductible health plans, health savings accounts, eligible expenses, flexible spending accounts, and account options.
2352453973	9/8/2020	United Insurance Educators, Inc.	UIECE The SECURE Act of 2019 (Online)	Life	General: 3	NAIC Uniform submission, 3 computer-based credits approved by Washington. Discusses the federal SECURE Act, multiple-employer plans, credit limitations, custodial accounts, increase in mandatory distribution age, administration, revenue provisions and other benefits.

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3594168669	9/8/2020	National Alliance for Insurance Education and Research	The Secure Act (Class)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses retirement laws, economic growth and tax reconciliation relief act, setting every community up for retirement enhancement act and the effect of this federal legislation on taxpayers.
3594168669	9/8/2020	National Alliance for Insurance Education and Research	The Secure Act (Web)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses retirement laws, economic growth and tax reconciliation relief act, setting every community up for retirement enhancement act and the effect of this federal legislation on taxpayers.

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3965867611	9/8/2020	Northstar Educational Services	Basic Commercial General Liability Insurance	Property & Casualty	General: 3	The course address es product knowledge of casualty insurance. Discusses commercial general liability, business insurance needs, commercial general liability policy declarations coverages and conditions, exclusions, personal and advertising injury liability and medical payment coverage.
1336015639	9/9/2020	Great American Insurance Company - Crop Insurance Division	MPCI BASIC WEBINAR TRAINING - PART 3	Property & Casualty	General: 4	The course addresses product knowledge of property and casualty insurance. Discusses acreage reporting, civil rights requirements, federal compliance, and business conduct.
1863319098	9/9/2020	Great American Insurance Company - Crop Insurance Division	MPCI BASIC WEBINAR TRAINING - PART 2	Property & Casualty	General: 4	The course addresses product knowledge of property and casualty insurance. Discusses crop provisions, whole farm unit policies, and annual production reports.

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2811182362	9/9/2020	Great American Insurance Company - Crop Insurance Division	MPCI BASIC WEBINAR TRAINING - PART 1	Property & Casualty	General: 4	The course addresses product knowledge of property and casualty insurance. Discusses federal programs, crop insurance handbook, general standards handbook, and policy applications.
3209202853	9/9/2020	DF Institute, dba Kaplan Financial	Advance Planning for Seniors Needs, 5th Edition	Life	General: 10	NAIC Uniform submission, 10 computer-based self study credit hours approved by Illinois. Discusses planning needs, retirement income, income sources, pensions, life insurance, annuities, health care, estate planning and market conduct.
352607681	9/10/2020	Northstar Educational Services	Business Uses of Life Insurance	Life	General: 2	The course addresses product knowledge of life insurance. Discusses business use of life insurance, business organizations, buy-sell agreements, cross purchase plans, and entity plans.

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352607681	9/10/2020	Northstar Educational Services	Inside Life Underwriting	Life	General: 2	The course addresses product knowledge of life insurance. Discusses underwriting, the history of underwriting, medical knowledge used by underwriting, risk class and selection, insurance application and risks, and tele-underwriting.
352607681	9/10/2020	Northstar Educational Services	Variable Life Insurance	Life	General: 2	The course addresses product knowledge of life insurance. Discusses variable life insurance, benefits, adjustable, policyowner premiums, and annual policy reviews.
1515308298	9/10/2020	CGB Diversified Services Inc	PRF and Perennial Training Webinar	Property & Casualty	General: 3	The course addresses product knowledge of property and casualty insurance. Discusses general crop insurance policies, unit structure, and indemnity calculation, 2021 program changes.

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1515308298	9/10/2020	CGB Diversified Services Inc	PRF and Perennial Training	Property & Casualty	General: 3	The course addresses product knowledge of property and casualty insurance. Discusses general crop insurance policies, unit structure, and indemnity calculation, 2021 program changes.
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