

Montana Insurance Continuing Education Advisory Council meeting - March 20, 2019

Transaction Number	Transaction Date	Provider Name	Course Name	Course Group	Credits	Course Summary
310951334	2/15/2019	Quest Continuing Education Solutions	Commercial Auto Insurance: Understanding the Coverages	Property & Casualty	General: 4	The courses addresses product knowledge of property and casualty insurance. Discusses business auto insurance definitions and coverages, the business auto form, medical payments, liability coverage, physical damage coverage, endorsements, exclusions, garage keepers coverage, errors and omissions liability coverage and auto dealers coverage form conditions.
3161547247	2/15/2019	National Alliance for Insurance Education and Research	2019 Ruble Graduate Seminar-PC VII	Property & Casualty	General: 16	NAIC Uniform submission, 16 classroom credit hours approved by Texas. Discusses commercial lines, commercial exposures and coverages, leased property exposures, professional liability, and employment practices risk control.
1451108820	2/18/2019	ACUITY, a Mutual Insurance Company	CLASSROOM P&C ADVANCEMENT	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Illinois. Discusses self-driving technology, driverless car commercial impact, technology in the home, commercial property, cybercrime, liability, and errors and omissions.

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2246477167	2/19/2019	National Alliance for Insurance Education and Research	Advanced Continuing Education Series - 2AC	Property & Casualty	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by Texas. Discusses errors and omissions claim prevention.
1943852067	2/20/2019	Broker Educational Sales and Training, Inc	Best Practices and Estate Planning Opportunities with 529 Plans	Life	General: 1	The course addresses product knowledge of life insurance. Discusses college planning, the effect of a 529 plan on federal financial aid, non-qualified renewals, gifting and estate planning, and financial planning.
2160044945	2/21/2019	National Alliance for Insurance Education and Research	Tips, Trends and Techniques in the Use of Life Insurance and Annuities (Classroom)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses life insurance and annuity policy forms, life insurance retirement plan (LIRP), supplemental executive retirement plan (SERP), annuity income policy riders, and special annuities.
2160044945	2/21/2019	National Alliance for Insurance Education and Research	Tips, Trends and Techniques in the Use of Life Insurance and Annuities (Webinar)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses life insurance and annuity policy forms, life insurance retirement plan (LIRP), supplemental executive retirement plan (SERP), annuity income policy riders, and special annuities.

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2240503070	2/21/2019	One Call Care Management	Improving Health Literacy for the Culturally Diverse	Adjuster	General: 1	The course addresses product knowledge of disability and casualty insurance. Discusses the effect of culture in health care, health literacy and the effect on claims, increasing patient understanding of healthcare and benefits, translation services best practices and one case study.
2710291020	2/22/2019	Nationwide Life Insurance Company	An Overview of MEPs	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses multiple employer plans, federal regulation, sponsorship safe harbor, Internal Revenue Code status, open versus closed MEPs, fiduciary requirements, annual return, and plan design.
3588865394	2/22/2019	Montana State Compensation Insurance Fund	MSF Policy Services Quarterly Professional Forum Meeting- June 11 & 12, 2019	Ethics	Ethics: 2	The course addresses ethics. Discusses ethical versus business decisions, the effect of competition, culture of unethical behavior, conflicts of interest, collusion, ethical codes of conduct, implicit bias and cognitive bias.

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2808034813	2/24/2019	LearnTitle.com, LLC	Digital Closings	Title	General: 1	NAIC Uniform submission, 1 computer-based self study credit hour approved by New Jersey. Discusses closing pilot program results, technology expectations, e-closings, terminology, and components of digital closing.
2761566029	2/25/2019	National Alliance for Insurance Education and Research	Practical Yacht Insurance (Classroom)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses recreational marine insurance, policy structure, insured property, hull insurance, implied and express warranties, indemnity liability, medical payments, uninsured and underinsured liability, and other coverages.
2761566029	2/25/2019	National Alliance for Insurance Education and Research	Practical Yacht Insurance(Webinar)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses recreational marine insurance, policy structure, insured property, hull insurance, implied and express warranties, indemnity liability, medical payments, uninsured and underinsured liability, and other coverages.

