

Insurance Continuing Education Advisory Council meeting - February 19, 2020

Transaction Number	Transaction Date	Provider Name	Course Name	Course Group	Credits	Course Summary
589703445X	1/9/2020	CGB Diversified Services Inc	2020 Adjuster Spring Update 3	Adjuster	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Illinois. Discusses crop insurance compliance and claim processing updates, file documentation, high dollar claims and identifying anomalies.
589703445X	1/9/2020	CGB Diversified Services Inc	2020 Adjuster Spring Update 2	Adjuster	General: 8	NAIC Uniform submission, 8 classroom credit hours approved by Illinois. Discusses controversial claims and third party losses, production allocation, prevented planting, specific crop coverage, cropping practices and quality adjustment.
589703445X	1/9/2020	CGB Diversified Services Inc	2020 Adjuster Spring Update 1	Adjuster	General: 8	NAIC Uniform submission, 8 classroom credit hours approved by Illinois. Discusses federal requirements, policy and manual updates, actuarial and program updates for 2020, crop policy provisions, loss adjustment manual updates, adjuster and insured responsibilities in a claim.

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589703445X	1/9/2020	CGB Diversified Services Inc	2020 Adjuster Spring Update 3 Webinar	Adjuster	General: 1	NAIC Uniform submission, 1 web-based, classroom credit hour approved by Illinois. Discusses crop insurance compliance and claim processing updates, file documentation, high dollar claims and identifying anomalies.
589703445	1/9/2020	CGB Diversified Services Inc	2020 Adjuster Spring Update 2 Webinar	Adjuster	General: 8	NAIC Uniform submission, 8 web-based, classroom credit hours approved by Illinois. Discusses controversial claims and third party losses, production allocation, prevented planting, specific crop coverage, cropping practices and quality adjustment.

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589703445+A 1/9/2020 8	CGB Diversified Services Inc	2020 Adjuster Spring Update 1 Webinar	Adjuster	General: 8	NAIC Uniform submission, 8 web-based, classroom credit hours approved by Illinois. Discusses federal requirements, policy and manual updates, actuarial and program updates for 2020, crop policy provisions, loss adjustment manual updates, adjuster and insured responsibilities in a claim.
608863597X 1/9/2020	Crop Risk Services, formerly ADM Crop Risk Services, Inc.	2020 Spring Adjuster Update- Day 3	Adjuster	General: 8	NAIC Uniform submission, 8 classroom credit hours approved by Illinois. Discusses high risk and unrated ground, unavoidable, uninsurable and fire (UUF) losses, loss cause verification, comingled production using the AEROS Adjuster, records requirements, maps in AEROS adjuster, review of crop policy provisions, replanting and notice of loss.

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608863597X	1/9/2020	Crop Risk Services, formerly ADM Crop Risk Services, Inc.	2020 Spring Adjuster Update- Day 2	Adjuster	General: 8	NAIC Uniform submission, 8 classroom credit hours approved by Illinois. Discusses the 2019 farm bill, 2020 policy provision changes, cover crops, types of extensions, claim settlement, special provisions of insurance, zero market value production, harvest claim, and replant acreage reporting.
608863597X	1/9/2020	Crop Risk Services, formerly ADM Crop Risk Services, Inc.	2020 Spring Adjuster Update- Day 1	Adjuster	General: 8	NAIC Uniform submission, 8 classroom credit hours approved by Illinois. Discusses the 2020 loss adjustment manual, covered unit structure, compliance and underwriting, coverage and claim audit and prevented planting.
3387692732	1/9/2020	American General Life Insurance Company (formerly SunAmerica Life Insurance Company)	Helping Clients Make the Most of Social Security	Life	General: 1	The course addresses product knowledge of social insurance. Discusses the 1935 Social Security Act, changes to the federal law over time, program financial design, benefit rules, retirement income considerations, benefit factors, and client types.

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3510002985	1/9/2020	Crop Risk Services, formerly ADM Crop Risk Services, Inc.	2020 Spring Adjuster Ethics	Ethics	Ethics: 2	NAIC Uniform submission, 2 classroom credit hours approved by Illinois. Discusses ethics versus laws, ethical behaviors, fraud, waste and abuse, federal requirements, licensee duties, privacy and confidentiality and unfair claim settlement practices.
34890971	1/10/2020	Voya Insurance and Annuity Company	Five Tips to Help Improve HSA Engagement	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Iowa. Discusses health savings accounts, high deductible health plans, plan taxation, and increasing the use of health savings accounts.
733783508X	1/10/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Annual Conference-Session 1	Adjuster	General: 1	The course addresses product knowledge of property and casualty insurance and management. Discusses 20 concurrent topics during this 1- hour session, including; 3D- printed medical devices, drone claims, fraud investigation, contracting methods, dispute resolution, pain management, cyber claims, professional lines coverage, cannabis claims, and data analytics.

