

Montana Insurance Continuing Education Advisory Council meeting - May 20, 2020

Transaction Number	Transaction Date	Provider Name	Course Name	Course Group	Credits	Course Summary
535529323	4/14/2020	Professional Insurance Agents (PIA) of Montana	Adventures in Aging: Financially Surviving Retirement Webinar	Life	General: 3	The course addresses product knowledge of life insurance and annuities. Discusses retirement risk and exposures, estate planning, retirement finances, need identification, advantages and disadvantages of annuities, and other retirement funding options.
1485426624	4/14/2020	Professional Insurance Agents (PIA) of Montana	Breaking it Down: Additional Insureds, Certificates and Headaches	Property & Casualty	General: 3	The course addresses product knowledge of property and casualty insurance. Discusses ACORD (Agent-Company Organization for Research and Development) common forms, additional insureds, blanket versus additional insured forms, completed and ongoing operations, common endorsements, and best practices.

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1567816514	4/14/2020	Professional Insurance Agents (PIA) of Montana	Insuring Commercial Transportation Exposures: The Business Auto and Motor Carrier Coverage Forms	Property & Casualty	General: 3	The course addresses product knowledge of property and casualty insurance. Discusses commercial general liability coverage forms, business auto coverage, covered autos, covered auto liability coverage, exclusions, motor carrier coverages, and comparing business auto and motor carrier coverage forms.
2611248038	4/14/2020	American General Life Insurance Company (formerly SunAmerica Life Insurance Company)	Income Savvy (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses income reliability, retirement planning, plan adjustment and adjustment triggers.

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3614856138	4/14/2020	Professional Insurance Agents (PIA) of Montana	The Small or Hobby Farm: Properly Identifying & Insuring the Risk	Property & Casualty	General: 3	The course addresses product knowledge of property and casualty insurance. Discusses risk evaluation, personal versus commercial exposures, occupancy, structuring coverages, replacement versus actual cost, agritainment property, endorsements to fill coverage gaps, liability endorsements, farm-type vehicles, and non-farm liability exposures.
445421763	4/15/2020	American General Life Insurance Company (formerly SunAmerica Life Insurance Company)	Making a Case for Guaranteed Life Retirement Income (Webinar)		General: 1	The course addresses product knowledge of life insurance and annuities. Discusses retirement income sources, retirement planning and projected spending, retirement fund spending risks, strategies, and covering essential expenses.

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615038221	4/15/2020	National Underwriter Company	Equipment Breakdown Insurance	Property & Casualty	General: 4	The course addresses product knowledge of property and casualty insurance. Discusses definitions and attributes of equipment breakdown insurance products, types of covered equipment, direct damage, personal lines equipment breakdown, and claim examples.
833691281	4/15/2020	Pacific Life Insurance - Retirement Solutions Division	Client Conversations: I've Inherited an IRA; Now What?	Life	General: 1	The course addresses product knowledge of life insurance. Discusses federal Setting Every Community Up for Retirement Enhancement legislation, required minimum distribution rules, eligible designated beneficiary rules, planning opportunities, and Roth conversions.
966608244	4/15/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Focus: Session 2: Diversity & Inclusion, Product Liability, Transportation, Claims & Litigation	Adjuster	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses impact of society on claim settlement, product liability law, trucking claims, and alternate dispute resolution during four, 1 hour concurrent sessions.

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966608244	4/15/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Focus: Session 3- Ethics: Diversity & Inclusion, Product Liability, Transportation, Claims & Litigation	Ethics	Ethics: 1	The course addresses ethics. Discusses elements of a claim settlement demand, providing information to the insured/plaintiff, and documentation of settlement efforts.
966608244	4/15/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Focus: Session 1: Diversity & Inclusion, Product Liability, Transportation, Claims & Litigation	Adjuster	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses the effect of defense attorney action on claims, underwriting and actuarial processes, and product liability failure to warn claims in two concurrent sessions.
966608244	4/15/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Focus: Session 3: Diversity & Inclusion, Product Liability, Transportation, Claims & Litigation	Adjuster	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses the liability of autonomous vehicle, and social media investigation in two concurrent sessions.