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3448778178	2/26/2019	ArmTech Insurance Services Inc.	2020 Livestock Training	Property & Casualty	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Texas. Discusses the standard reinsurance agreement, limited resource farmers, 2020 livestock handbook changes, livestock gross margin for cattle, swine and lamb.
3646280687	2/26/2019	Institute of Strategic Educational Partners	Family Office Risk Management	Property & Casualty	General: 8	The course addresses product knowledge of property and casualty insurance and management. Discusses family-controlled investment groups, single versus multi-family offices, private company management of investments and trusts, and financial services provided by the manager to a single or multiple wealthy families.
588296235	2/27/2019	Clarity 2 Prosperity	The Bucket Plan Best Interest Process Training	Life	General: 8	NAIC Uniform submission, 8 classroom credit hours approved by Ohio. Discusses returns risk, the bucket plan philosophy, asset sheet questionnaire, income gap assessment, volatility tolerance, plan design and plan strategies.

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722401188	2/27/2019	CEU Institute, Inc.	2019 Primerus Defense Institute Convocation	Ethics	Ethics: 1	The course addresses ethics. Discusses insurance coverage and bad faith, Nevada Supreme Court action, the Century Surety case, good faith as a defense, stipulated judgments and consequential damages, duty to inform and the insured duty to mitigate loss, changes to the expected capping of claimant damages.
722401188	2/27/2019	CEU Institute, Inc.	2019 Primerus Defense Institute Convocation	Adjuster	General: 11	The course addresses product knowledge of property and casualty insurance. Discusses premises and professional liability update, product liability on autonomous vehicles, succession planning, technology risk, employment law compliance, artificial intelligence and technology dynamics.
3051493086	2/27/2019	Nationwide Life Insurance Company	Filling the Retirement Income Gap with a Nonqualified Plan (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses qualified retirement plans, ERISA requirements, non-qualified deferred compensation plans, funding, taxable investments, and annuity funding.

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3164089099	2/27/2019	Grinnell Mutual Reinsurance Company	2019 Mutual Summit Day 1	Property & Casualty	General: 7	NAIC Uniform submission, 7 classroom credit hours approved by Iowa. Discusses property insurance trends, underwriting solar panels, succession planning, insurer financial analysis, and reinsurance.
3472006704	2/27/2019	CEU Institute, Inc.	Ethics in Action: Insurance Professionals and Ethical Decision Making	Ethics	Ethics: 3	The course addresses ethics. Discusses ethical values, ethical decision-making, the impact of ethical decisions, and four case studies.
3648565422	2/27/2019	Nationwide Life Insurance Company	Filling the Retirement Income Gap with a Nonqualified Plan	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses qualified retirement plans, ERISA requirements, non-qualified deferred compensation plans, funding, taxable investments, and annuity funding.
3940082001	2/27/2019	Brian J. Hunt	Preparing a Corporate Witness	Adjuster	General: 1	The course addresses product knowledge of casualty insurance. Discusses how to prepare a corporate witness in anticipation of a jury trial, increase understanding of jury's perception of a witness of the insured and a strategy to prepare a competent corporate witness that will bring a favorable outcome to the insured.

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3940082001	2/27/2019	Brian J. Hunt	Anatomy of a Bad Trucking Outcome	Adjuster	General: 1	The course addresses product knowledge of casualty insurance. Discusses an intricate case study involving several trucking and towing firms and drivers, driver deaths, vehicle maintenance, and retention of damaged material, liability coverages, subrogation of various policies and negligence.
3940082001	2/27/2019	Brian J. Hunt	Anatomy of a Jury Trial	Adjuster	General: 1	The course addresses product knowledge of casualty insurance. Discusses the participants of a jury trial and their interaction, understanding of trial, case evaluation and trial preparation, suggestions and solutions to common trial preparation and trial problems.
479831665	3/1/2019	CEU Institute, Inc.	IRMI 2019 AgriCon - Day 2 AM	Property & Casualty	General: 3	The course addresses property and casualty insurance. Discusses farm liability, loss exposures, liability risks and the farm liability coverages form.
479831665	3/1/2019	CEU Institute, Inc.	IRMI 2019 AgriCon - Day 2 PM	Property & Casualty	General: 2	The course addresses property and casualty insurance. Discusses equipment breakdown insurance, mobile agricultural machinery and equipment insurance, live stock insurance, animal mortality and crop insurance.