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1290439932	1/10/2020	Montana Insurance Education Foundation, Inc.	Agency Leadership Is Everyone's Job	Property & Casualty	General: 2	The course addresses marketing and management. Discusses traits of successful agencies, client service, uniform organizational processes and feedback.
1477142367	1/10/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Annual Conference-Session 1-ETHICS	Ethics	Ethics: 1	The course addresses ethics. Discusses claim ethical limitations and boundaries, investigation assessment, claim team ethical interplay, claimant privacy, regulated ethical conduct and the Adjuster's Code of Ethics.
2410592068	1/10/2020	Lincoln National Life Insurance Company/Connecticut	A Look at Paid Family Leave Insurance	Life	General: 1	The course addresses product knowledge of life, disability and casualty insurance. Discusses paid family leave programs, medical leave, program administration, and claim differences.

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2485933354	1/10/2020	Montana Insurance Education Foundation, Inc.	How Not to Get In Trouble With Your Mouth	Property & Casualty	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses errors and omissions insurance and coverage, avoiding claims through documentation, parties to a lawsuit, consistency and document retention schedules.	
3709042180	1/12/2020	Mountain West Farm Bureau Mutual Insurance Company	2020 Annual Agents- SECURE Act and Effects on Retirement Planning	Life	General: 1	The course addresses product knowledge of life insurance. Discusses federal Setting Every Community Up for Retirement Enhancement legislation, change in required minimum distribution age, elimination of the Stretch IRA and 529 plan accounts.	Initial offering 2/6/2020.
3709042180	1/12/2020	Mountain West Farm Bureau Mutual Insurance Company	2020 Annual Agents- Long Term Care 101	Long Term Care	General: 1	The course addresses product knowledge of life and disability insurance. Discusses long-term care insurance options, traditional coverage, daily benefit riders, the effect of marital status, and the economic effect.	Initial offering 2/5/2020.

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3709042180	1/12/2020	Mountain West Farm Bureau Mutual Insurance Company	2020 Annual Agents- Indexed Universal Life Insurance	Life	General: 2	The course addresses product knowledge of life insurance. Discusses universal life versus indexed universal life, daily living benefit riders, life insurance retirement planning, and two case studies.	Initial offering 2/4/2020.
535320873X	1/13/2020	Old Republic National Title Insurance Company - Rocky Mountain	Options for Resolving Boundary Line Disputes	Title	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Utah. Discusses boundary conflict scenarios, easement options, survey options, zoning requirements and replatting.	
535320873X	1/13/2020	Old Republic National Title Insurance Company - Rocky Mountain	Access and Abandonment: What's Up With This Road?	Title	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Utah. Discusses title insurability of access, public road creation, abandonment of public roads, and recording of deeds to abandoned road lands.	

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535320873X	1/13/2020	Old Republic National Title Insurance Company - Rocky Mountain	Issues With Easements	Title	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Utah. Discusses creation of easements, types of easements, covered risks and exclusions in ALTA policies, endorsements, and identification of easements on surveys.
535320873X	1/13/2020	Old Republic National Title Insurance Company - Rocky Mountain	Chronicles of Claims: Part III	Ethics	Ethics: 1	NAIC Uniform submission, 1 ethics classroom credit hour approved by Utah. Discusses four case studies that address legal principles and coverages in boundary disputes, encroachments, adverse position, vesting, rights-of-way and easements.
535320873X	1/13/2020	Old Republic National Title Insurance Company - Rocky Mountain	Seller Financing Battle Royale	Title	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Utah. Discusses contracts for deed, seller carry back, title issues associated with each method of transfer, and policy endorsements.

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535320873X	1/13/2020	Old Republic National Title Insurance Company - Rocky Mountain	UCC Filings and Real Property	Title	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Utah. Discusses the Uniform Commercial Code, the impact of UCC on real property, and solar panels as a special UCC concern.
535320873X	1/13/2020	Old Republic National Title Insurance Company - Rocky Mountain	Protecting Your Clients' NPI	Ethics	Ethics: 1	NAIC Uniform submission, 1 ethics classroom credit hour approved by Utah. Discusses non-public personal information, defining items requiring protection, Gramm Leach Bliley requirements, statutory requirements, cyber threats and cyber security.
535320873X	1/13/2020	Old Republic National Title Insurance Company - Rocky Mountain	A Comprehensive Guide to FIRPTA Transactions	Title	General: 1	NAIC Uniform submission, 1 web-based, classroom credit hour approved by Utah. Discusses the Foreign Investment in Real Property Tax Act, statutory withholding requirements, exceptions, compliance requirements and deadlines.