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966608244	4/15/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Focus: Session 4: Diversity & Inclusion, Product Liability, Transportation, Claims & Litigation	Adjuster	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses product defense, preservation demand notices, alternative claim resolution in three concurrent sessions.
1063508281	4/15/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Focus: Session 5: Diversity & Inclusion, Product Liability, Transportation, Claims & Litigation	Adjuster	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses claim defense, fitness equipment product liability and transportation claims in three concurrent sessions.
1063508281	4/15/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Focus: Session 5- Ethics: Diversity & Inclusion, Product Liability, Transportation, Claims & Litigation	Ethics	Ethics: 1	The course addresses ethics. Discusses employment law and language bias.

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3095403016	4/15/2020	Pilot Catastrophe Services, Inc.	Xactimate Training	Adjuster	General: 14	NAIC Uniform submission, 14 computer-based, self study credit hours approved by Alabama. Discusses the features and tabs of Xactimate, how to reset dashboard views, importing photos, using the sketch tab, using variables, changing estimates from completed to in progress, report management, tabs in "Estimate Items", using program elements and practicing reports.
3761829877	4/15/2020	American General Life Insurance Company (formerly SunAmerica Life Insurance Company)	Social Security: Past, Present and Future (Webinar)	Life	General: 1	The course addresses product knowledge of social insurance. Discusses Social Security program history, benefits, retirement income and five case studies.
3889865780	4/16/2020	Delaware Life Marketing, LLC	Crucial Distribution Conversations with Clients in their Fifties	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Indiana. Discusses social insurance, Social Security, Medicare and Medicaid, early distributions, maximizing distributions, and claiming benefits.

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3936683496	4/16/2020	Delaware Life Marketing, LLC	Manage Retirement Risks to Help Maximize Clients' "Peace of Mind"	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Indiana. Discusses retirement risk management, retirement incomes, key risks, overcoming risks, income allocation, and longevity.
3941235615	4/16/2020	Delaware Life Marketing, LLC	Hidden Tax Traps	Life	General: 1	NAIC Uniform submission, 1 classroom credit hours approved by Indiana. Discusses annuity benefits, identifying income in tax documents, asset maximization, and uncovering assets.
184358310	4/17/2020	National Alliance for Insurance Education and Research	Crisis Response for Insurance Professionals (Class)	Life	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses employment practices liability policies, types of crises, mass shootings, cyber breach, coverage, commercial general liability policies, and elements of the response.

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184358310	4/17/2020	National Alliance for Insurance Education and Research	Crisis Response for Insurance Professionals (Webinar)	Life	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses employment practices liability policies, types of crises, mass shootings, cyber breach, coverage, commercial general liability policies, and elements of the response.
2988031209	4/19/2020	InsuranceStudy.com	Personal Loss Control: How Telematics is Reducing Losses	Property & Casualty	General: 1	NAIC Uniform submission, 1 computer-based, self study credit hour approved by Illinois. Discusses auto loss underwriting and profitability, telematics to assess policyholder risk, and two case studies.
2636633935	4/20/2020	Prudential Annuities Life Assurance Corporation	Is a Bear Hibernating? (Webinar)	Life	General: 1	The course addresses product knowledge of annuities. Discusses the effect of a bear market on variable annuity use, quantitative factors and tax-deferred financial vehicles.

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1313845433	4/21/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Product Liability Webinar: Multiple failures - the difference between science and magic	Adjuster	General: 1	The course addresses product knowledge of property and casualty insurance and management. Discusses causation, failure analysis, neglect, accident or fraud.
1900722125	4/21/2020	DF Institute, dba Kaplan Financial	Social Security: Now and the Future? 3rd Edition (Webinar)	Life	General: 4	NAIC Uniform submission, 4 web-based, classroom credit hours approved by Illinois. Discusses social insurance, eligibility and benefits, disability, retirement and survivor benefits, and benefit taxation
747057885	4/22/2020	DF Institute, dba Kaplan Financial	Life Insurance: The Basics and Then Some, 2nd Ed (Webinar)	Life	General: 4	NAIC Uniform submission, 4 web-based classroom credit hours approved by Illinois. Discusses the purpose of life insurance, comparing types of life insurance, policy provisions and riders, suitability and underwriting.