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479831665	3/1/2019	CEU Institute, Inc.	IRMI 2019 AgriCon - Day 1 PM	Property & Casualty	General: 3	The course addresses property and casualty insurance. Discusses farm auto coverage, workers' compensation, umbrella insurance, pollution exposures, management liability exposures and crime exposures.
479831665	3/1/2019	CEU Institute, Inc.	IRMI 2019 AgriCon - Day 1 AM	Property & Casualty	General: 2	The course addresses property and casualty insurance. Discusses farm property insurance, farm policies, dwellings, appurtenant structures, personal property, barns, outbuildings and other farm structures.
1373031368	3/1/2019	Clarity 2 Prosperity	The Bucket Plan 1.0 Best Interest Process Live Training	Life	General: 9	NAIC Uniform submission, 9 classroom credit hours approved by Ohio. Discusses the Clarity 2 Prosperity "Bucket Plan" philosophy, the best interest standard and process, pyramid of risk, personal phases of funds, determining the time to use funds, assets, liquid asset gap, bucket plan design, evaluation and funding.
1564828640	3/1/2019	Principal Life- Individual	Why Do I Do That? Behavioral Finance and Investment Strategies	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Iowa. Discusses investment biases, investment habits, risk aversion and investment research.

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3383745105	3/1/2019	Marsh, Berry & Co., State of the Insurance Inc.	Property & Industry, Spring 2019	Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Ohio. Discusses insurance macroeconomic forecasts, benchmarks, perpetuation strategies, and best practices.
3716823384	3/1/2019	Clarity 2 Prosperity	The Bucket Plan 2.0 Holistic Planning Process Live Training	Life	General: 9	NAIC Uniform submission, 9 classroom credit hours approved by Ohio. Discusses the Clarity 2 Prosperity "Bucket Plan" philosophy, the best interest standard and process, pyramid of risk, personal phases of funds, determining the time to use funds, volatility tolerance analysis, assets, liquid asset gap, bucket plan design, evaluation and funding.
270364992	3/4/2019	American Institute for CPCU (formerly AICPCU/Insurance Institute of America)	AIC 32 - Liability Claims Practices	Property & Casualty	General: 13	NAIC Uniform submission, 13 text-based, self study credit hours approved by Pennsylvania. Discusses liability claims, determining liability, premises and product liability claims, investigation, coverage disputes, liability claim evaluation, claim settlement, and liability claim litigation management.

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612341472	3/4/2019	Stewart Title Guaranty - Missoula Office	FRAUD DUTY FORGERY	Ethics	Ethics: 1	The course addresses ethics. Discusses fraud and forgery definitions, material misrepresentation, legal duty, title defect due to fraud or forgery, and a discussion of fact patterns.
655511282	3/4/2019	American Institute for CPCU (formerly AICPCU/Insurance Institute of America)	AIC 31 - Property Claims Practices	Property & Casualty	General: 13	NAIC Uniform submission, 13 text-based, self study credit hours approved by Pennsylvania. Discusses property insurance claims, coverage determination, coverage issues, causes of loss, suspicious claims, replacement versus actual cash value determination, merchandise claims, business income and extra expense claims, and inland marine claims.
1395088535	3/4/2019	Marsh, Berry & Co., Inc.	Strategic Issues In Insurance Addendum, Spring 2019	Property & Casualty	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Ohio. Discusses three case studies, performance indicator number results, the effect of operational and management changes, commissions and fee growth.
1502349093	3/4/2019	CEU Institute, Inc.	Business Ethics in Today's Environment	Ethics	Ethics: 3	The course addresses ethics. Discusses the origin of ethics, definitions, ethical standards and conflicts, codes of ethics, organizational culture and business ethics.

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2873081300	3/4/2019	Marsh, Berry & Co., Strategic Issues In Inc.	Insurance, Spring 2019	Property & Casualty	General: 7	NAIC Uniform submission, 7 classroom credit hours approved by Ohio. Discusses seven case studies performance indicator number results, the effect of operational and management changes, commissions and fee growth.
821652040	3/5/2019	American Institute for CPCU (formerly AICPCU/Insurance Institute of America)	AIC 39 - Auto Claims Practices	Property & Casualty	General: 16	NAIC Uniform submission, 16 text-based self study credit hours approved by Pennsylvania. Discusses auto accident claim, analyzing liability, negligence, distracted drivers, liquor liability laws, vicarious liability, uninsured and underinsured motorist claims, vehicle damage claims, auto claims investigation, coverage, dispute resolution and claim resolution.
258732539	3/6/2019	Pacific Life - Individual	What's a 199A Deduction?	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by California. Discusses Internal Revenue Code section 199A, business classifications, business planning strategies, maximizing the 199A deduction, and three case studies.