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535320873X	1/13/2020	Old Republic National Title Insurance Company - Rocky Mountain	All About Foreclosures	Title	General: 1	NAIC Uniform submission, 1 web-based, classroom credit hour approved by Utah. Discusses types of foreclosure, real property security interest, the effect on an ALTA title policy, liens and foreclosure, the foreclosure process and bankruptcy foreclosures.
535320873X	1/13/2020	Old Republic National Title Insurance Company - Rocky Mountain	The Wonderful World of Railroads	Title	General: 1	NAIC Uniform submission, 1 web-based, classroom credit hour approved by Utah. Discusses the Surface Transportation Board, railroad rights-of-way, federal statutes and acts creating rights-of-way, abandonment process, and rails-to-trails criteria.
535320873X	1/13/2020	Old Republic National Title Insurance Company - Rocky Mountain	Tips for Preventing Fraud and Forgery	Ethics	Ethics: 1	NAIC Uniform submission, 1 ethics web-based, classroom credit hour approved by Utah. Discusses four case studies describing identification of mortgage or rental fraud, e-mail fraud, payoff schemes, and forgery red flags.

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2740382285	1/13/2020	National Alliance for Insurance Education and Research	2020 Ruble Graduate Seminar-PE VIII	Property & Casualty	General: 12	NAIC Uniform submission, 12 classroom credit hours approved by Texas. Discusses insuring cannabis risks, insurance claims, home sharing and ride sharing economy and the effect on traditional insurance.
333191922X	1/14/2020	First American Title Insurance Company	Powers of Attorney	Title	General: 1	The course addresses product knowledge of title insurance. Discusses powers-of-attorney, types and terminology, requirements, agent delegation, termination, suspension and revocation of agent authority, powers-of-attorney in real estate transactions, and an in-depth case study.

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459724009X	1/15/2020	Prudential Annuities Life Assurance Corporation	What Every Financial Advisor Needs To Know About The SECURE Act	Life	General: 1	The course addresses product knowledge of management. Discusses the federal Setting Every Community Up for Retirement Enhancement legislation, new retirement contribution strategies, change in required minimum distribution age, and elimination of the Stretch IRA. accounts.
1579137517	1/15/2020	CEU Institute, Inc.	IRMI 2020 Agribusiness Conference: Day 2 PM	Property & Casualty	General: 3	The course addresses product knowledge of property and casualty insurance. Discusses agribusiness claims, farm operation risks, agriculture transportation exposures, contracts of carriage, common public carriers, freight, intermodal containers, all risk policies, autonomous driving.
1579137517	1/15/2020	CEU Institute, Inc.	IRMI 2020 Agribusiness Conference: Day 2 AM	Property & Casualty	General: 3	The course addresses product knowledge of property and casualty insurance. Discusses farm liability, special farm property insurance, or three concurrent session offerings from thirty-two available topics.

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1579137517	1/15/2020	CEU Institute, Inc.	IRMI 2020 Agribusiness Conference: Day 1 PM	Property & Casualty	General: 3	The course addresses product knowledge of property and casualty insurance. Discusses farm property, farm auto, workers' compensation, umbrella insurance, miscellaneous farm lines, or two concurrent session offerings from thirty-two available topics.
1579137517	1/15/2020	CEU Institute, Inc.	IRMI 2020 Agribusiness Conference: Day 1 AM	Property & Casualty	General: 3	The course addresses product knowledge of property and casualty insurance. Discusses farm property, farm auto, workers' compensation, umbrella insurance, miscellaneous farm lines, or two concurrent session offerings from thirty-two available topics.
1579137517	1/15/2020	CEU Institute, Inc.	Ethics with a Capital 'I': Integrity and the Insurance Professional (3hr)	Ethics	Ethics: 3	The course addresses ethics. Discusses integrity and morals, business trust, ethics risk, behavior baselines, personal values, ethical decision-making, and one case study.

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3128892673	1/15/2020	Stewart Title Guaranty - Missoula Office	DISSOLUTION AND REAL PROPERTY	Title	General: 1	The course addresses product knowledge of title insurance. Discusses the effect of divorce on real property sales and purchases, community property states, divorce decrees, legal separation, and insuring a purchase while divorce is pending.
3911440274X	1/15/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Annual Conference-Session 4	Adjuster	General: 1	The course addresses product knowledge of property and casualty insurance and management. Discusses 18 concurrent topics during this 1-hour session, including; 3D-printed medical devices, drone claims, fraud investigation, contracting methods, dispute resolution, and the litigation process.
3911440274X	1/15/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Annual Conference-Session 4- ETHICS	Ethics	Ethics: 1	The course addresses ethics. Discusses duties to the insured, state law interpretations and claim handling obligations.

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3976395328	1/15/2020	InsuranceStudy.com	Ethical Principles and Practices Affecting Insurance	Ethics	Ethics: 4	NAIC Uniform submission, 4 computer-based, self study credit hours approved by Illinois. Discusses ethical business conduct, ethical challenges, professions ethics system development, sales concerns, breaches of duty, senior market needs, and four case studies.	Replaces course # 13648
3976395328	1/15/2020	InsuranceStudy.com	NAIC Annuities	Annuity Suitability	General: 4	NAIC Uniform submission, 4 computer-based, self study credit hours approved by Illinois. Discusses non-qualified annuities, annuity characteristics, variable versus fixed annuities, sales practices, policy replacement, and disclosure requirements.	
3013839024	1/17/2020	Putnam Retail Management	Understanding the SECURE Act and Implications on Planning	Life	General: 1	The course addresses product knowledge of life insurance. Discusses key provisions of the SECURE Act, individual and retirement plan provisions, tax-related modifications, Stretch IRA repeal, and new planning considerations.	