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2387929956	4/22/2020	Lincoln National Life Insurance Company/Connecticut	The Retirement Plan Evolution: Challenges & Opportunities for the Future of DC Plans (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses defined contribution retirement plans, qualified default investment arrangements, retirement plan needs and fiduciary responsibilities.
2387929956	4/22/2020	Lincoln National Life Insurance Company/Connecticut	The Retirement Plan Evolution: Challenges & Opportunities for the Future of DC Plans	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses defined contribution retirement plans, qualified default investment arrangements, retirement plan needs and fiduciary responsibilities.
1922743071	4/23/2020	CAPE School (Commonwealth Academy of Professional Education)	Montana Legislative Update	MT Legislative Changes	MT Legislative Changes: 1	The course addresses insurance law. Discusses 2019 legislative action in House bills 64, 373, 382, 416, 555, 578, 658 and Senate bills 83, 125, 240 and 335.

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3560228882	4/23/2020	Prudential Annuities Life Assurance Corporation	Managing Risk and Return: Understanding Indexed Variable Annuities	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses funding retirement, retirement investment protection, and one case study.
3977185371	4/23/2020	First American Title Insurance Company	Legal and Ethical Considerations for Escrow Account Holders	Ethics	Ethics: 1	The course addresses product knowledge of title insurance. Discusses escrow account holder legal considerations, federal and state statutes and regulations, fiduciary responsibilities and reconciliation processes.
3977185371	4/23/2020	First American Title Insurance Company	Elder Financial Abuse	Title	General: 1	The course addresses product knowledge of title insurance. Discusses defining elder abuse, statutory definition and regulations, types of elder abuse, and three case studies.

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3977185371	4/23/2020	First American Title Insurance Company	Bankruptcy Essential	Title	General: 1	The course addresses product knowledge of title insurance. Discusses common types of bankruptcy, bankruptcy in the real property record, acquired property types, bankruptcy as a stay to other court actions, abandonment of property, and affidavit review.
3977185371	4/23/2020	First American Title Insurance Company	Cyber Security: Rise of the Machines	Title	General: 1	The course addresses product knowledge of title insurance. Discusses cyber crime, cyber processing in title activities, the internet of things, cybercrime, data breaches, hackers and insider misuse of information.
3977185371	4/23/2020	First American Title Insurance Company	Claims - The Devil is in the Details	Title	General: 1	The course addresses product knowledge of title insurance. Discusses title fraud, determining ownership, verifying bank loans, real property sale/purchase risks, access and easements.

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358155145	4/24/2020	Fidelity Investments Institutional Services	Developing an Effective Income Strategy	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses retirement income strategies, reliable income sources, growth potential, projecting expenditures and evaluating illustrations.
3249391677	4/24/2020	National Alliance for Insurance Education and Research	Products Liability Forgotten Coverage (Web)	Life	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses products liability definitions, parties, product defect types, law suit economic recovery, defenses, coverage form and triggers.
3249391677	4/24/2020	National Alliance for Insurance Education and Research	Products Liability Forgotten Coverage (Class)	Life	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses products liability definitions, parties, product defect types, law suit economic recovery, defenses, coverage form and triggers.

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667572677	4/27/2020	Fidelity Investments Institutional Services	Planning for Healthcare in Retirement	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Rhode Island. Discusses healthcare planning, projecting healthcare costs, prescription drug costs and Medicare Parts B and D premiums, other out-of-pocket costs, coverage planning, plan options, Medicare and Medicare supplement insurance.
691509768	4/27/2020	Lincoln National Life Insurance Company/Connecticut	All in the Family: Multigenerational Income Planning Using Annuities (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses the effect of baby boomer inheritances on wealth transfer, hybrid annuitization as a wealth transfer tool, variable annuity pros and cons, annuity income hybrid benefits, and five case studies.
1431009065	4/27/2020	Quest Continuing Education Solutions	IRA Insights for Retirement	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses types of Individual Retirement Accounts, rollover, inherited IRAs, contribution and distribution strategies.

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1724916637	4/27/2020	Insurance Business Consultants, Inc.	Ins. Ramifications for Contracts MC Enter Into(web)	Property & Casualty	General: 4	The course addresses product knowledge of property and casualty insurance. Discusses contact (policy) basic elements, proof of insurance, motor carriers for-hire requirements, motor carrier as a bailee, responsibilities, cargo policies, federal regulations, coverage limits, period of coverage and underwriting.
1724916637	4/27/2020	Insurance Business Consultants, Inc.	Ins. Ramifications for Contracts MC Enter Into	Property & Casualty	General: 4	The course addresses product knowledge of property and casualty insurance. Discusses contact (policy) basic elements, proof of insurance, motor carriers for-hire requirements, motor carrier as a bailee, responsibilities, cargo policies, federal regulations, coverage limits, period of coverage and underwriting.