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293325319	3/6/2019	AON Corporation	2019 ARS E&O Prevention Case Study Course	Property & Casualty	General: 2	The course addresses product knowledge of property and casualty insurance. Discusses three case studies addressing processing and documentation consistency, confirmation of interactions, certificates of insurance, and errors and omissions claims against the business entity.
723321508	3/6/2019	Bison Mountain Financial	Insurance for the Sharing Economy	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Arizona. Discusses car sharing arrangements, ride-sharing services, phases of service, liability and physical damage coverage during each phase of service, home-sharing services, and coverage offered by homeowners policies and special endorsements.
723321508	3/6/2019	Bison Mountain Financial	Life Insurance Underwriting Basics	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Arizona. Discusses underwriting concepts, risk classifications in life insurance, insurable interest, the application process, required personal and medical information, key life insurance risk factors, adverse selection and new technologies to determine adverse selection.

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769792258	3/6/2019	Insight Insurance Consulting	CLIC #4 Technology Industry Insurance Exposures	Property & Casualty	General: 3	NAIC Uniform submission, 1 web-based, classroom credit hour approved by California. Discusses technology risk categories, hardware, software, personnel and users, defining technology risk, loss exposures and scenarios, business personal property, crime and general liability coverage, specialty coverage, and underwriting technology risk.
3337287723	3/6/2019	American Institute for CPCU (formerly AICPCU/Insurance Institute of America)	AIC 44 - Workers Compensation Claims Practices	Property & Casualty	General: 16	NAIC Uniform submission, 16 text-based, self study credit hours approved by Pennsylvania. Discusses workers' compensation statutes, statutory standards, employers' liability loss exposures, notice of injury, investigating coverage and compensability, medical issues, temporary disability and medical benefits, permanent disability, subrogation, and concluding workers' compensation claims.
16801387	3/7/2019	Producers AG Insurance Company, dba PROAG	Crop Insurance 201 - Webinar	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses land legal descriptions and locations, insurable unit structure, actual production history, valid policy signatures, FCIC determined pricing, rates and coverage, and crop insurance deadlines.

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1465299843	3/7/2019	Pacific Life - Individual	Life Insurance Taxation and 1035 Exchanges	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by California. Discusses taxation of life insurance death benefits, transfer for value, tax-deferred growth, tax-free distributions, IRC 1035 exchanges, and employer-owned life insurance.
1580571144	3/7/2019	DF Institute, dba Kaplan Financial	Financial Planning Process, 10th Edition	Life	General: 20	NAIC Uniform submission, 12 computer-based, self study credit hours approved by Illinois. Discusses the definition of financial planning, industry players, the financial planning process, income tax and risk management planning, retirement and wealth accumulation planning, business planning, quantitative financial planning tools and professional financial planners.
2715650008	3/7/2019	DF Institute, dba Kaplan Financial	Annuity Fundamentals and Applying FINRA Rule 2330	Life	General: 4	NAIC Uniform submission, 4 computer-based, self study credit hours approved by Illinois. Discusses annuities, types and uses of annuities, characteristics, FINRA Rule 2330, supervisory procedures and transaction approval deferred variable annuities, and general suitability.

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2764458182	3/7/2019	DF Institute, dba Kaplan Financial	Personal Lines Endorsements, 3rd Ed	Property & Casualty	General: 4	NAIC Uniform submission, 4 computer-based, self study credit hours approved by Illinois. Discusses homeowners insurance, additional insureds, trust endorsements, recreational vehicles, incidental low-power recreational motor vehicle liability coverage, watercraft, owned snowmobile, business exposures, personal property, loss settlement, miscellaneous coverages, personal auto and umbrella policies and three case studies.
3424075456	3/7/2019	Raymond James Insurance Group, Inc. (formerly Planning Corporation of America)	2019 NC VARIABLE ANNUITY	Life	General: 1	The course addresses product knowledge of annuities. Discusses deferral of taxes, variable annuity with living benefits, distribution of income, variable annuities in a divorce settlement, death benefit distribution and post death 1035 exchanges.
4253569740	3/7/2019	Montana Insurance Education Foundation, Inc.	Service Line/Equipment Breakdown Coverage	Property & Casualty	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses a review of equipment breakdown coverage, traditional property coverage exclusion, power surge, service line coverage, named perils, and loss scenario examples.