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2914704976	1/20/2020	ClieTell CE	Indexed Annuity Suitability	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved be California. Discusses annuity advantages and disadvantages, suitability, marketing practices, and special senior consumer considerations.
2369952191	1/21/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Annual Conference-Session 3	Adjuster	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses seventeen topics during concurrent 1 hour sessions on litigation management, hail and high water claims, employment practices liability, personal injury and mass tort claims, litigation data, claim mediation, international claims, and nine other topics.
2369952191	1/21/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Annual Conference-Session 3- ETHICS	Ethics	Ethics: 1	The course addresses ethics. Discusses international General Data Protection Regulation, U.S. State regulation of data breaches, personal data held by insurers, duty of confidentiality, evolution of data use, and first- and third-party coverages.

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4027651046	1/21/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Annual Conference-Session 2	Adjuster	General: 1	The course addresses product knowledge of property and casualty insurance and management. Discusses 21 topics during concurrent session on claim and damage analysis, roadway design/build claims, sexual harassment claims, director and officer exposures, technology in claims, workers' compensation and general liability claims.
777571002X	1/22/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Annual Conference-Session 5- ETHICS	Ethics	Ethics: 1	The course addresses ethics. Discusses an ethical quandaries panel, using settlement vendors and workplace harassment issues.
1347119147	1/22/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Annual Conference-Session 5	Adjuster	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses 16 concurrent sessions including: legal service providers, defending recorded wrongdoing, serious injury damages calculation, Medicare compliance, indemnity claims, subrogation, and wood frame construction claims.

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1743696503	1/22/2020	Old Republic National Title Insurance Company - Rocky Mountain	SSU - Making Right Side Up Ethical Decisions	Ethics	Ethics: 1	NAIC Uniform submission, 1 web-based, classroom credit approved by Utah. Discusses rules and regulations of accreditation, ethics defined, integrity, conflicts of interest, ethical decision-making and bad choices.
1775761297	1/22/2020	Montana Captive Insurance Association	2020 MCIA Annual Conference	Property & Casualty	General: 6	The course addresses product knowledge of property and casualty insurance and management. Discusses preferred captive providers, captive management standards, regulatory issues, the effect of market volatility, and Montana as a captive insurer domicile state.

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2497851978	1/22/2020	Crop Insurance Training Institute	2020 Adjuster Update Training	Adjuster	General: 24	The course addresses property and casualty insurance. Discusses whole farm revenue policies, claim quality control review, program compliance, changes in canola claim standards, claim file documentation, co-mingled production, loss adjustment and loss adjustment standards handbooks, prevented planting, small grain and specialty products, claim filing practices and procedures, replanting, and uninsured cause documentation.
2666085848	1/22/2020	International Foundation of Employee Benefit Plans	EL164 Self-Funded Health Plans: Understanding Stop-Loss Insurance	Disability (Health)	General: 1	NAIC Uniform submission, 1 computer-based, self study credit hour approved by Wisconsin. Discusses employer-sponsored group health plans, stop-loss and plan deductibles, coverage periods, and captive arrangements.

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2666085848	1/22/2020	International Foundation of Employee Benefit Plans	EL159 Health Reimbursement Arrangements (HRAs)	Disability (Health)	General: 2	NAIC Uniform submission, 2 computer-based, self study credit hours approved by Wisconsin. Discusses employee-directed health care spending, elements of and compliance with health reimbursement arrangements, contribution requirements, qualified small employer plans, excepted benefit plans and pros versus cons of health reimbursement arrangements.
847935694X	1/23/2020	Chicago Title of Montana	2020 Visionary Escrow Training Event - Day 2	Title	General: 3	The course addresses product knowledge of title insurance. Discusses the nationwide effect of the California Consumer Privacy Act of 2018, wire transfer diversion, Americans with Disabilities Act signing requirements, title producer role, title producer fiduciary duties, trust accounts, stale-dated versus dormant checks, and fund availability.

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847935694X	1/23/2020	Chicago Title of Montana	2020 Visionary Escrow Training Event - Day 1	Title	General: 3	The course addresses product knowledge of title insurance. Discusses duly authorized signers, claim avoidance, entities as principals, real estate investment trusts, e-closings, closing responsibilities of a title producer, 1099 reporting, first lien letters and proceed disbursement.
2631927657	1/23/2020	Professional Liability Underwriting Society (PLUS)	2020 PLUS Cyber Symposium VI: Privacy and Beyond: Enforcement and Regulations	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Minnesota. Discusses Federal Trade Commission investigation, trigger events, consumer privacy protection, enforcement actions and technology-related privacy issues.
2631927657	1/23/2020	Professional Liability Underwriting Society (PLUS)	2020 PLUS Cyber Symposium V: Cyber, Where Are You Now?	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Minnesota. Discusses non-cyber policies, property, general liability, management liability, first- and third-party physical damage, Lloyd's clarifying position, policy gaps and overlaps, coverage standards, and underwriting.