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1985837028	4/27/2020	Fidelity Investments Institutional Services	Planning for Life's Big Moments	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Rhode Island. Discusses planned versus un-planned retirement, retirement need analysis, expenses, income and healthcare.
3408606071	4/27/2020	Pacific Life Insurance - Retirement Solutions Division	Client Conversations: Planning for Healthcare in Retirement	Life	General: 1	The course addresses product knowledge of life and social insurance and annuities. Discusses Medicare basics, Parts A, B, C and D, enrolling, supplementing income, covering medical costs in retirement and deferred annuities.
218404005	4/28/2020	Fidelity Investments Institutional Services	Tax-Efficient Investment Strategies	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Rhode Island. Discusses variable annuities, tax deferral and benefits, and required disclosure.

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429065892	4/28/2020	5th Gear Enterprises	Montana Insurance Statute and Administrative Rule Changes	MT Legislative Changes	MT Legislative Changes: 1	The course addresses insurance law. Discusses Administrative Rules of Montana changes to life insurance valuation in 6.6 subchapter 67, changes to public adjuster licensure in 6.6 subchapter 16, changes to long-term care insurance in 6.6 subchapter 31 and 2019 legislative changes by Senate bill 55.
838489523	4/28/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	CLM Institutional Bad Faith Webinar: Putting the Insurer's Practices, Procedures, and Integrity on Trial	Adjuster	General: 1	The course addresses product knowledge of casualty insurance. Discusses bad faith claim settlement, institutional bad faith, prevention practices and standard of liability.
3818230905	4/28/2020	Fidelity Investments Institutional Services	Social Security - Know the Options to Help Clients Maximize Their Benefits	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Rhode Island. Discusses program eligibility, terminology, survivor benefits, and the effect of longevity.

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1026473252	4/30/2020	Hudson Insurance Company	2020 Acreage Report Training	Property & Casualty	General: 2	NAIC Uniform submission, 2 web-based classroom credit hours approved by Kansas. Discusses acreage reporting, insurable acreage, replant and late plant acreage, prevented planting, and report revisions.
1026473252	4/30/2020	Hudson Insurance Company	2021 Dairy Revenue Protection Training - webinar	Property & Casualty	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Kansas. Discusses dairy revenue protection program, coverage and endorsements, coverage limits, calculating indemnity, and quality assurance.
1026473252	4/30/2020	Hudson Insurance Company	2021 Dairy Revenue Protection Training	Property & Casualty	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Kansas. Discusses dairy revenue protection program, coverage and endorsements, coverage limits, calculating indemnity, and quality assurance.

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1026473252	4/30/2020	Hudson Insurance Company	2021 Introduction to Crop Insurance: Advanced	Property & Casualty	General: 4	NAIC Uniform submission, 4 web-based classroom credit hours approved by Kansas. Discusses actual production history, production quality, policy exceptions, claims, and additional crops.
1026473252	4/30/2020	Hudson Insurance Company	2021 Introduction to Crop Insurance: Intermediate	Property & Casualty	General: 4	NAIC Uniform submission, 4 web-based classroom credit hours approved by Kansas. Discusses common and specialty plans, legal descriptions, unit structure, actual production history, rates, coverage and premiums.
1026473252	4/30/2020	Hudson Insurance Company	2021 Livestock Gross Margin Training webinar	Property & Casualty	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Kansas. Discusses livestock gross margin eligible livestock classes, program elements, coverage limits, analyzing coverage, federal program requirements and three case studies.

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1026473252	4/30/2020	Hudson Insurance Company	2021 Livestock Gross Margin Training	Property & Casualty	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Kansas. Discusses livestock gross margin eligible livestock classes, program elements, coverage limits, analyzing coverage, federal program requirements and three case studies.
1026473252	4/30/2020	Hudson Insurance Company	2021 Livestock Risk Protection Training - webinar	Property & Casualty	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Kansas. Discusses livestock risk protection eligibility, substantial beneficial interest, coverage endorsements and limits, policy documents and regulatory requirements.
1026473252	4/30/2020	Hudson Insurance Company	2021 Livestock Risk Protection Training	Property & Casualty	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Kansas. Discusses livestock risk protection eligibility, substantial beneficial interest, coverage endorsements and limits, policy documents and regulatory requirements.