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816907704	3/8/2019	CPCU Society (Chartered Property Casualty Underwriters)	Automotive Mega Trends-When Cars Lose Their Drivers	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Pennsylvania. Discusses safety technology, electric vehicles, autonomous vehicles, collision avoidance systems, product liability, risk management changes, exclusions and coverage exceptions.
816907704	3/8/2019	CPCU Society (Chartered Property Casualty Underwriters)	InsurTech: Driving Industry Change through Innovation and Partnerships	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Pennsylvania. Discusses technology in the insurance industry, cultural differences between traditional and on-line insurers, the effect of technology on legacy insurance organizations, new market segments, digital options and the effect of technology on the risk manager.
1923663613	3/8/2019	ALPS (Attorneys Liability Protection Society) Corporation	Exploring Common Business Relationships Lawyers Enter Into	Property & Casualty	General: 1	The course addresses product knowledge of casualty insurance. Discusses attorney organization business structures, office sharing and office sharing, best practices, lawyer contracts, acting as a contract (or hired) lawyer to a firm, of counsel versus co-counsel, and the rules of professional conduct.

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3960210720	3/8/2019	Montana Insurance Education Foundation, Inc.	Trailers, BAP Coverage Symbols & BAP Endorsements	Property & Casualty	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses terms and definitions in a personal auto policy and a business auto policy, auto policy, trailer policy coverage, terms and conditions.
1483071865	3/11/2019	CGB Diversified Services Inc	DCIS Crop Insurance Fundamentals I	Property & Casualty	General: 6	NAIC Uniform submission, 6 classroom credit hours approved by Illinois. Discusses Diversified Crop Insurance Services policies and procedures, crop insurance basics, federal requirements, revenue and yield protection worksheets, the crop insurance cycle, Multi Peril Crop Insurance declarations, unit structure, mapping coverage area, program compliance rules and regulations.
1483071865	3/11/2019	CGB Diversified Services Inc	DCIS Crop Insurance Fundamentals II	Property & Casualty	General: 6	NAIC Uniform submission, 6 classroom credit hours approved by Illinois. Discusses actual production history, acreage reporting, and claims.

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1602564799	3/11/2019	National Alliance for Insurance Education and Research	PAP vs BAC - Insuring Autos & Drivers Correctly (Classroom)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses personal auto policy and business auto coverage, expanding business auto coverage for key employees, individual named insureds, ride applications and coverage exclusions, newly acquired autos, coverage gaps and corrections, protecting business and protecting individuals.
1602564799	3/11/2019	National Alliance for Insurance Education and Research	PAP vs BAC - Insuring Autos & Drivers Correctly (Webinar)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses personal auto policy and business auto coverage, expanding business auto coverage for key employees, individual named insureds, ride applications and coverage exclusions, newly acquired autos, coverage gaps and corrections, protecting business and protecting individuals.
1834217688	3/11/2019	Mutual of Omaha Insurance Company	Introduction to Life Insurance	Life	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by Nebraska. Discusses group life policy anniversary, assessing group risk, key risk factors, group experience, coverage levels, plan maximums and premium.

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2434375624	3/11/2019	Mutual of Omaha Insurance Company	Understanding Long Term Disability	Disability (Health)	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by Nebraska. Discusses how long-term disability functions, employee eligibility, waiting periods, pre-existing conditions, active employment and coverage, the carrier in force on the date of disability is responsible for the life of the claim, disability defined and eligibility, earnings total and total versus residual disability.
2691052904	3/11/2019	National Alliance for Insurance Education and Research	Confessions of an Ins. Expert Witness (Webinar)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses claim handling, laws affecting insurance policies, contracts and parties, exclusions, insured's obligations under a policy, civil procedure, insurance coverages and provisions, and appealing court decisions.
2691052904	3/11/2019	National Alliance for Insurance Education and Research	Confessions of an Ins. Expert Witness (Classroom)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses claim handling, laws affecting insurance policies, contracts and parties, exclusions, insured's obligations under a policy, civil procedure, insurance coverages and provisions, and appealing court decisions.