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2631927657	1/23/2020	Professional Liability Underwriting Society (PLUS)	2020 PLUS Cyber Symposium IV: Business Interruption: The Nuts and Bolts Damages	Property & Casualty	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses cyber event financial loss, business interruption policy availability, linking the event and damages, restoration period, magnitude of the event and resolution.
2631927657	1/23/2020	Professional Liability Underwriting Society (PLUS)	2020 PLUS Cyber Symposium III: Rapid Fire Technology Primers – What You Need to Know as a Cyber Underwriter	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Minnesota. Discusses operating systems, cloud services, non-computing connected devices, understanding and underwriting the risk.
2631927657	1/23/2020	Professional Liability Underwriting Society (PLUS)	2020 PLUS Cyber Symposium I: Cyber Market Conditions	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Minnesota. Discusses cyber elements in the insurance market, unintended exposures, cyber coverages in traditional lines and the speed of change.

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2631927657	1/23/2020	Professional Liability Underwriting Society (PLUS)	2020 PLUS D&O Symposium VIII: Market Conditions	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Minnesota. Discusses class action suits and the effect on director's and officers coverage risk, risk reduction strategies, the effect on policy rate changes, and risk selection.
2631927657	1/23/2020	Professional Liability Underwriting Society (PLUS)	2020 PLUS D&O Symposium VII: A “New Normal” of Securities Litigation?	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Minnesota. Discusses claim filing rates, case backlog and settlements, mergers and acquisitions, change in type of plaintiff.
2631927657	1/23/2020	Professional Liability Underwriting Society (PLUS)	2020 PLUS D&O Symposium V: Delaware Courts	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Minnesota. Discusses Delaware as the litigation state of choice, forum selection, policyholder's positions, coverage and litigation issues.

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2631927657	1/23/2020	Professional Liability Underwriting Society (PLUS)	2020 PLUS D&O Symposium VI: Data's Growth in D&O	Property & Casualty 1	General: NAIC Uniform submission, 1 classroom credit hour approved by Minnesota. Discusses underwriting, claim settlement negotiations, evolving data use, empirical data in business operation, and claims.
2631927657	1/23/2020	Professional Liability Underwriting Society (PLUS)	2020 PLUS D&O Symposium IV: Mega Derivative Settlements: Is Side A Insurance to Blame?	Property & Casualty 1	General: NAIC Uniform submission, 1 classroom credit hour approved by Minnesota. Discusses directors and officers exposures, derivative litigation, claim severity, increased severity factors, and controlling risk severity.

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2631927657	1/23/2020	Professional Liability Underwriting Society (PLUS)	2020 PLUS D&O Symposium III: Time for Another Round of Securities Litigation Reform?	Property & General: Casualty 1	NAIC Uniform submission, 1 classroom credit hour approved by Minnesota. Discusses class action litigation, the effect of publicly traded securities litigation on directors and officers insurance, merger and acquisition lawsuits, state versus federal class actions, litigation reform alternatives, self-insured retention and higher directors and officers insurance rates.
2631927657	1/23/2020	Professional Liability Underwriting Society (PLUS)	2020 PLUS Cyber Symposium II: Insuring Ransomware	Property & General: Casualty 1	NAIC Uniform submission, 1 classroom credit hour approved by Minnesota. Discusses means of cyber ransom, connectivity of non-computing devices, ransomware mitigation, payment by insurers to criminals, greatest risks now and in the future, awareness and planning, and risk reduction.

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2631927657	1/23/2020	Professional Liability Underwriting Society (PLUS)	2020 PLUS D&O Symposium I: Private Company and Nonprofit Exposure Trends	Property & General: Casualty 1	NAIC Uniform submission, 1 classroom credit hour approved by Minnesota. Discusses types of claim events and their frequency, types of exposures, merger and acquisition, bankruptcy and event driven litigation, and private company directors and officers exposures.
2631927657	1/23/2020	Professional Liability Underwriting Society (PLUS)	2020 PLUS D&O Symposium II: The Current State of the D&O Market for IPOs and Innovative Thinking for Placements	Property & General: Casualty 1	NAIC Uniform submission, 1 classroom credit hour approved by Minnesota. Discusses initial public offerings, IPO capacity, quota-share programs, claim trends, coverage pricing, and directors and officers policy market predictions.