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1026473252	4/30/2020	Hudson Insurance Company	2021 Livestock Update Training - webinar	Property & Casualty	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Kansas. Discusses an overview of livestock risk protection, coverage endorsements, gross margin program, dairy revenue protection, and two case studies.
1026473252	4/30/2020	Hudson Insurance Company	2021 Livestock Update Training	Property & Casualty	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Kansas. Discusses an overview of livestock risk protection, coverage endorsements, gross margin program, dairy revenue protection, and two case studies.
70507355	4/30/2020	CAPE School (Commonwealth Academy of Professional Education)	Disability Income Insurance	Property & Casualty	General: 5	The course addresses product knowledge of casualty insurance. Discusses disability income insurance, group versus individual plans, policy types and provisions, features and benefits, high limit policies and other disability benefits through Social Security and workers' compensation.

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3665376497	4/30/2020	CAPE School (Commonwealth Academy of Professional Education)	Errors and Omissions Insurance	Property & Casualty	General: 6	The course addresses product knowledge of property and casualty insurance. Discusses liability lawsuits, liability claim risk, liability coverage and forms, professional liability forms, errors and omissions forms and coverage, and professional liability insurance trends.
2246431511	4/30/2020	CAPE School (Commonwealth Academy of Professional Education)	Ethics: A Practical Guide	Ethics	Ethics: 3	NAIC Uniform submission, 3 computer-based, self study ethics credits approved by Virginia. Discusses ethics versus personal standards, fiduciary duty, ethical standards, duty to the public and avoiding problems.
2638052470	4/30/2020	CAPE School (Commonwealth Academy of Professional Education)	Homeowners Insurance Coverage	Property & Casualty	General: 6	The course addresses product knowledge of property and casualty insurance. Discusses liability coverage, common exclusions, coverage and endorsements, homeowner's policy forms, flood and dwelling insurance, and claims.

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3195414891	4/30/2020	CAPE School (Commonwealth Academy of Professional Education)	Insurance as a Social Instrument	Property & Casualty	General: 3	The course addresses product knowledge of property and casualty insurance. Discusses the history of insurance, risk identification and classification, and assigning risk.
261202628	4/30/2020	CAPE School (Commonwealth Academy of Professional Education)	Insurance Fraud: Problems and Prevention	Ethics	Ethics: 4	NAIC Uniform submission, 4 computer-based, self study ethics credit hours approved by Virginia. Discusses the legitimate versus fraudulent use of insurance, fraud examples in various types of insurance, cost and penalties for fraud and preventative measures.
1026473252	4/30/2020	Hudson Insurance Company	Introduction to Crop Insurance: Basics	Property & Casualty	General: 4	NAIC Uniform submission, 4 web-based classroom credit hours approved by Kansas. Discusses the federal crop insurance program structure and history, terminology, underwriting, claims and the crop insurance cycle.

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1280406294	4/30/2020	CEU Institute, Inc.	Pain Management Through Technology (1hr)	Adjuster	General: 1	The course addresses product knowledge of casualty and disability insurance. Discusses treating and managing chronic pain, workers' compensation issues, treatment cost comparisons, opioids, the pain cycle and best practices.
1280406294	4/30/2020	CEU Institute, Inc.	Pain Management Through Technology (1hr) Webinar	Adjuster	General: 1	The course addresses product knowledge of casualty and disability insurance. Discusses treating and managing chronic pain, workers' compensation issues, treatment cost comparisons, opioids, the pain cycle and best practices.
3956667902	4/30/2020	CAPE School (Commonwealth Academy of Professional Education)	Underwriting: Write it Right	Property & Casualty	General: 5	NAIC Uniform submission, 5 computer-based, self study credit hours approved by Virginia. Discusses underwriting and how it works, the underwriting process, insurable risk, underwriting different types of policies, the effect of regulation on underwriting and reinsurance.