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2816218216	3/11/2019	HealthEquity, Inc.	Connecting Health and Wealth with HSAs	Disability (Health)	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Utah. Discusses high deductible health plans, healthcare costs, health savings accounts and deductibles.
4270359760	3/11/2019	National Alliance for Insurance Education and Research	Current Issues - Personal Lines (Classroom)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses personal lines coverage, coverage and gaps, auto and homeowners policies, personal property coverage, limits, social host exposures, auto liability and custom equipment coverage.
4270359760	3/11/2019	National Alliance for Insurance Education and Research	Current Issues - Personal Lines (Webinar)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses personal lines coverage, coverage and gaps, auto and homeowners policies, personal property coverage, limits, social host exposures, auto liability and custom equipment coverage.
656118952	3/12/2019	Prudential Annuities Life Assurance Corporation	12 IRA Mistakes: Help Your Clients Avoid Common and Costly IRA Pitfalls	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses types of contributions, rollover and distribution of funds, beneficiaries, Roth IRAs and taxation of withdrawals.

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1472182445	3/12/2019	CLM Group, Inc., dba Claims & Litigation Management Alliance	2019 CLM Workers Compensation Conference	Adjuster	General: 7	The course addresses product knowledge of casualty insurance. Discusses medical marijuana workers' compensation issues, claim tips, catastrophic claims, construction site accidents, technology in workers' compensation claim investigation, retaining an aging workforce, medication crises, workers' compensation claim data, risk management and social media, disaster recovery, steps in processing a workers' compensation, controversial diagnoses, claim outcomes, aggressive claim handling, medical care advocacy, pain management, catastrophic claims and Medicare conditional payments.
4191392578	3/12/2019	Hudson Insurance Company	Livestock Risk Protection - 2020 and Succeeding Years	Property & Casualty	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Kansas. Discusses livestock risk protection coverage, coverage endorsements, sales limitations, and one case study.
4191392578	3/12/2019	Hudson Insurance Company	Livestock Gross Margin - 2020 and Succeeding Years	Property & Casualty	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Kansas. Discusses livestock gross margin insurance, swine and cattle examples, coverage limits, policy documents, and underwriting rules.

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4191392578	3/12/2019	Hudson Insurance Company	Livestock Update - 2020 and Succeeding Years	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Kansas. Discusses livestock risk protection, livestock gross margin, dairy revenue, policies, program component pricing, and federal requirements.
4191392578	3/12/2019	Hudson Insurance Company	Dairy Revenue Protection - 2020 and Succeeding Years	Property & Casualty	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Kansas. Discusses dairy revenue protection, coverage endorsement and limits, policies and federal compliance.
4037760528	3/13/2019	Broker Educational Sales and Training, Inc	Retirement Resource Guide 2019	Life	General: 17	NAIC Uniform submission, 17 text-based, self study credit hours approved by Florida. Discusses retirement plans, types of plans, retirement assets, working and accessing plan assets, rollovers and strategies, required minimum distributions, retirement income taxation, income strategies and employee financial wellness.
4128358400	3/13/2019	Great West Casualty Company	Commercial Trucking (CT) 970 - Strategies to Manage the Cost of Risk	Property & Casualty	General: 10	NAIC Uniform submission, 10 classroom credit hours approved by Nebraska. Discusses risk, risk management, program administration, coverage theory, claim application, types of liability, risk financing, and workers' compensation.

Individual Course Submissions

2/21/2019	Debra Daniels	Telerehabilitation for Individuals with Complex Neurological Injuries, QLI	Casualty	General:1	The course addresses product knowledge of disability and casualty insurance. Discusses using telemedicine for diagnoses and treatment of injury, use of viewing information when convenient versus real time interactions, telemonitoring of chronic conditions, increase in expertise and specialists, difficulties with non-traditional care methods, referrals, assessment and services, types of platforms, HIPAA compliance, preparing to use technology and troubleshooting, therapeutic application in occupational and speech therapy.
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