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3497932460	1/23/2020	Farmers Mutual Hail Insurance Company of Iowa	2020 National Claims Conference	Adjuster	General: 12	NAIC Uniform submission, 12 classroom credit hours approved by Iowa. Discusses Farmers Mutual Hail updates, 2018 claims, new product policy overviews, satellite mapping, precision data in claim adjustment, private product claims, adjuster farm safety, multi-peril cop insurance claims, and field training.
387115221X	1/24/2020	ClieTell CE	Montana 2019 Legislative Updates	MT Legislative Changes	MT Legislative Changes: 1	The course addresses insurance law. Discusses legislative changes to insurance statutes during the 2019 legislative session in House bills 62, 64, 382, and 578 and Senate bills 39, 55, 125, 240 and 335.

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3848149611	1/27/2020	RegEd, Inc.	Adjusting Commercial Property Losses	Adjuster	General: 4	NAIC Uniform submission, 4 computer-based, self study credit hours approved by North Carolina. Discusses commercial insurance exposures and risk, commercial property types, personal property, risk management, types of adjusters, licensing requirements, standards of conduct, policy knowledge, business income insurance coverages, natural perils, and adjusting natural and human caused losses.
315714172X	1/28/2020	United Insurance Educators, Inc.	UIECE Insurance, Politics & Climate Change Ethics (Self- Study)	Ethics	Ethics: 3	The course addresses ethics. Discusses the ethics of climate change, predicting changes, moral concerns, regulatory risks, and ethical conduct choices.

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315714172X	1/28/2020	United Insurance Educators, Inc.	UIECE Insurance, Politics & Climate Change (Self-Study)	Property & Casualty	General: 21	The course addresses product knowledge of property and casualty insurance. Discusses the effect of climate changes on insurance, flood risk, the National Flood Insurance Program, risk management, insurer and insured considerations, premium rate changes, and claims.
553816792X	1/28/2020	Pilot Catastrophe Services, Inc.	Homeowner Policy Section I - Part A	Adjuster	General: 2	NAIC Uniform submission, 2 computer-based, self study credit hours approved by Alabama. Discusses and defines content of the homeowner policy form, declarations page, endorsements, exclusions, policy types, definitions, coverages, dwelling, other structures, personal property and loss of use, additional coverages and perils insured against.

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871108265X	1/28/2020	One Call Care Management	Wound Healing for the injured Worker	Adjuster	General: 1	The course addresses product knowledge of casualty and disability insurance. Discusses wound management, pressure and other ulcers, barriers to wound healing, and identifying wound types.
2399211412	1/28/2020	CEU Institute, Inc.	2020 IRMI Energy Risk & Insurance Conference – Day 3 PM	Property & Casualty	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses medical savings account negotiation and indemnification and additional insurance coverage.
2399211412	1/28/2020	CEU Institute, Inc.	2020 IRMI Energy Risk & Insurance Conference – Day 3 AM	Property & Casualty	General: 3	The course addresses product knowledge of property and casualty insurance. Discusses energy insurance placement, energy captive insurers, storm (peril) coverage, maritime energy operation risk, and blowout risk avoidance.

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2399211412	1/28/2020	CEU Institute, Inc.	2020 IRMI Energy Risk & Insurance Conference – Day 2 PM	Property & Casualty	General: 2	The course addresses product knowledge of property and casualty insurance. Discusses cyber risk and cyber insurance, large-scale explosion evaluation, employment practice liability insurance, oil and gas contract negotiation, contractual indemnity provisions, and valuing business interruption.
2399211412	1/28/2020	CEU Institute, Inc.	2020 IRMI Energy Risk & Insurance Conference – Day 2 AM	Property & Casualty	General: 2	The course addresses product knowledge of property and casualty insurance. Discusses climate change risk, fleet risk management, oil field claim loss litigation and independent contractor versus employee coverages.
2399211412	1/28/2020	CEU Institute, Inc.	2020 IRMI Energy Risk & Insurance Conference – Day 1 PM	Property & Casualty	General: 3	The course addresses product knowledge of property and casualty insurance. Discusses energy education and risk, and medical savings accounts.

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4049467836	1/28/2020	United Insurance Educators, Inc.	UIECE Insurance, Politics & Climate Change Ethics (CBT)	Ethics	Ethics: 3	The course addresses ethics. Discusses the ethics of climate change, predicting changes, moral concerns, regulatory risks, and ethical conduct choices.
4049467836	1/28/2020	United Insurance Educators, Inc.	UIECE Insurance, Politics & Climate Change (CBT)	Property & Casualty	General: 21	The course addresses product knowledge of property and casualty insurance. Discusses the effect of climate changes on insurance, flood risk, the National Flood Insurance Program, risk management, insurer and insured considerations, premium rate changes, and claims.
260703224X	1/30/2020	AXA Equitable Life Insurance Company	Securing your Retirement- The Secure Act 2019	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses the federal Setting Every Community Up for Retirement Enhancement legislation, new retirement contribution strategies, change in required minimum distribution age, and elimination of the Stretch IRA. accounts.