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2179795466	5/1/2020	National Alliance for Insurance Education and Research	Cyber Exposures-Resistance is Futile (Web)	Life	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses cyber-exposure definitions, cyber liability, actionable business social media content, regulatory and contractual obligations, system breach mitigation and response, coverage under various business policies.
2179795466	5/1/2020	National Alliance for Insurance Education and Research	Cyber Exposures-Resistance is Futile (Class)	Life	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses cyber-exposure definitions, cyber liability, actionable business social media content, regulatory and contractual obligations, system breach mitigation and response, coverage under various business policies.

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1784798449	5/4/2020	Bison Mountain Financial	Smart Home Liability and Cyber	Property & Casualty	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by Arizona. Discusses smart homes and cyber vulnerabilities, builder liability defense and indemnity coverage, cyber liability, breach cost coverage and first party versus third party loss.
1784798449	5/4/2020	Bison Mountain Financial	Medicare System	Disability (Health)	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Arizona. Discusses Medicare and Medicaid insurance, parts A and B, Medicare as secondary coverage, eligibility, effective date of coverage, benefits and covered services, and two case studies.
2000469563	5/4/2020	NAU Country Insurance Company	2021 Fall MPCU Update - 6	Property & Casualty	General: 6	NAIC Uniform submission, 6 classroom credit hours approved by Minnesota. Discusses fall 2021 multiperil crop insurance, policy changes, deadlines, policies, actual production history, acreage reporting, claims, compliance and regional specialty crop coverages.

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3182732978	5/4/2020	NAU Country Insurance Company	2021 Fall MPCU Update - 4	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Minnesota. Discusses fall 2021 multiperil crop insurance, policy changes, deadlines, policies, actual production history, actuarial changes, claims, compliance and regional specialty crop coverages.
3886544176	5/5/2020	Delta Dental Insurance Company	Dental Benefits on the Move	Disability (Health)	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Texas. Discusses dental insurance enrollment, product types, employer-offered versus independent purchased products, and federal-level healthcare.
3886544176	5/5/2020	Delta Dental Insurance Company	Dental Benefits on the Move webinar	Disability (Health)	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Texas. Discusses dental insurance enrollment, product types, employer-offered versus independent purchased products, and federal-level healthcare.
335635319	5/6/2020	Prudential Annuities Life Assurance Corporation	Managing Risk and Return: Understanding Indexed Variable Annuities (Webinar)	Life	General: 1	The course addresses product knowledge of annuities. Discusses retirement funding, accumulation versus loss, indexed variable annuity basics and asset protection.

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1680199028	5/6/2020	Fidelity Investments Institutional Services	Behavioral Finance	Life	General: 1	NAIC Uniform submission, 1 web-based classroom credit hour approved by Rhode Island. Discusses types of risk aversion, loss aversion, and market resilience.
2304088202	5/6/2020	Stewart Title Guaranty - Missoula Office	WHOSE (SIGNATURE) LINE IS IT ANYWAY	Title	General: 1	The course addresses product knowledge of title insurance. Discusses ALTA policy covered risks, entity signatures, powers-of-attorney, notary acknowledgement, and on-line notarization.
2304088202	5/6/2020	Stewart Title Guaranty - Missoula Office	RECEIVERSHIP'S AND THE EFFECT ON REAL PROPERTY	Title	General: 1	The course addresses product knowledge of title insurance. Discusses powers and duties of a receiver, general versus custodial receivership, and receivership versus bankruptcy.
3416538384	5/7/2020	Old Republic National Title Insurance Company - Rocky Mountain	SSU - Avoiding the Minefield: A Claims Presentation	Ethics	Ethics: 1	NAIC Uniform submission, 1 web-based, classroom ethics credit hour approved by Utah. Discusses policy-covered risk, insurable legal descriptions, metes and bounds, creation of illegal subdivisions and signing authority.

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1476491629	5/8/2020	National Association of Insurance and Financial Advisors Montana	Safeguarding Income and Retirement	Disability (Health)	General: 1	The course addresses product knowledge of life and disability insurance. Discusses policy riders, disability insurance, long-term disability, and identifying the correct product for a client.
3511310420	5/8/2020	Consolidated Educational Services, Inc.	Life Insurance Needs Analysis- Life Helping Your Clients Make Sound Decisions		General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Alabama. Discusses needs assessment, analyzing possible needs, income, college and future revenue.
296404590	5/11/2020	RegEd, Inc.	Montana Insurance Law: A Guide to Changes & Updates, 5th Edition	MT Legislative Changes	MT Legislative Changes: 1	The course addresses insurance law. Discusses federal legislation, and 2019 legislative action in House bills 64, 65, 320, 555, 578, 658, 757 and Senate bills 39, 125, 205, 240, and 270 and revisions to Administrative Rules of Montana 6.6 subchapters 31 and 46.