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3264249093	1/30/2020	National Alliance for Insurance Education and Research	Advanced Continuing Education Series 4AC -Casualty 032	Property & General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses cyber liability, exposures, commercial general liability coverage limits, available coverage, policy characteristics and claims.
317820888X	1/31/2020	ALPS (Attorneys Liability Protection Society) Corporation	Understanding Lawyers' Professional Liability Policies – Key Definitions	Property & General: Casualty 1	The course addresses product knowledge of casualty insurance. Discusses lawyers professional liability policy definitions, damages arising from a claim, elements of a claim, the insured, carrier coverage obligations and coverage dates.
2816697878	1/31/2020	CAPE School (Commonwealth Academy of Professional Education)	Ethics For Title Insurance Agents	Ethics Ethics: 5	The course addresses ethics. Discusses ethical behaviors, areas of industry ethics, ethical decision-making, standards and procedures, kickback and unearned fee prohibitions, state and federal regulation, privacy of insured personal information and fraud.

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2517594861	2/3/2020	CEU Institute, Inc.	Introduction to CPT Codes and Medical Billing Fraud	Adjuster	General: 1	The course addresses product knowledge of management. Discusses Current Procedural Terminology codes, billing codes, billing examples, fraud examples, and hard versus soft fraud.
3321843662	2/3/2020	ArmTech Insurance Services Inc.	2020 Ethics - Classroom	Ethics	Ethics: 3	NAIC Uniform submission, 3 classroom credit hours approved by Texas. Discusses workplace ethics, business ethics, ethical standards and fraud.
2464646264	2/4/2020	National Association of Public Insurance Adjusters	Umpire and Appraiser Certification	Adjuster	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Virginia. Discusses claim appraisal process, appraisal versus alternative dispute resolution, residential and commercial policy appraisal clauses, umpire selection, appraiser and umpire qualification, duties and ethics and loss evaluation.

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3048291820	2/4/2020	One Call Care Management	Infusion Therapy – What Claims Professionals Want to Know	Adjuster	General: 1	The course addresses product knowledge of casualty insurance and management. Discusses workers' compensation diagnoses requiring infusion therapy, infections, caregiver identification and training, and effectiveness of treatment.
4082355655	2/4/2020	One Call Care Management	Prosthetics by L-Code	Adjuster	General: 1	The courses addresses product knowledge of disability and casualty insurance. Discusses medical diagnosis codes found in the L section of the Medicare listings dealing with orthoses, upper and lower limb prosthetics, and coding errors.
1648469782	2/5/2020	National Association of Insurance and Financial Advisors Montana	Ethics Lessons for Financial Professionals	Ethics	Ethics: 1	The course addresses ethics. Discusses seven case studies that address phony insurance policies, tax avoidance schemes, identity theft, Ponzi schemes, false policy signing and elder financial abuse.

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875435057X	2/5/2020	National Association of Insurance and Financial Advisors Montana	Seeing the Trees in the Forest, Opportunities to Serve Your Clients with Disability Insurance	Disability (Health)	General: 1	The course addresses product knowledge of disability insurance. Discusses disability coverage, disability income insurance coverage, individual and group disability coverage, business-offered disability insurance, and the disability insurance process.
918281221X	2/5/2020	National Association of Insurance and Financial Advisors Montana	Understanding Auto Insurance Coverages Before You Need Them	Property & Casualty	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses types of auto coverage, the effects of coverage type on injury claims, medical pay coverage, subrogation, claim valuation, comprehensive and collision coverage disability elements.

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174902302X	2/5/2020	RegEd, Inc.	Adjusting Workers' Compensation Claims	Adjuster	General: 6	NAIC Uniform submission, 6 computer-based, self study credit hours approved by North Carolina. Discusses workers' compensation in the U.S., evaluating and settling a workers' compensation claim, employer obligations, covered parties, coverage and exclusion analysis, premium calculation, self-insuring and employee benefits.
2594271894	2/5/2020	PT&C FORENSICS, INC	Webinar: Underground Utility Strikes and Defects	Adjuster	General: 2	The courses addresses product knowledge of property and casualty insurance. Discusses loss of underground utility service, defect allegations, utility types, location, determining causation, damage evaluation, determining the needed repair, allocation of liability and four case studies.

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913753241X	2/6/2020	National Association of Insurance and Financial Advisors Montana	Montana DUI Laws and How They Impact Insured	Property & Casualty	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses the crime of driving under the influence (of any substance listed in the various statutes), law enforcement investigation, the financial impact on auto insurance, insurer rules and requirements and monitoring.
1650888956	2/6/2020	Institute of Strategic Educational Partners	BROKER SMACKDOWN	Property & Casualty	General: 23	NAIC Uniform submission, 23 classroom credit hours approved by Pennsylvania. Discusses business management, agency organization and operation, decision-making, financial reporting and interpretation, management versus leadership and carrier/agency relationships.
2290723849	2/6/2020	UNUM Group	FMLA Basics for the Workplace	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Maine. Discusses the Family Medical Leave Act, employer obligations, best practices, types of leave, requesting leave, and administration by employers of the requirements.

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4008127662	2/6/2020	Grinnell Mutual Reinsurance Company	2020 Mutual Summit Day 3	Property & Casualty	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Iowa. Discusses bad faith claims, farm mutual board meeting best practices, directors and officers liability, employment practices liability, corporate governance and claims.
4008127662	2/6/2020	Grinnell Mutual Reinsurance Company	2020 Mutual Summit Day 2	Property & Casualty	General: 6	NAIC Uniform submission, 6 classroom credit hours approved by Iowa. Discusses rate-making, insurance scoring models and state filing, credit as a rating factor, insurance issues in growing hemp, underwriting outbuildings, surplus investing by a mutual insurer.
4008127662	2/6/2020	Grinnell Mutual Reinsurance Company	2020 Mutual Summit Day 1	Property & Casualty	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Iowa. Discusses equipment breakdown coverage, equipment breakdown claims, identity theft, home and farm valuations, and replacement cost versus functional cost.

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518348062X	2/7/2020	ACUITY, a Mutual Insurance Company	TRAINING ON ADDITIONAL INSUREDS	Property & Casualty	General: 1	NAIC Uniform submission, 1 computer-based, self study credit hour approved by Wisconsin. Discusses insureds and additional insureds, all risk coverage terminology, contract requirements, additional insureds and workers' compensation, general liability, employer's liability coverage, designated insureds and endorsements that can include additional insureds.
680241999X	2/7/2020	National Association of Public Insurance Adjusters	2020 FPCC West	Adjuster	General: 5	NAIC Uniform submission, 5 classroom credit hours approved by Virginia. Discusses virtual imaging in claims, business income and extra expense coverage, contract and tort law, wildfire and the insurance industry and expert report evaluation.

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1506424247	2/7/2020	Nationwide Life Insurance Company	Long Term Care: Last Phase of Retirement Planning (Webinar)	Life	General: 1	The course addresses product knowledge of life and disability insurance. Discusses life expectancy, active retirement, long-term care myths, available benefits, coverage types and benefit models and client persuasion..
1506424247	2/7/2020	Nationwide Life Insurance Company	Long Term Care: Last Phase of Retirement Planning	Life	General: 1	The course addresses product knowledge of life and disability insurance. Discusses life expectancy, active retirement, long-term care myths, available benefits, coverage types and benefit models and client persuasion.
2442789273	2/7/2020	National Underwriter Company	Loss Sensitive 101	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Kentucky. Discusses risk management and loss control, loss sensitive insurance programs, self-insurance, retention increases and potential drawbacks.

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26667642X	2/8/2020	Land Title Institute	2020 ALTA SPRINGBOARD	Title	General: 5	The course address product knowledge of title insurance and management. Discusses technology in real estate closings and title insurance, key processes for title professionals, regulatory changes, data privacy issues, and wire fraud.
3125779596	2/10/2020	Bison Mountain Financial	Cheaters and Snitches	Ethics	Ethics: 3	The course addresses ethics. Discusses cheating in the insurance industry, the decision-making process, whistleblowers and determination of fraud.
3125779596	2/10/2020	Bison Mountain Financial	Ethical Incentives	Ethics	Ethics: 1	The course addresses ethics. Discusses organizational ethics, pressures that encourage unethical behaviors, reasonable goals, incentive systems and the effect of unbalanced compensation plans.

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3126095583	2/11/2020	National Association of Health Underwriters	Account-Based Health Plans	Disability (Health)	General: 5	NAIC Uniform submission, 5 computer-based, self study credit hours approved by Illinois. Discusses the effect of increasing health insurance premiums on employer-offered health plans, health plan alternatives, changes in employer health plans, increased deductibles, consumer-directed health care and health reimbursement arrangements.
3343892785	2/11/2020	Prudential Annuities Life Assurance Corporation	Annuities and Guaranteed Lifetime Income	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses annuity product development, guaranteed living withdrawal benefit, product phases, fixed versus variable annuities, risk and fees.

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3455096658	2/11/2020	DF Institute, dba Kaplan Financial	The Ins and Outs of Group Insurance, 2nd Edition	Life	General: 4	NAIC Uniform submission, 4 web-based classroom credit hours approved by Illinois. Discusses employer-offered insurance benefits, group term life, group health, group long-term care, IRS Section 125 plans, cafeteria plans and workers' compensation benefits.
2507522949	2/12/2020	Raymond James Insurance Group, Inc. (formerly Planning Corporation of America)	2020 NC VARIABLE ANNUITY	Life	General: 1	The course addresses product knowledge of annuities. Discusses the annuity marketplace, terminology and policy labels, structured annuities, variable indexed annuities, underlying index, annuity function, and client need.

Individual Course Submission

1/24/2020	Disability Management Employer Coalition	Top 10 FMLA Challenges	Disability	General: 1	The course addresses produced knowledge of disability insurance and management. Discusses Family Medical Leave Act coordination with other leave, specified benefit uses, eligibility, leave calculation methods, intermittent leave benefit, special circumstances and benefit exhaustion.
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