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2685867317	5/11/2020	CEU Institute, Inc.	Psychological Components of Adjuster Pain (1hr) Webinar		General: 1	The course addresses product knowledge of casualty and disability insurance. Discusses pain and stress in workers' compensation claims, the neurology of pain, nervous and limbic system responses, chronic pain, treatments and recovery.
2685867317	5/11/2020	CEU Institute, Inc.	Psychological Components of Adjuster Pain (1hr)		General: 1	The course addresses product knowledge of casualty and disability insurance. Discusses pain and stress in workers' compensation claims, the neurology of pain, nervous and limbic system responses, chronic pain, treatments and recovery.
4025392097	5/11/2020	Nationwide Life Insurance Company	Advanced Concepts in Nonqualified Deferred Compensation Plans (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses non-qualified deferred compensation plan characteristics, plan operation methodologies, use in addition to 401(k) plans for key employees, IRS Code 409A restrictions and trusts.

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59496855	5/12/2020	National Alliance for Insurance Education and Research	Cyber Crime (Webinar)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses cyber crime, policy definition, coverages, exposures, business interruption, commercial crime policy coverage, and risk management techniques.
59496855	5/12/2020	National Alliance for Insurance Education and Research	Beyond the Cyber Policy (Webinar)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses cyber insurance policy scope and triggers, information versus operation technology, internet of things, connected devices, product liability for connected devices, and risk management challenges.
59496855	5/12/2020	National Alliance for Insurance Education and Research	Resistance Is Futile - Cyber (Webinar)	Property & Casualty	General: 8	NAIC Uniform submission, 8 classroom credit hours approved by Texas. Discusses cyber exposures, third-party liability, personal and corporate sensitive information, contractual and regulatory obligations, breach mitigation and response, and policies in which coverage is available.

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259370274	5/12/2020	Prudential Annuities Life Assurance Corporation	Business Continuation (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance. Discusses by-sell plans, business continuation, cross purchase versus entity purchase plans, and funding options.
1270434984	5/13/2020	AXA Equitable Life Insurance Company	Boomers, Gen X, Millennials and the Great Wealth Transfer	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses estate planning basics, life insurance trusts, qualified and non-qualified assets, and annuities in estate plans.
3670783816	5/13/2020	CEU Institute, Inc.	Looking Around the Corner: Clinical Insights on Managing COVID-19 Cases (1hr) Webinar	Adjuster	General: 1	The course addresses product knowledge of disability, and casualty insurance and management. Discusses managing COVID - 19 workers' compensation claims, illness history (as currently known), clinical features and manifestations, evaluation and treatment.

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3899371729	5/13/2020	Producers AG Insurance Company, dba PROAG	2021 Fall Agent Update - Webinar	Property & Casualty	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Texas. Discusses the standard reinsurance agreement for 2021, changes to the federal crop insurance handbooks for 2021, coverage changes, mapping and quoting updates and federal compliance.
3899371729	5/13/2020	Producers AG Insurance Company, dba PROAG	2021 Fall Agent Update	Property & Casualty	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Texas. Discusses the standard reinsurance agreement for 2021, changes to the federal crop insurance handbooks for 2021, coverage changes, mapping and quoting updates and federal compliance.
4134386684	5/13/2020	National Underwriter Company	Water Exposure, Mitigation and Strategy	Property & Casualty	General: 1	The course addresses product knowledge of property insurance. Discusses water damage risk, source of damage, water loss impact, underwriting and loss prevention.

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1254678571	5/14/2020	Putnam Retail Management	Understanding the SECURE Act and Implications on Planning	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by California. Discusses the federal Setting Every Community Up for Retirement Enhancement legislation, program retirement plan provisions, changes in minimum distribution requirements, 529 plan expansion, and new planning considerations.
4233360492	5/14/2020	Lincoln National Life Insurance Company/Connecticut	A Brief History of Life Insurance (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance. Discusses life insurance, types of policies through history, features and benefits.